

The Journal

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sale of
cheap guns
banned
Greg Hugunin

ALBANY — Joining other cities along the I-80 corridor, the City of Albany last week gave preliminary approval to an ordinance banning the sale of Saturday night special guns.

The ordinance, which was approved by a 4-0 margin on first reading, would ban the sale of low-cost, low-quality "junk" guns as well as requiring a permit for the sale of "gun table" gun dealers, those who possess a federal license to buy and sell firearms. If the council upholds last week's decision, Albany will join the cities of El Cerrito, El Sobrante, Richmond and San Pablo, among others, in passing such an ordinance.

The ordinance is the result of a violence symposium sponsored by the East Bay Public Safety Center Partnership in which a coalition of community groups made an effort to ban the low-cost, concealable handguns that are sold at Saturday night specials. The ordinance is seen as such because these guns can lend itself to one-time illegal use, can be bought for

See GUNS, page 16



Chester King Vega

A big haul

Melinda Carmack and son Daniel Roberts, 9, hauled a tire from Albany's shoreline last Saturday during the statewide Coast Cleanup Day.

Kensington votes to sue county board

By Dawn Frasier

KENSINGTON — The Kensington Community Services District will file a lawsuit against the Contra Costa County Board of Supervisors. The board agreed on a motion at its Sept. 17 meeting to take over the town's garbage contract, effective within 30 days. District board members view this as an unacceptable intrusion into local control and voted Monday night to authorize legal counsel to commence with litigation.

Kensington's garbage and recycling vendor is Bayview Refuse. The district's existing contract with Bayview runs for another 12 years.

"Our intent is to continue under the terms of that contract," he said.

At the same time, certain conditions are subject to review and negotiation every two years, including the cost of the contract. This year, negotiations didn't go smoothly.

District manager Jim Bray said Tuesday that negotiations with Bayview hit a major snag when the district asked company president Lewis Figone "to produce documents that would show his requests for a rate increase are appropriate."

"According to our consultant, the figures on the papers we received didn't reach the rates (requested)," he said. "...Lewis Figone was concerned that the negotiations were going on for too long, and asked the county to take over."

See GARBAGE, page 16



Noah Berger

Signs of frustration

Engemann (with sign at left) a 4th grade teacher at Marin School, joined Albany teachers protesting outside the Albany Unified School District office Tuesday after school. Teachers marched down Key Route Boulevard to the district offices and were joined by high school students concerned that stalled negotiations are limiting teacher availability. Nearly two dozen high school students attended Tuesday night's Board of Education meeting. Student board member Michael Schakow said in a short speech endorsing both sides to settle the dispute. Teachers are asking for a 6 percent pay increase, district officials say they can offer no more than a 2 percent increase. The district reached impasse in the negotiations last week and is requesting state mediation.

Neighbors decry creek's design

By Dawn Frasier

EL CERRITO — The newly-restored creek at Poinsett Park has again become a topic of neighborhood controversy with nearby residents concerned about the way the creek looks. It's deeper and steeper than they imagined.

According to resident David Russell, engineering requirements changed during the restoration

project, necessitating a deeper cut into the ground. Many neighborhood residents are concerned that the harsh appearance that's resulted from the excavation will be permanent.

Monday night, the city of El Cerrito held a meeting to allay those fears and to present a landscaping plan to the neighborhood for review. Prior to the meeting, an anonymous flier was circulated in the

neighborhood warning that "what you currently see in the park will be the finished product."

"This is absolutely not the case," said city manager Gary Pokorny, who nevertheless saw one good outcome from the flier.

"It got a number of people involved who had not been involved before. We had 24 people at the

See CREEK, page 16

Plaza proposals on the table

The following is part of a series.
By Dawn Frasier

EL CERRITO — After years of citizen, staff and city council concerns about the fate of El Cerrito Plaza, something may be about to happen. Seven different development teams presented plans for redevelopment of the shopping center site to the El Cerrito Redevelopment Agency. Some of the teams promised a new and exciting center within 12 to 18 months after approvals are given and the land acquired, if they are the chosen developers.

The following reflect the points of emphasis made by the development teams in their presentations.

The council will discuss the proposals and developer qualifications in a study session scheduled for Oct. 7.

Lucky has been a strong presence in the El Cerrito community for a number of years, with two stores, one of which is located at the Plaza. Plans to raze that store and build a larger version have been discussed for the past several years. No permit application was made to the city, and the sale of the Emporium also negatively impacted the plan.

Now American Stores, owners of Lucky, is interested in developing the Plaza itself. Area retail manager Bruce Qualls called the development team that has been formed "a powerful, experienced, well-funded group."

American Stores, said Qualls, is "committed to making an investment in this shopping center."

American Stores is the second largest grocery chain and the second largest drug chain in the United States; it has invested \$140 million in new stores in northern California this year. Qualls said Lucky is experienced in redevelopment projects, such as one recently completed in Daly City, and is "selective of its partners," choosing companies with expertise in retail centers, redevelopment and housing.

In this case, the company has teamed up with the Martin Group as developer (along with other team

See PROPOSALS, page 16

Incumbent relying on his voting record

Greg Hugunin

ALBANY — It's been a 4-1/2 years on the City Council for Vice Mayor Bob Good, and although his wish for a fourth term on Albany's top governing body might never come, he nonetheless seems ready to serve four more.

Good, the only incumbent in the upcoming council elections, phrases like "odd man out" and "minority of one" are frequently appropriate descriptions of his tenure at City Hall.

While the council has drawn some of the community's most controversial moves such as the replacement of the cardroom on the ballot, the removal of former council member Bill Cain from the Planning Commission and the removal of Albany Mayor Brodsky to an unusual sec-

ond term, Good has weathered the storm quietly. He has weighed the issues, spoken his piece, and, undoubtedly to the delight of many, voted "no."

"There's no point in my being on the City Council if I can't say what I think," Good says. "It may be a tragic flaw, but that's the way I am."

A professor of physics and 28-year city resident who has watched his three now-grown sons pass through Albany schools and move away, Good seems to have become accustomed to his role as a lone voice of dissent. On a council where one "no" vote is rare and two almost unheard of, the record shows Good as one to say what's on his mind, cast his dissenting vote and move forward.

"Of course it would be lovely to have a soul mate on the City Council," he says. "I do get lonesome." A 32-year Sierra Club member

and self-described "perennial outsider" who says he prefers to keep it that way, Good was a relative newcomer on the Albany political scene when, in 1992, he set out to win a seat in city government.

Armed with a Sierra Club endorsement, a lack of satisfaction with what he perceived as an anti-environment council and a fellow candidate (Brodsky) who spent more than \$10,000 bringing environmental issues to the forefront of city politics, Good and his wife Anne set out to cover the city with flyers.

"There didn't seem to be a real prospect of winning," Good says, going on to talk with great fondness of how, after the election, Anne told him she'd likened the mission to Don Quixote and Sancho Panza's absurd trek across the Spanish countryside on a lean nag and a burro. When the votes were in, however, Good, "riding Brodsky's coat-tails,

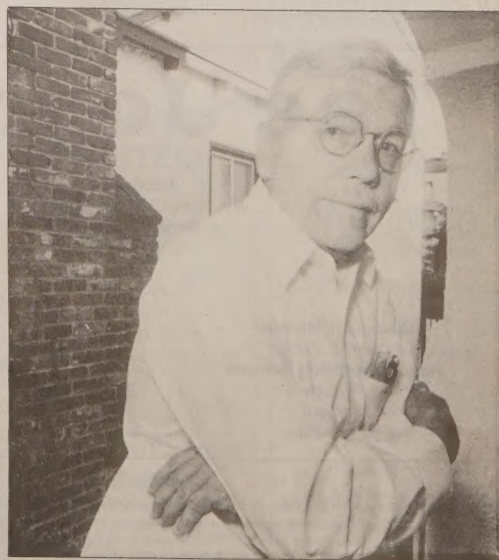
of course," had beaten incumbent Bill Lewis by a 25-vote margin. "We actually bagged a windmill," he says.

A calm, thoughtful man who lives with his wife and two cats in a home overlooking Memorial Park, Good teaches physics at Cal State-Hayward and is currently writing a textbook on electromagnetism. He has watched quietly as the furor erupted over many of the council's decisions and, aside from voting "no," has refrained from joining the oft-repeated criticism of his fellow council members.

"One council member's vote is worth a thousand votes of the people," he says. "I have my rather heavy vote and I speak my piece ... that's enough for one man."

And although he voted against the cardroom, Good has since kept quiet about the issue, citing a need

See GOOD, page 16



Noah Berger

Vice Mayor Bob Good doesn't mind being 'odd' man out

Asking the town will pay for the benefit of a few

THIS WEEK WHILE the sun has been shining down on this best of all possible towns in this best of all possible worlds, I've been sitting here in semi-gloom sharpening up my objections to the new assessment district to buy Albany hill, etc., which, City Clerk Bucholz says in the notice, includes my property.

I ran into former fellow-Planning Commissioner Jack Hogg at the Safeway. Jack said he had asked a lawyer who told him stating "all grounds of objection" is not required. I sought a second opinion from legal eagle Henry Kruse. "I don't like it" is legally sufficient, he also opined.

However, writing is my game and the prospect of composing objections was irresistible. What's taking me so long is excising the smart remarks which tend to creep into my opera unbidden. (My old pal Leon Rimov could have taken a leaf from that book when he wrote the argument against.)

CALL ME NERVOUS NELLIE, but I'm beginning to wonder how the continual piling on of fees, assessments and revenue enhancements will (as I read recently) "impact my ability to be a consumer" and "put pressure on my bottom line." My bottom line is already sagging under the weight of a new community center, a new corporation yard, a new school, a new bay trail, new storm runoff and wetweather stuff, to name a few.

Sewer service, the daddy of current taxes, has no place to go but up and I will shortly be buying a new upper lateral and paying to renovate the Coliseum, for three. What else can and, no doubt, will spring up makes me antsy.

I OBJECT TO ADDING \$69 to my bill to buy a pig in a poke. What land on Albany Hill? Where in our built-out town do we put new playfields? Where are the five or so creeks we're paying to restore? (If one of them turns out to be the creek under Marin Avenue, count me in, but that will be the day.)

In its early form, as I recall, the new Landscape and Lighting District was destined for "acquisition." I notice city hall has now snuck in "improvement and maintenance" as well. Considering how the purposes of the old district



By Phyllis Lyon

have been stretched beyond recognition, it's not unreasonable to suppose that the new one will also give city hall a license to, er, creatively finance whatever it fancies.

I OBJECT TO BUYING into a scheme which some around town call the Albany Hill Residents Backyard Improvement Act. However the state Fair Political Practices Commission interprets the law, the fact remains that, if the new district is approved, the financial and aesthetic benefits accruing to two of our councilmembers, and the small group of hill people pushing to buy hill land, will far outstrip anything the rest of us will enjoy. They are, in effect, saying "not in our backyard" and asking us to pay for it. What, you may ask, not enjoy hiking, picnicking, seeking out the butterflies and Indian artifacts we've heard are up there? I don't think so. The council has, as I remember it, officially designated the proposed park an "urban wilderness" providing "visual open space." The purpose I heard mentioned by a wilderness proponent is to "keep out the riffraff" (but not Gateview dogs). So, if we riffraff can see the hill from our houses, we're allowed to look but not touch and, oh yes, to pay.

I DO NOT OBJECT TO hill people forming their own assessment district to raise money to keep their views pretty, their parking spaces free, their streets untrafficked and their neighborhood green.

Fifty-one percent of the property owners to be included in the new district, also known as the whole town, must object to the current proposal to nip it in the bud. That looks to me like an impossible dream. So, things being how they are, probably the pig will fly.

Letters to the Editor

Just say no

Editor:
We are very concerned about the fact that Albany residents will soon receive a sewer tax assessment for up to \$398 per year per parcel (see *The Journal*, Sept. 12, page 16).
It appears that residents have no choice in this matter.
On top of this, the council is asking Albany residents to approve Measure R, a vague, ill-defined open space measure with a \$69 per year assessment district.
However, residents have a choice in this matter: Property owners can say no to the open space assessment district before Oct. 21 and, if necessary, we can say no to Measure R at the Nov. 5 election.
So just say no — we cannot afford frivolous taxes.

Jerri Holan and Mark Dyhr
Albany

Lights should be restored

Editor:
Pitch darkness prevails at night along the BART path near Moeser Lane, where a three-block stretch of lights has been knocked out for several weeks. According to the city's Maintenance and Engineering Department, this blackout is a result of construction work taking place along the Ohlone Greenway.
One would expect that at least our tax dollars could pay for street lights at night — one of the most basic services a city ought to provide. Shame on the city officials who appear to have done nothing in response to repeated phone inquiries about this problem! Anyone who has read the police blotter knows that assaults on the BART path make up much of the crime in El Cerrito. Street lighting along that path should be a very high priority.
If anyone on the City Council is reading this, kindly tell us Journal readers what's going on. We're in the dark!

Paula Aaronson
El Cerrito

Twice is not nice

The Journal received a copy of the following letter to Albany Mayor Mike Brodsky:

The Journal

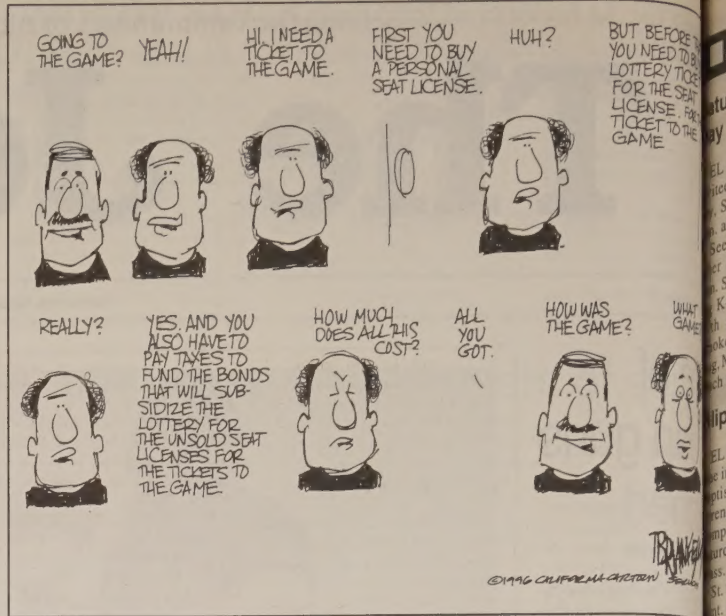
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The Journal welcomes letters from its readers. To be considered for publication, letters must include your name, address and telephone number. All letters are subject to editing for space and clarity.
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Police Reports

Pedestrians robbed at gun point in Albany

By K. Osborn

ALBANY — On the night of Sept. 21 two people who work at a business on the 1100 block of Solano Avenue reported that they had been robbed at gunpoint by a man they described as black, 30 years old, 5-feet, 8-inches tall with short hair and wearing a blue or gray down jacket. They were walking on the 800 block of Kains Avenue when they were approached and the thief reportedly stole a wallet and its contents and departed in a beige 4-door car driven by a black female. No one was hurt and police are investigating.

At about 5:45 p.m. on Sept. 21 an Albany woman reported witnessing two boys, about 16 to 18 years old, who were riding skate boards, carrying a bike she presumed was from a bike rack of a truck parked on the 1500 block of Solano Avenue. They left the area on their skate boards carrying the bike. She happened to see the owner of the truck return to his vehicle and told him what she had seen. He drove around the area and was able to locate his bike and the boys near it. When officers arrived one of the boys had fled the area and the 18 year old was left with the skateboards and the bike nearby. Because he was not seen actually stealing the bike, and was not in possession of the bike when found he could not be arrested for stealing. But, he was found to be intoxicated and a check revealed he also had an outstanding warrant from Albany. He was arrested and the bike was returned to the owner.

On the evening of Sept. 16 four to five Albany high school boys were near the basketball courts at the high school making lots of noise and acting unruly. When school officials asked them to leave they refused and swore at the officials. When officers arrived the group ran but all were apprehended and detained. One of the boys, 14 years of age, was in possession of alcohol and had been drinking. He was arrested. The others were reprimanded regarding their behavior and were told to depart.

At about 8:30 p.m. on Sept. 16 a woman went to the office at Albany High School to report that

violation of his parole, and he was arrested.

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while she was in one of the rooms another woman entered and stole her purse. She reportedly saw the thief take the purse which was closest to the police are investigating.

On the morning of Sept. 18 a resident on the 1000 block of Ventura Avenue reported that time during the night three potted plants from her front porch were stolen.

Employees of an auto store on the 500 block of Solano Avenue reported that on the noon of Sept. 18 a thief stole a phone which was in the counter. They did not see the thief.

On the evening of Sept. 16 Albany officers stopped a 1986 Ford man for a minor vehicle violation on the 500 block of Pablo Avenue. A check of the man had an outstanding warrant from Alameda County and he was arrested.

On the night of Sept. 16 Albany police along with firefighters responded to a call on the 900 block of Solano Avenue. They extinguished a fire and there were no injuries. On the morning of Sept. 16 a thief entered the garage of a residence on the 1400 block of Solano Avenue, stole a bike and departed unseen.

During the week of Sept. 16 Albany officers fingerprinted people at their request, two cars, responded to 31 false alarms, intervened in 11 domestic disputes, attended to seven lost, injured, ceased animals, assisted four who were locked out of their car, and responded to six barking dogs.

Man brandishes weapon at couple in El Cerrito

By Dawn Frasier

EL CERRITO — A man brandished a handgun at a man and woman walking on Lexington south of Moeser Lane at about 11:35 p.m. Sept. 19. He is described as a white male between 20 and 25 years of age, about 5-feet 9-inches tall, 150 pounds, wearing a blue jacket. A second suspect is described as a black male, 20 to 22 years of age, 6-feet 2-inches tall, 170 pounds, wearing blue jeans and a green shirt.

Two juveniles forced a bicyclist from his bike in a lot in the 9900 block of San Pablo Avenue at about 5 p.m. Sept. 10. They then left an old bike at the scene. The youth are described as Hispanic males, about 15 years of age, 5-feet, 4-inches tall to 5-feet 5-inches, 90 pounds, and wearing beige pants and white shirts.

A residential burglary was reported at Williams Board and Care. Checks were stolen, forged and cashed sometime prior to Aug. 5.

Someone attempted to enter a home in the 2500 block of Tamalpais at about 12:18 p.m. Aug. 19. An alarm sounded; damage was later discovered to the door frame.

An unlocked garage was entered in the 1200 block of Everett during the night of Sept. 15; miscellaneous tools were taken.

A prowling incident was reported in the 600 block of Elm Street on the evening of Sept. 19.

A San Pablo man was arrested for possession of a loaded/ concealed firearm in his vehicle; the arrest was made at San Pablo and Manila at 2:20 a.m. Sept. 10.

A Pinole male juvenile was arrested for possession of a stolen firearm at San Pablo and Cutting Boulevard at 1:37 a.m. Sept. 18.

An El Cerrito man arrested for driving under the influence at San Pablo and Conlon at 1:30 a.m. Sept. 18 was found to have had three prior convictions during the past seven years.

Arrested for driving under the influence were: a Richmond man at Stockton and San Pablo (Sept. 19, 3:32 a.m.), a San Leandro man at San Pablo near Central (Sept. 15, 2 a.m.), a Richmond man at San Pablo and Cutting (Sept. 16, 1:33 a.m.), an Oakland man at Stockton and Liberty (Sept. 15, 2:17 a.m.), a San Pablo man at San Pablo and Carlson (Sept. 10, 8:10 p.m.), an El Cerrito man at Lincoln and Richmond (Sept. 16, 12:10 a.m.), and a San Pablo woman at San Pablo and Knott (Sept. 15, 1:25 a.m.).

A Berkeley man was arrested for possession of methamphetamine at San Pablo Avenue and Carlson at 2:20 a.m. Sept. 17.

An Albany man and woman were arrested for being under the influence following a traffic stop at 4 a.m. Sept. 14.

A San Pablo man and woman were arrested at Elm and Gladys at 3:30 a.m. Sept. 15 for possession of methamphetamine and being under the influence.

A Richmond male juvenile was arrested in the 6600 block of Cutting Boulevard on the evening of Sept. 16 for setting fire to a residence while it was occupied by the owner.

Two bikes were reported stolen from a parking lot in the 11400 block of San Pablo Avenue Sept. 16. In both cases, locks were cut; the incidents occurred between 2 p.m. and 7:16 p.m. and between 6:54 p.m. and 7:16 p.m. Two male suspects were seen.

Cellular phones were stolen

out of three vehicles. The thefts occurred at Moeser Lane and Pablo between 7:30 p.m. and 8:30 p.m. Aug. 16, in the 1400 block of San Pablo Avenue between 1:30 p.m. and 8:30 p.m. Aug. 9, and in a parking lot at Lucky, San Pablo Avenue between 7 p.m. and 8 p.m. Sept. 19.

Also reported stolen in a burglary was \$1 from a car in the 6600 block of Solano between Sept. 11 and 12. A vehicle's glove compartment also ransacked.

A San Pablo man was arrested for possession of burglary tools (bolt cutter) at Yolo and Carlson at 3:47 a.m. Sept. 20.

Three acts of residential vandalism were reported. Someone broke the sprinkler head on the 500 block of Solano at 13 or 14. A rock was thrown through an apartment window in the 1000 block of Portola Drive at about 11 p.m. Sept. 18. An apartment room window in the 600 block of Waldo Lane was smashed at 11:37 p.m. Sept. 16.

In incidents of vehicle vandalism, two sidewalk mirrors were smashed with a baseball bat in the 800 block of Norvell Street on the night of Sept. 19.

Brake fluid was thrown from a car parked in the 2300 block of Mira Vista Drive during the night of Sept. 14. A window was broken in the 2000 block of Key Boulevard during the daytime Sept. 17.

Three incidents of domestic violence were reported. A Richmond man was arrested for forging checks at Kappa Supply Sept. 21.

A Pinole man and a Berkeley man were arrested for shoplifting at Lucky, El Cerrito Plaza. A backpack style purse

Newsline

Saturday is Safety

EL CERRITO — Everyone is invited to Safety Day on Saturday, Sept. 28, from 11 a.m. to 3 p.m. at El Cerrito Plaza.

See exciting helicopter and emergency vehicles in action. See demonstrations, including K-9 dogs and Jaws of Life. See special appearances by Spooky Bear, Sparky the Fire Dog, and McGuff the Crime Dog, and more.

Filipinos celebrate

EL CERRITO — For the first time in the history of St. John the Evangelist Church, El Cerrito, St. John Ruiz de Manila and His Companions will be celebrated on Saturday, Sept. 28, at the 5 p.m. Mass.

St. Lorenzo is the first Filipino saint. He and the five others died in the Christian persecution in Japan in the 17th century.

There will be a Filipino reception following the Mass at St. John's church.

For donations for the reception, call church office at 232-5659.

Garage sale

EL CERRITO — Looking for a lamp? Perhaps a table for your dining room? Maybe some small items for home? You can find all this and more at the 17th annual City-Wide Garage Sale in El Cerrito on Saturday, Sept. 28 from 10 a.m. to 4 p.m. Hundreds of items will fill the

garages, yards, school playgrounds, and parking lots of El Cerrito.

Shoppers can pick up a free map and list of the sale addresses starting Friday, Sept. 27, available at three locations in El Cerrito:

1. City of El Cerrito Recycling Center, 7501 Schmidt Lane;
 2. City of El Cerrito Community Center, 7007 Mooser Lane;
 3. City of El Cerrito Senior Center, 6500 Stockton Ave.
- For information call the City of El Cerrito Recycling Center at 215-4350.

Ice Cream social

ALBANY — Come join your friends for an old-fashioned ice cream social on Sunday, Sept. 29, at the Albany Community Center from 1 to 4 p.m. The Albany Education Foundation sponsors this event to benefit Albany public school programs.

There'll be plenty of ice cream, toppings, pie, and good conversation. Albany music students will provide a variety of music. In addition, an art exhibit will show off the talents of Albany art students.

Tickets are available at the door, or in advance at any Albany school office. Tickets may also be purchased at Cafe Crayon on Solano Avenue, and the Albany Chamber of Commerce. Admission prices are \$5 for children of ages 4 to 10; \$10 for people 11 and older. Children under four are admitted free. Families can also take advantage this year of the group ticket rate: four people for \$25.

El Cerrito appoints woman police chief

By Dawn Frasier

EL CERRITO — The city of El Cerrito has offered the job of Chief of Police to Linda M. Fellers, who has accepted the job and should begin her new duties on or about Oct. 14. She currently works for the City of Campbell Police Department. The job offer and the acceptance are subject to her successfully passing various background checks and legal requirements.

Former chief Dan Givens retired in May; since then, Bruce Nelson has served as interim chief.

When Fellers takes over the job, she will become the fourth female police chief currently serving Bay Area departments. The town of Danville, the city of San Carlos and the UC-Berkeley police also have women serving as police chiefs. (Alicia Powers, former police chief for the city of Hercules, retired in June.)

Fellers was chosen from a field of 100 applicants, said city manager Gary Pokorny.

The process of hiring a new police chief is an involved one. The original application process was open to both internal and external candidates. One hundred applications were received; initial screening reduced the field to 20.

Preliminary background checks followed; seven applicants moved on to the next level in which interviews were conducted by two panels. The "professional panel" consisted of city managers and police chiefs from other jurisdictions, said Pokorny. The community-based panel included business persons and residents, all with some connection to El Cerrito. The panels listed strengths and weaknesses for each candidate but did not rank them.

Pokorny sat in on one of the panels; administrative services manager Jim Randall sat in on the other. Neither participated in the interviews, Pokorny said.

When the applicants were narrowed to two, a reception was held in which they could meet members of the city staff and city council. Since feedback on both was that they were "solid, well-qualified applicants," that step did not particularly contribute to the selection process, he said. Neither did more detailed background checks, which indicated that both were "outstanding" applicants.

It was up to Pokorny to make the final decision. He said he chose Fellers because he thought she was "maybe a somewhat better fit with

the community, with me and with the organization." He anticipates that "her traits will bring sparkle and energy to the organization" and that she will provide "strong and creative leadership."

"I am very pleased that El Cerrito has been able to attract a very strong field of candidates for the chief's job...and that Linda emerged as the top candidate of this group," he said. "Everything I have learned and heard and seen about her leads me to believe that she is very ready to do the job. I think she's a practical problem solver and will be a well-qualified and highly motivated chief."

Fellers began her career as a deputy with the San Joaquin Sheriff's Department in 1976. In 1981, she was promoted to sergeant. She was promoted to lieutenant in 1986.

In 1990, she became a captain with the city of Campbell's police department. Over the past six years, she has served as division commander of all three department divisions: support services, field services and special enforcement.

She earned her B.A., with honors, from the University of the Pacific in Stockton in 1975 and her M.A. degree from the University of

San Francisco in Public Service in 1977. She has also clocked in over 1,000 hours of specialized training and has earned certificates in the areas of management and executive development.

Fellers has been active in the California Peace Officers Association at various levels, is past-president of the Women Peace Officers Association of California, and is an active member of the Campbell Rotary Club, as well as other professional and community groups over the years.

Her husband, Bill Fellers, is also a law enforcement professional. He is a police sergeant and has served with the San Joaquin Sheriff's Department for over 20 years. The couple has two daughters, Anna, 14, and April, 11. The family lives in Pleasanton.

Pokorny offers his gratitude to all the staff members who have provided their support during the period following Givens' retirement "and for the support and good service they will continue to provide to Chief Fellers and the El Cerrito community in the weeks, months and years ahead."

"My special thanks go to Bruce Nelson for his service as interim police chief during this period," he said.

Fire Department innovations

Fire Chief Marc McGinn has begun to bring a series of measures to the Albany City Council to make Albany a fire safe community.

The latest, a requirement that homeowners install a high grade interior fire alarm system, was passed unanimously by the council at our last meeting.

Like many building and fire code upgrades, this one is triggered when a building permit for a significant addition is issued.

There will be some cost

involved, and as time goes on the process of getting a building permit becomes more involved — with more upgrades to the existing structure required.

However, most of us are willing to pay a little extra and spend the time if we know the effort goes toward preventing a devastating house fire.

And the most convenient time to install a new alarm system is while other construction is underway, so it makes sense.

With Chief McGinn's

From the Mayor's Desk

By Mike Brodsky
Albany



proposals on code upgrades and the Fire Department's own smoke detector, water heater strapping, and other outreach programs, Albany's Fire Department has taken on a new, proactive role over the last couple of years.

Many of us notice a particular fire code ordinance when it's proposed, or are aware when the Fire Department makes a fast response to a neighborhood emergency (I was when the house a few doors down burned a couple of years ago).

But the general changes in the attitude and abilities of our Fire Department are less visible to the public, but in the long run no less important.

Long range plans for

equipment updates and replacements on a regular basis are new for the Albany Fire Department, but finally they are being put in place so future replacements of fire engines won't become an emergency matter when the old one begins stalling at intersections.

And the Fire Department has taken on new, expanded roles to make more efficient use of our personnel resources. During regular business hours, the Fire Department performs inspections to safeguard against pollution being dumped into Albany's storm drains which lead to our creeks and the bay.

The Fire Department is one more reflection of a changing city government that is a reflection of a changing community. Albany is more active, and with each new step forward, the belief that we can do new, innovative things for our community grows.

The Albany Fire Department is a perfect example of that spirit.

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Goings on About Town

Events, meetings, classes...

Alta Bates Medical Center, 2450 Ashby Ave. 204-4558. Tuesdays and Thursdays, Oct. 1-Nov. 21: Weigh To Go, a program to help people lose weight, from 4-5:30 p.m. \$275. Call 204-1928 in Sept. reserve place. Oct. 3: Breast Cancer and the Soy Connection from 7:30-9 p.m.

Albany Community Orchestra Weekly rehearsals are held each Tuesday from 7-9 p.m. in the music room at Albany High School. New members are welcome and auditions are not required. 559-6580.

Albany Veterans Memorial Hall, 1325 Portland Ave. Sept. 27: Free Living Trust Seminar. Open to the community. RSVP 1-800-232-9455.

Avatar Toastmasters. Thursdays: Public Speaking Skills and metaphysics come together. 2515 Hillegass and Dwight, Berkeley, at 6:15 p.m., 643-7645, 848-6510.

Berkeley Art Center, 1275 Walnut St. in Live Oak Park. Sept. 28: Learn to take good photos of your artwork, from 9 a.m.-12 noon. \$25 or \$10 for BACA members. 644-6893.

Berkeley City Club, 2315 Durant Ave. 848-3533 or 845-4725. Sept. 27: Someone will speak at noon luncheon.

Berkeley City Council Chambers, 2134 MLK Jr. Way. Oct. 3: Candidates for the Peralta Community College district and the AC Transit Board will answer voters' questions from 7-9 p.m. 843-8824.

Berkeley Public Education Foundation will receive a percentage of the money you pay to participating Berkeley merchants on Sept. 28 and 29. Shop!

Berkeley Hiking Club. Sept. 29: Phleger Estate, the peninsula. 524-4715. Mini-hike in Tilden Regional Park. 525-2706.

Berkeley Public Library, South Branch, 1901 Hearst. MLK Way. 644-6107. Sept. 27: Video Opera: "Elektra" at 1 p.m. Sept. 30: Video Movie: "A Month by the Lake." Oct. 2: Seniors and those with chronic illness can receive flu shots from 9-12 p.m. \$2 suggested donation.

Black Oak Books, 1491 Shattuck Ave. 486-0698. All events are free and at 7:30 p.m. unless otherwise scheduled. Sept. 26: Lisa See, On Gold Mountain: The One-Hundred-

Year Odyssey of My Chinese-American Family. Sept. 29: Helen Gustafson, The Agony of the Leaves: The Ecstasy of My Life with Tea. Sept. 30: Michael Gorkin, Three Mothers, Three Daughters: Palestinian Women's Stories. Center for Psychological Studies, 1398 Solano Ave. 524-0291. Sept. 27: Joseph Luft will talk on "Models and Metaphors in Human Interaction" from 12-1:30 p.m. Free.

Cafe Crayon, 1309 Solano Ave. 527-4475. Wednesday nights: Free chess club for kids. Lessons by coach Robert Haines. Please bring a chess set.

Center for Psychological Studies, 1398 Solano Ave. 524-0291. Sept. 27: Joseph Luft will talk on "Models and Metaphors in Human Interaction" from 12-1:30 p.m. Free.

Contra Costa Civic Theatre, 951 Pomona Ave. 524-9132. Sept. 27-Oct. 6: Love Letters. Fri., Sat. performances at 8 p.m. Sunday matinees at 2 p.m. \$10 adults/\$6 youths. 524-9132.

Drama Workshop with Donna Davis. Mondays, 7-10 p.m. For beginners as well as experienced actors. 526-0671.

Easy Going Travel Shop and Bookstore, 1385 Shattuck Ave. 843-6725. Sept. 30: Monthly reading group discussion of Running the Amazon at 7:30. \$10. 843-3533.

Ecology Center, 2530 San Pablo Ave. (at corner of Blake). Sept. 28: Creating Wildlife Habitats with Native Plants from 12:30-2:30 p.m. \$4 members/\$5 nonmembers. 548-2220.

First Unitarian Church, 1 Lawson Rd. - Mooser Ln. @ Arlington. Sept. 30: Sue Benner will give lecture "Quilt Artist: Influences and Inspiration" at 7:30. Members free/Nonmembers \$3. 524-3760.

Gala Books, 1400 Shattuck Ave., Berkeley. 548-4172. All events \$3 and at 7:30 p.m. unless otherwise noted. Sept. 26: Marion Woodman, Dancing in the Flames: Dark Goddess in the Transformation of Consciousness, at St. John's Presbyterian Church, 2727 College Ave. \$7. Sept. 30: Valerie Ann Wormwood will lecture on "Aromatherapy for Personal, Mind, Mood and Emotion." Oct. 1: Eva Wong, Feng Shui. A.B. Chinen, M.D., Finding True Love. Oct. 3: Margaret J. Wheatley and Myron Kellner-Rogers, A Simpler Way

Harmon Gym, UCB Campus. Sept. 29: Golden Bear Boys volleyball club is holding tryouts for boys ages 12-16 from 12:30-2:30 p.m., ages 17-18 from 3-5 p.m. 843-7894.

Hillside Church, 1422 Navellier St., El Cerrito. Sept. 28: Dream Medi-

cine: Harvesting Gifts of the Soul with Shanja Kirstann from 5:30-10 p.m. \$3-5 donation please.

International Folk Dance Series meet Fridays from 8 p.m. to 11 p.m. at the Albany YMCA, 921 Kains, \$3. 547-6355 or 769-9759.

International House, 2299 Piedmont Ave., Berkeley. 642-9490. Sept. 27: Argentinian Festival from 7 p.m.-midnight. Students \$15/general public \$20.

Israeli folk dancing 8 to midnight, Wednesdays at El Cerrito Veteran Building, 6401 Stockton, El Cerrito. 231-0959.

Jewish Family and Children's Services of the East Bay, 2484 Shattuck Ave., Suite 210 (at Dwight Way). Oct. 2: "Planning for the Future: Long-Term Planning for Health and Disability." Free.

Kensington 55-plus Activity Center, open Thursdays, 9 a.m. to 2 p.m. at Arlington Community Church, 52 Arlington Ave., Kensington. 526-9146. Sept. 26: "Reverse Mortgages and Other Equity Options." GREAT BOOKS DISCUSSION on Isben's A Doll House from 12:45-1:45. Oct. 3: "Reduced Vision" at 11 a.m. Red Cross blood pressure check from 9:30-11 a.m.

King Jr. High School, 1781 Rose St. Sept. 28: Love Letters will be performed by Samantha Langevin and Martin Sheen at 7:30 p.m. \$20. 525-3787.

League of Women Voters, 1414 University Ave., Suite D. 843-8824. Sept. 29: Rollin Post will speak on campaign finance reform at LWV house party.

La Peña Cultural Center, 3105 Shattuck Ave. 849-2568. Sept. 26: Native Americans and Environmental Toxins: Devastation of Lands and People from 7-9 p.m. Free. Sept. 29: The Eternal Quest for Manhood: A Black Men's Workshop, from 3-5 p.m. \$5 donation.

Les Chanteuses Africaines. African female singers on the air Mondays 3-5 a.m. on KPFA 94.1 FM, KPFB 89.3 FM, KFCF 88.1 FM.

Live Cablecast of Berkeley TV Channel Public Meeting and Annual Meeting. Community members may

attend or watch Channel 25. Sept. 26, 7:30-10 p.m. at 2239 MLK Jr. Way. 848-2288.

Live Oak Park, 1301 Shattuck at Berryman. Through Oct. 30: Beginning Folk Dance Class on Wednesday nights, 7:45-9:45 p.m. \$20 for 8 week class. 841-1205.

Marmot Mountain Works. Oct. 1: Adventuring in Patagonia with Christian S.

Message: Starting Sept. 26, Youths cited for riding bicycles without a helmet in Berkeley will have the option of taking a Bike Safety class instead of paying a fine. Low-cost and free helmets will be given at the class.

Nyngma Institute, 1815 Highland Place, Berkeley. 843-6812. Sept. 29: Ralph McFall will host slide show "The Life of the Buddha and The Life of Padmasambhava" from 6-7 p.m. Free.

Redwood Gardens, 2951 Derby St. Every Monday night beginning Sept. 30: East Bay Singers, who welcome singers to join them, will rehearse. 527-8318.

REI, 1338 San Pablo Ave. 527-4140. Sept. 28: Learn how to fix a bicycle flat, at 2 p.m.

Sennin Foundation, 10323 San Pablo Ave., El Cerrito. 526-7518. Through October 1996: free classes for children in Aiki-jujitsu, an authentic Japanese martial art, Mondays through Thursdays from 5:45 to 6:45 p.m.

Spiral Gardens, 888 5th St. 549-9159, will offer hands-on learning at 10 a.m. at the following locations: Sept. 28: Topics: Worms, Medicinal Herbs and Compost at 888 5th St. (between Market and Adeline). Sept. 29: Topics: Propagation, Greenhouses, Nurseries and Salad Beds at 2835 MLK Way (South Berkeley Community Garden) at Oregon. Sept. 30: Topics: Organic Vegetables at 1301 Oxford between Rose and Eunice.

St. John's Presbyterian Church, 2727 College Ave. Sept. 27: Stuart Sovatsky will lecture on "The Living Enneagram" from 7:30-9:30. \$5-10 donation requested.

At St. John's Senior Center, 845-6830: Beginning Acting for 8 weeks

from 1 p.m.-2:30 p.m.

Stained Glass Garden, 1800 Fourth St. 841-2200. Through Oct. 15: Class on Intermediate Stained Glass: Lead, 6:30-9:30 p.m.

Tollman Hall, Room 2515. Sept. 28: Teach-in titled "White Men in Support of Affirmative Action" from 8:30 a.m. to 1:30 p.m. 527-9366.

University Art Museum, 2621 Durant, Berkeley. 642-2358. Touch of a Poet Series, Thursdays 7-9 p.m. Sept. 26: Ishmael Reed Tennessee Reed. Oct. 3: Vernon Small. Sept. 22: Family Day: A Community Celebration from 12 noon 'til 5 p.m. 643-9572. Sept. 26: Lecture titled "Hans Hofmann and The New York School" at 7:30 p.m. at Gorge Gund Theater in the UAM. Sept. 29: Gallery Talk at 3 p.m. Oct. 3: "Symbolism of the Sand Mandalas" at 7 p.m.

UC Extension, 1995 University Ave. 642-4111. Through Nov. 12: Class titled "Israel and the Palestinian Question" on Tuesdays from 1-3 p.m. at 108 Richardson Hall, UC Extension Center, 55 Laguna St., San Francisco. \$185.

Albany YMCA, 921 Kains Ave. 525-1130. Friday Night Folkdancing from 8-9 p.m. \$3.

University YWCA, 2600 Bancroft Way, Berkeley. 848-6370. Women's Career Network is free to YWCA members and \$20 for nonmembers. One-hour session of Career Counseling is \$40 members and \$50 nonmembers. Self Assessment for Career Direction

is \$120 members/\$130 nonmembers. Classes in Salsa, Ballroom, Brazilian, Bellydance, Yoga, Tai Chi, Aerobics, Fitness, Stress Management, Defense, Pilates-based Stress Management. Oct. 28: Tibetan Renaissance Humana 1: Lecture/discussion on Organizational and Human Resource Development from 1 p.m.

Zellerbach Playhouse campus. Oct. 3: Rhinoceros will appear at 7:30 p.m.

Performances

Brick Hut, 2512 San Pablo Ave. 486-1124. Third Thursday month: Community Open Mic, poets, comedians and artists of every stripe welcome. Free donation.

Ashkenaz, 1317 San Pablo Ave. 525-5054. Sept. 28: Houston at 9 p.m. \$5. Sept. 29: Global Dance Party at 8 p.m. Berkeley City Club, 2315 Durant Ave. 649-7477. Through Oct. 3: Comedy titled Kafka's Dick. Friday, Saturday/7 p.m. general. 10 students, 32 members.

Berkeley Repertory Theater, 1000 Shattuck Ave. Through Oct. 3: Break House. 845-4700




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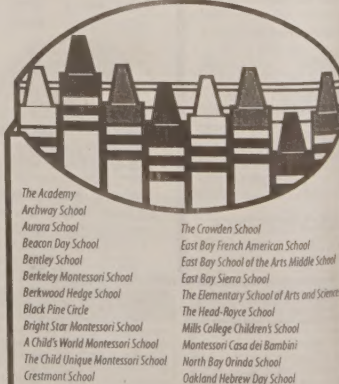
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Contract No. 96-03 ER

Tree planting in the public right-of-way along residential streets throughout Albany, California at approximately 400 sites.

Work consists of concrete removal at some locations, site preparation, and tree planting. Planting materials (trees, stakes, soil amendment, mulch, drain rock) are to be provided by contractor. Tree ties will be provided by the City. Work is to begin November 4, 1996 and is to be completed by November 29, 1996. Sealed bids will be received at the City Clerk's office, Albany City Hall, 1000 San Pablo Avenue, Albany, California, until 2:00 p.m. Thursday, October 17, 1996, at which time bids will be opened by the City Clerk in the Council Chambers. Bids received after this time and facsimile transmission bids will not be accepted. Bids must be made and submitted according to Instructions for Bidders and contain bid bond (10%).

Contractors are encouraged to attend a pre-bid meeting on Wednesday, October 9, 1996 at 2:00 PM, at the Albany City Hall, 1000 San Pablo Avenue, Albany, California.

Contract documents may be obtained (for the non-refundable payment of \$5.00 per set) at: Albany City Hall, Community Development Department, 1000 San Pablo Avenue, Albany, CA 94706. For inquiries, call (510) 528-5760.

The City of Albany will affirmatively ensure that minority business enterprises will be afforded full opportunity to submit bids in response to this invitation, and that no bidder will be discriminated against on the grounds of race, color, sex, sexual orientation, or national origin in consideration of a contract award or in subcontracts entered into by the successful bidder.

By: Jacqueline L. Bucholz
City Clerk
City of Albany

West County School Watch

By Glen Price

Albany PTA Council News

By Peggy Thow

A board supports Measure E

Sept. 16, the 32nd District Teachers Association Executive Board endorsed endorsement of Measure E, the ballot measure voters in the West Contra Costa Unified School District on seeking approval to raise the maintenance and Assessment District (AD), which annually raises \$10 million dollars for district

endorsement follows a similar position taken by the Richmond Area League of Women Voters earlier this month. Typically, the League of Women Voters does not take positions on ballot measures.

However, as reported in this column earlier this year, the Richmond League's focus group on education, composed of Betty Brown, Denise Fleig, Ethel Gok Ruth Guthartz, and Jeannie Guzman, issued a special "Focus Study of the Financial Condition of the West Contra Costa Unified School District." One of the study's recommendations asked the community to "retain and renew the Maintenance and Recreation Assessment District." Based on the study's recommendation, the League is recommending a "yes" vote on Measure E.

Back-Up plan adopted

Following the district's

bankruptcy in 1990 and subsequent bailout plans approved in 1991, the WCCUSD operates under the purview of a special state-appointed trustee, Dr. Fred Stewart, who has veto authority over financial decisions made by the district.

With Measure E on the ballot for Nov. 5, Stewart asked the district to formulate and submit a back-up plan for modifications to the district budget in the event that the measure is not approved and the district needs to cut \$5 million from its budget.

On Sept. 18, the school board sent to the state trustee its recommendations, which include cuts in teacher and staff salaries, elimination of the recently reinstated sixth period in district middle schools, cutting librarian positions, a freeze on hiring in vacant positions, and elimination of the after-school programs provided by the Ed Fund at middle school sites.

Board mandates involvement

Responding to the proposal first presented to the board on July 3 and in this column on July 4 ("Playground Power"), the WCCUSD School Board voted 5-0 Sept. 18 to grant school site councils decision-making authority over new MRAD funds used for recreational facility improvements at school sites.

The board further mandates regular status reports from staff showing the membership of school site councils, their meeting dates, and decisions regarding funds they have authority over.

Under state law each district school must have a school site council composed of parents, teachers, classified employees, and the school principal, and recent state budgets have provided significant one-time funds to be allocated by school site councils. The school board's move enables school site councils to plan for MRAD-funded facility improvements and potentially to seek

See SCHOOL page 16

Our first PTA Council meeting of the year brought representatives of the Albany Teacher's Association (ATA) as well as School Board members Marsha Skinner and Diane McNenny to our discussions of district-wide issues.

For several months now, AUSD and ATA representatives have been talking — and sometimes not talking — about "reopeners," contract issues designated for discussion midway through a contract term. Although the district is declaring impasse in the current salary negotiations, both sides stressed that teachers do have a valid contract through June.

ATA President Susan Charlip also agreed with Marsha Skinner that the frequent turnover of business managers in the district (the most recent was hired only last month) has made budget-tracking a more difficult proposition than it otherwise might be.

In fact, the AUSD budget system was so completely overhauled by previous business manager Stanley Maleski that only now do we have two consecutive years of budgets that can be directly compared. However, ATA negotiator Don DePasquale asserted, citing a series of recent budget reports, that teachers could reasonably expect three

times the 2 percent pay raise that the district has offered.

Each percentage point in teachers' raises costs the district approximately \$100,000.

The ATA has recently been reaching out to parents with an informational flyer, distributed at Back-to-School nights, that reiterates their position.

Parents who want to understand the current disagreement need to understand the basics of school budgeting. Although meant to be a fluid but predictable process, a school budget can look more like a discouraging tangle of uncoordinated money sources and outlays. For a good introduction to school budgets, check out the EDSOURCE publication "Understanding School Budgets," in the California PTA's invaluable book, "Open the SchoolHouse Doors." It's available in the Albany library on the PTA Council shelf.

Meetings This Week

Cornell's Back-to-School Night is tonight, Sept. 26.

Next Thursday, Oct. 3, **AMS PTA** meets at 7 p.m. Topic: Disaster preparedness at Albany Middle School.

An ice cream Sunday... This is it! This Sunday, Sept. 29, is the second annual Ice Cream Social. Ice cream, pie, and toppings are yours to choose; entertainment will be provided by Albany music students. Volunteer scoopers start working at 1 and continue to 4 p.m. at the Albany Community Center.

All proceeds go to the Albany Education Foundation, which provides money for AUSD program. Tickets are \$5 for children of ages 4-10, and \$10 for anyone older. Kids under 4 are free.

This year you can get a bargain by buying a group ticket: any four people for \$25.

Buy tickets now at your school office, or at the door.

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7 p.m., International House Auditorium

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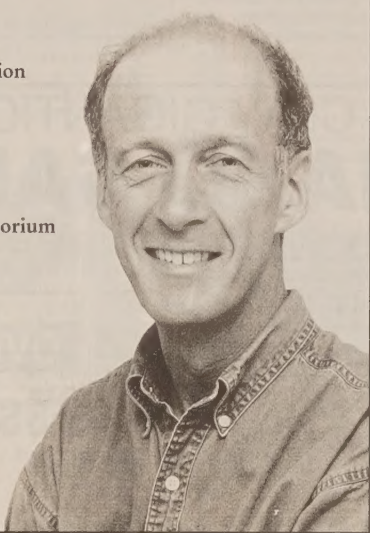
Wednesday, October 9, 1996
7 p.m., Zellerbach Auditorium

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Albany Recycles Lawn & Garden Materials

More Great News for Albany Residents!
Albany's recycling program is expanding in mid-September to include lawn & garden materials

Lawn & Garden Materials Include:

- Grass, leaves and garden trimmings
- Branches and untreated wood less than 5' long and 6" thick

Lawn & Garden Materials Will Be Picked Up:

- At the curb every other week on the regular trash and recycling day

Lawn & Garden Materials Container:

- Residents choose their own container! (No plastic bags) The container may be no larger than 32-gallons (unless it is a Waste Management automated pick-up container).
- Each household may set out up to 64 gallons of material every other week.
- The City will provide stickers to identify the container.

In late August, each household will receive a collection schedule.

For more information call Waste Management of Alameda County at 613-8712.

An all-around man with all-around interests and talent

Ray Nelson is an author — and an artist — and a musician. Probably other things, too, but I can't find any more in my notes.

It is his writing — primarily science fiction — that led to my hearing about him. Last month he read from his newest book, *Virtual Zen*, at Albany's M.C. Newburn Books. On Oct. 5 he will speak to the Berkeley Historical Society about it, and about his career as a writer.

But his real career started very early when, as a child, he wrote and drew comic books for his fellow students. Because his father, an electrical engineer, moved about very often, Ray was always the new kid in school. To find his way, and make friends, he would use his talents and entertain his new friends with his own versions of Marvel Comics and others of the day. It was his way of trying to get "in" with the other youngsters. "I didn't really get all the way in," Ray says, "but at least the kids didn't kill me."

Even before he could either write or draw, he was always telling stories to whoever would listen. And even then they were usually science fiction-type stories. He was always fascinated by the Marvel Comics, Buck Rogers in the 21st Century, Superman and other comics — the weirder the better. Then came the World's Fair of 1939 and its "World of Tomorrow," with a gigantic robot named Electro which smoked cigarettes and blew smoke out of its eyes. That was it. He became a die-hard sci-fi fan.

But, as noted, he was also an artist, and a musician. In fact, when he listed his career it was so diverse it really should be included here in total (but won't be). He has been a clerk, a forklift truck driver, a cartoonist, printer, art director, a guitarist in a touring band, and entertainer (in Paris), an accountant, even an encyclopedia salesman, and a teacher, which is one of his proudest accomplishments.

Nelson started teaching at the Writer's Digest School in Cincinnati, in 1988, and continues today. He also has taught in seminars and at conventions through the years. Now, however, he is just beginning a new career teaching in the Kay Lang school, a fairly new school specializing in health and the environment. He is very excited about this and says it is of the utmost importance to him.

And everything he does he loves. "It is fun," he says, "just sheer fun." In fact, he tells us, when Kay Lang interviewed him about teaching she asked him to describe his life in just three words. His answer? "Fun, fun, fun." And he now looks forward to one of his favorite jobs, teaching.

He talks of his writing career, and that is fun, too. He speaks of one publisher who wanted all of his authors to write as one person, Jeffrey Lord. So all of the books about Jeffrey Lord are by different people. They were given a broad outline of what he wrote and left to their own devices.

But Nelson has many other aliases, or rather, pseudonyms. He is Frank Armitage, Radell Nelson, Ray Nelson, R. Faraday Nelson, R.F. Nelson, R.N. Elson, California Ray and even The Old Beatnik. And the titles of the books he has written are as varied and interesting as his

pseudonyms. How are *Dogheaded Death* or *The Prometheus Man*, *The Revolt of the Unemployables* and many others?

Many of his books have been reprinted in other languages. *The Revolt of the Unemployables*, for instance, has been published in about 18 languages. *Time Quest* has been printed in Japanese, and others in Italian and so forth.

He also enjoys writing historical novels, because history is one of his great loves. The first century A.D. is his particular interest, and he has written a lot of short fiction about that era. In fact, one short story, *Eight O'Clock in the Morning*, was made into the film *They Live*.

Another of his current activities is as a cartoonist. He won a national contest for designing a super-hero. He proudly notes that there were thousands of entries, and he won among all of them. His "Whispering Jack" will appear in Marvel Comics, and he may draw it for them himself.

We forgot one important aspect of this multi-talented man.

Community Folk

By Clara Rae Genser



His drawings appear in the *American Window Cleaning Magazine*, where he is the staff artist.

The award for designing a super-hero is not his first award. He has won two others, one in Meet Misty and one in California Girls.

He also has painted murals in Oakland (in restaurants) and one in Nordic House, where he painted the mountains and fjords of Norway.

He tells of teaching writers who cannot get published how to get published, and says he has had great success. And he proudly shows me a dedication: "For Ray Nelson, a generous and effective teacher, as well as a good writer," and it is signed Anne Rice.

He speaks warmly of his wife, Kristen, who spoke recently in El Cerrito on "Save the Earth, the New Millennium." They have one son, Walter Trygvi Nelson.

One aspect of Ray Nelson I haven't spoken of. His education is as varied as his work. He was educated in the University of Chicago, Automation Institute of Oakland, Alliance Francaise in Paris and the Sorbonne University, also of Paris.

An all-around man, this El Cerrito resident, with all-around interests and talents — and happy about the whole thing.

As noted, on Oct. 5 Nelson will speak for the Berkeley Historical Society from 4 to 6 p.m. The Berkeley Historical Society History Center and Museum is located at 1931 Center St. in Berkeley. Interested persons are invited to call them at 848-0181.

Thank you, Terese P., for writing to me about Ray Nelson. All of your suggestions are great, and I appreciate them.

And, as always, I invite all of you to do the same: interesting people, etc. Please write to me at 555 Pierce St., #443, Albany 94706, or call 525-4585.

Library takes on state challenge

EL CERRITO — Pop Open a Book: It's the California Challenge to Read 120 Million Books by April of 1997.

The objective of this effort is to build a community of readers that extends from the home, to the classroom, the school, the state, and the nation.

Parents are encouraged to read aloud to preschoolers. Young people who can read by themselves are encouraged to read independently and consistently. The El Cerrito Library has formed a "Pop Open a Book" Club. Every child is welcome to join. Call your library and ask for details.

Picture Book Time for

preschoolers of ages 3-5. The library will be open at 11 a.m. between Oct. 3-5. Registration begins at 10 a.m. The program will last 25 minutes.

Parents are requested to the library but outside the room during this period.

El Cerrito Library is located at 6510 Stockton Ave. Hours: Monday, noon to 8 p.m.; Tuesday, 1 p.m. to 6 p.m.; Wednesday, closed; Thursday, 10 a.m. to 5 p.m.; Friday and Saturday, 10 a.m. to 5 p.m. Telephone 526-1234.

For further information, contact Agnes Chen, Youth Services Librarian, at the El Cerrito Library.

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Art (far left) on the Cal crew in 1931. Dorothy's graduation picture, 1937.

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El Cerrito Chamber of Commerce

By Sewall Glinertnick

Chamber opposes assessment

Formation of a Business People group is being formed to oppose the passage of the Fire Insurance Benefit Assessment for the November city ballot. "In our view," Kerber says, "this proposal is excessive in every respect and places an undue hardship on the business people." Kerber calls for far more money to be required to meet the city's needs. It creates a "tax" that might never be paid, which could turn this assessment into a blank check for our grandchildren might pay off. Instead of forcing business to pay taxes, the city of El Cerrito should encourage economic growth. By doing that, the city could generate the needed revenue

through increased sales taxes rather than by punishing people for owning property here."

While continuing to recruit new members, Kerber reported that 110 business people had signed up with the committee during the first 10 days of the organizational effort.

Members of the business community wishing to join the Business People Against Measure H Committee may do so by contacting Kerber at the Freeway Motel, 11645 San Pablo Ave., or by telephoning him at 234-5581.

A Real Good Neighbor

"We look on El Cerrito as that nice guy that lives just down the block. We want to be the best neighbor possible. We recognize El Cerrito as a city of the future, and we would like to play an important part in that growth."

These are just a few of the friendly sentiments voiced by Dennis Derecho, community relations manager for Casino San Pablo, one of the El Cerrito Chamber of Commerce's newer members.

"A large number of our 700 employees," Derecho explains, "live in El Cerrito and others shop there."

Since it opened in nearby San Pablo, top staffers of Ladbroke's



Dennis Derecho (left) Casino host at Casino San Pablo and CEO Stan Friedman (right) are greeted by City Councilmember Jane Barfke and Chamber President Pat Malailua

\$30 million casino have made a point of participating in civic activities in many of their neighboring communities.

To date Casino San Pablo personnel serve on 16 community organizations, five Chambers of Commerce, 13 Rotary Clubs, two Kiwanis Clubs, two county service groups, the YMCA, the Brookside Foundation, the Public Education Fund, the Contra Costa Family and Community Services, the National Exchange Club, the San Francisco and Oakland Visitors and Convention Bureaus, and the Moose Lodge. In addition, Derecho and the

casino's general manager and president, Stephen Kuypers, actively serve on eight boards of directors.

While doing their share to improve life in all the communities around them, the Casino San Pablo staffers still have time to run the largest and most successful gaming establishment in Northern California.

Open 24 hours a day, 365 days a year, the local gambling "palace" features the only high-stakes, no-limit games in this part of the state.

At the casino's over 70 tables, players can try their luck

See CHAMBER, page 8

Local activist dies

By Dawn Frasier

EL CERRITO — Community activist Beverly Gent died at home Sept. 14. She was 67 years old. Gent was the founder of the El Cerrito Citizens Alliance and had a long history of community involvement and public service.

Born in Oakland, Gent grew up in the East Bay and moved to Albany as a child. In 1939, she performed with a dance troupe at the Treasure Island World's Fair. She met Karl Gent when she was 9 years old.

"Our mothers were active in Albany politics," he said. "That's how we first got to know each other."

The friends parted ways for a number of years. Beverly's family moved to El Cerrito. She graduated from El Cerrito High School in 1947. Her grandfather was the third mayor of the city.

For several years, she worked for the East Bay Municipal Utility District; after a time, she went to work for the Contra Costa Water District. She retired from service after 26 years with that agency.

Gent lived in Concord during that period of her career and became active in community service, especially devoting time to children's organizations. She was active with the pom pom girls cheering on Pop Warner Football and was the founder of the well-known Shamrocks Drill Team.

In 1981, Gent's first husband died. Vernon Davis, a former marine, was an officer with the California Highway Patrol and an active Pop Warner coach. Karl Gent visited his old friend in Concord a few years later. They were married in 1987.

"She lived in Concord for that first year," he said. "She didn't want to

commute for her last year before retirement."

"After she moved to El Cerrito, she was a homebody for a while, until she got involved in politics."

Gent founded the El Cerrito Citizens Alliance in 1993; she was known for her interest in responsible use of taxpayers' money.

"All she was concerned about was that the voters should be able to vote on issues that affect them," said Karl. "The right to vote was very important to her. We were always concerned about that; it was the focus of everything she did."

The November ballot will address an issue on which Gent felt strongly: a fire benefit assessment district that will assess each El Cerrito homeowner \$125. The Gents both participated in city-sponsored "Neighbor to Neighbor" meetings which eventually recommended (through a special task force) a \$75 annual fire assessment.

"We weren't even going to fight that," said Karl. "It was when the city council went to the \$125 figure, with no sunset clause and a two percent (C.O.L.) increase each year that we decided it just didn't feel right."

"Beverly was hoping to live through November to work on it. She was doing that until the day before she died, calling people on the phone. Now we're hoping to defeat (the \$125 assessment) in memory of Beverly."

Gent is survived by her daughter, Glorienne Marie Davis of Pensacola, Florida, a lieutenant commander with 21 years' service in the Navy, two nephews, Bill and Mark Wielzen, and her niece, Linda Brasher, all long-time residents of El Cerrito.

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Chamber

Continued from page 7
at such fast-action games as California Blackjack, Super Pan 9, Double Hand Power, and Pai Gow. Also offered are more traditional favorites such as Texas Hold 'em, Seven-Card Stud, Omaha and Lowball.

In the quiet, comfortable gaming rooms the players are given every consideration. Food is brought to them at the tables by means of wheeled carts. Those with a sore back or dirty shoes don't have to leave their spot at the tables to get a massage or a shine.

It is interesting to note that in the poker section some 30 percent of the players are women, while in the Asian games section — which accounts for three-quarters of the casino's revenue — women make up about 45 percent of the players.

This, Derecho says, is probably due to the fact that the women feel comfortable and safe and because the establishment makes a special effort to cater to women.

"Some 65 percent of our dealers are female, and we even have special tournaments for ladies," he explains.

In addition to the games, there's always plenty of extra excitement for the players in the form of special events and giveaways of everything from new automobiles to free food, big-

screen TVs, stereo systems and large amounts of cash.

Players who get qualifying high hands can win from \$100 to \$5,000 in chips by spinning "The Lucky Wheel" every day at 6 p.m., 9 p.m. and midnight. Poker players who get designated high hands will get entry tickets for a Sept. 30 drawing in which they can win \$500 to \$3,000.

There's also plenty of money to be won in the special tournaments being staged by Casino San Pablo. One such event, a \$50,000 guaranteed poker tournament, will be held on Oct. 5 and 6. There is a \$35,000 guaranteed first-place prize in the Oct. 5 Limit Hold 'em competition and \$15,000 prize for the winner of the Oct. 6 Seven-Card Stud contest.

Every day at 11 a.m. there's an Early Bird Poker Tournament players can enter which offers a guaranteed prize of \$1,000 in chips.

However, there's a lot more to Casino San Pablo than gambling.

Now open is a new sports bar, where casino patrons can watch pro football on big-screen TVs while enjoying \$1 hot dogs. Sports bar patrons will be given a free football card each week, and the person picking the most winners will get \$500 in chips.

Rapidly becoming one of the area's more popular dining spots

is The Broiler, Casino San Pablo's restaurant.

Open from 8 a.m. to midnight daily, on Sundays from 10 a.m. to 3 p.m., The Broiler features a special brunch for \$12.95. On Monday and Tuesday a Pasta Bar meal is offered at \$6.95.

Also at Casino San Pablo is a deluxe banquet room available for all social and business events.

Next in a long line of special public events sponsored by the casino will be a free indoor/outdoor classic car show to be held in mid-October.

New members welcomed

The El Cerrito Chamber of Commerce is welcoming new members Armstrong University, 555 Pierce St., Albany, and Leilani Designs - Health Insurance, 1564 A Fitzgerald Drive, Pinole. Armstrong University information may be obtained by calling Ronald Hook at 848-2500, and Health Insurance information by calling Leilani Ogura or Scott Bender at 758-5647. Their interest in

supporting the chamber through their memberships is very much appreciated.

Also appreciated are the reinvestments in membership by Luis M. Lopez, CPA, and Fairmount Cleaners, Esther and James Chung, with appreciation for this support of the chamber, as well.

About 50 members and guests were in attendance at the recent (Sept. 18) Membership Mixer, hosted by Sweis's Gyros and Pitas Greek Restaurant in Del Norte Place, San Pablo at Knott avenues, with many thanks to Frank and Mayreni Sweis and staff for their great hospitality and offering of delicious buffet of Greek foods for our eating pleasure and a peek at their new "Sports Viewing Corner."

Lucky winners in the drawing were Bea Doherty-Vincent, Doherty's Truck & Auto Rental; Klem Schmidt, Associate Member; Regina Jue, Bank of the West; and Tony Mascaro, Associate Member, all receiving luncheon for two at Sweis's.

Letters

Continued from page 2
disabled — seeking to serve youth, not become a Mama Warbucks. It's someone else's turn. I should not be taxed twice. I'd never have settled in this community if I'd known that was to be my fate in my old age.

You politicians have to realize the effect that you are having on the lives of all citizens, not just a vocal portion.

Eleanor Yukic
Albany

Structure parking promotes crime

Editor:

Regarding Steve Price's Sept. 5 letter to the editor on Preferred Design Standards for El Cerrito Plaza: "Build structured or underground parking whenever possible." No! Whether it's the El Cerrito Plaza parking lot, or the El Cerrito BART parking, I am firmly against building any structured or underground parking from a personal safety point of view.

I have been teaching self-defense for more than 25 years and the first rule is prevention, especially regarding seeking a safe environment that discourages crimes of

opportunity against all people with an emphasis on young people, easy targets such as seniors, and young people parking structures as they recommends are inherently unsafe, as they encourage crimes of opportunity.

There are too many places where potential assailants lurk; it is too easy for the escape unseen, and there are numerous occasions when one will witness crimes committed against a citizen trying to walk to their car. I personally will never park in a structure no matter the time of day or night.

Over the 19 years I have lived in an Albany homeown, the main reasons I love it is its sense of safety, the Plaza and BART parking lots, just the way they are. Please consider this point of view, which in fact represents the interests of the vast majority of El Cerrito and Albany citizens, when moving to Berkeley and Kensington areas, when moving with your so-called environmentally-friendly people are part of the environment, too.

Wendy

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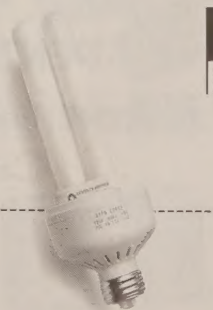
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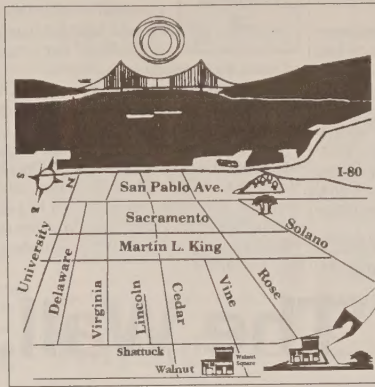
It's Autumn in North Shattuck Village & Walnut Square



Village. There's a touch of briskness in the air, and a gentle breeze blowing. Shoppers skirt the Village with a sense of urgency, buying Fall clothing, gifts and fresh foods for the home.

There's a new look in North Shattuck Village. The streets have been repaved, new curbs and ramps for the disabled are being built, and the Village is more pedestrian-friendly. Dozens of new trees are being planted too, to enhance the shopping experience. The City is

even putting in a new irrigation system to keep the flowers and trees lush.



Bienvenue, Tadpoles and Frogs and Barney's Gourmet Hamburgers. Poulet has done a wonderful remodeling. The Massage Company has a sharp new entry and Camps and Cottages has turned the field next door into a darling country garden, complete with cabin!

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es to serve you in North Shattuck Village, including the renowned Chez Panisse, the restaurant that gave this area its nickname "The Gourmet Ghetto."

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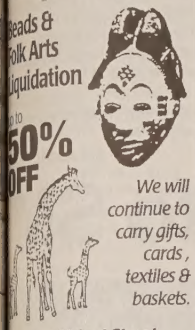


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LOWELL COHN

Raiders invent new category: the 'quality loss'

I had a big problem at the Raiders-Chargers game on Sunday. I didn't know how to evaluate Oakland's level of play.

Here's what I mean. When the Raiders fell behind, 21-0, in part because Jeff Hostetler threw a grotesque interception which led to a touchdown, and then Tim Brown fumbled the ball giving San Diego great field position for another TD, I wrote in my notebook, "This is another typical dog meat Raiders loss."

In other words, I felt this was business as usual, the Raiders carelessly throwing a game away against a division rival.

But then the Raiders fought back bravely and with skill. The first half ended with them down, 27-14. In the third quarter, they kept fighting and cut the lead to 27-21. In my notebook I wrote, "Amazing. The Raiders can actually win this thing. Maybe they aren't the wretched of the earth." But when they had a chance to go ahead at the end of the quarter, they couldn't get a first down although they needed only 2 yards. Then they blew an easy field goal.

After that, chaos. Hostetler, who's supposed to be a steady veteran, the man who will bring stability to this schizo squad, threw another interception which Willie Clark ran back for a touchdown. The Raiders fell behind, 40-21, with less than four minutes to go. In my notebook, I disgustedly wrote, "Back to dog meat."

Then, as my confusion grew, the Raiders scored two quick touchdowns, and almost won the thing, finally losing 40-34. By now I was thoroughly puzzled. This wasn't a mere dog meat performance, but it also wasn't a win. What was it? Finally, I was forced to come up with a totally new concept. The Raiders have invented the "Quality Loss." This, I'm sure you'll agree, is a major step forward for a team which recently suffered through an eight-game losing streak, and has currently lost nine of its last ten games.

Put another way, the Raiders are upgrading the standard of their losses. They used to be depressing losers. Now they're exciting losers. They dig a big hole for themselves. Stage at least two heart-palpitating comebacks. Raise the hopes of the fans. Then destroy the hopes of the fans. It's great drama.

As an added bonus, when the game was over, the players got to sit in the locker room looking tough, talking tough, explaining how they would have won if they hadn't run into a tiny patch of bad luck and given up all those early points. The Raiders give good loser quotes, and offensive lineman Lincoln Kennedy gives the best loser quotes of all.

"We've got pride, man," he asserted. "Just because you're down by three touchdowns doesn't mean the game is over."

It doesn't?

One of the quality aspects of the quality loss was running back Napoleon Kaufman. He is a better runner than Harvey Williams, but the Raiders don't start him. The reason is mystifying. Coach Mike White, who as usual saw many darned good things he liked in the loss, said Williams is a more complete package than Kaufman. I guess that means he blocks, catches passes and can sing "The Duke of Earl."

On the other hand, Williams gained eight yards for, get this, a

See COHN, page 11

Jackets 'Raider-like' in failed comeback try

By Mac Montandon

When Berkeley High's varsity football won its season opener on September 13 at Alisal-Salinas, 40-15, the team played with inspired confidence. The purposeful victory suggested that the Yellowjackets may compete for the East Bay Athletic League championship this year. Berkeley swaggered off the field late that night, having earned the nascent nounce to their step.

Last Friday's non-league game at James Logan might put those championship reservations on hold, but should do little to dispel the

notion that this is a very capable Berkeley squad.

Spotting the Colts a 23-0 lead with 11:12 left in the game, the Yellowjackets refused to quit. They eventually lost the game 37-22, but in the process discovered a toughness that should help them later in the year.

"I was still really happy with our effort," Berkeley head coach Joe Martin said. "I'm pleased with our growth as a team, and in our sportsmanship."

Ultimately, it was Berkeley's defensive inability to stop James Logan's attack that made the difference in the game. The Colts outgained Berkeley in total offense 381-355.

When the Yellowjackets finally

See JACKETS, page 11

James Logan
37
Berkeley
22

Albany hits 'The Wall,' falls to SM

Injuries and fatigue too much for Cougars in second half

By Mac Montandon

In its season opener nearly two weeks ago, Albany varsity football stayed with San Ramon Valley for a quarter and a half, before being worn down by a deeper squad. Last Friday, at home against St. Mary's, Albany made it to halftime before running into a wall.

Actually, the Cougars were desperate for runners to run anywhere in the second half. Leading rusher Jermaine Land finished the ballgame with 103 yards on 9 carries, but was held out of all but one play after the intermission due to a sore left leg.

Without Land, and facing a suddenly-energized, two-time defending Alameda-Contra Costa Athletic League champion St. Mary's team, the Cougars fell, 28-22, in the league opener for both teams.

What could have been a significant win for the Albany program, became another tough loss for a team with plenty of heart, but not enough bodies.

Cougar head coach Anthony Freeman felt it was a combination of key injuries and a second half letdown that enabled the Panthers to pull out the win.

"We definitely let up at the half," Freeman said, "and then Jermaine got hurt and Theo (Jerome) got hurt, it was just too much."

Albany (0-2, 0-1 ACCAL) also had to deal with too much Kwamin Taylor. The junior running back shredded the Cougar defense in the second half picking up 106 of his 152 yards on 21 carries, and scoring two touchdowns.

Taylor tied the game at 22 with 3:25 to go in the third quarter, when

he raced 19 yards for a score. He then untied it with 7:33 left in the game on a 38 yard TD run.

It was a different story entirely in the first quarter, as Albany built a 14-0 lead. Midway through the period, Land broke free over the left side, and by the time he was dragged down, the speedy junior had gained 57 yards. That set up a 12 yard TD throw from junior quarterback Billy Zeier to senior Cory Bell. Chris Pierce made a nice grab on the two-point conversion pass to make the score 8-0 Cougars.

After Land cruised 28 yards for a touchdown, it was 14-0 with 3:20 left in the first quarter.

That's when the Albany defense took the cue from the offense, making a big play that kept St. Mary's (1-1, 1-0 ACCAL) off the score board for the time being.

Down by two scores, the Panthers marched methodically down the field, and appeared poised to puncture the goal line when quarterback Max Slenderbroek lofted the ball towards the left corner of the end zone.

Leaping high to intercept, however, was the aching Jerome. When the senior cornerback crashed to the turf, holding possession of the ball, St. Mary's was denied.

For the moment it looked like the football gods may finally be smiling on a struggling Albany program. Even from the BART train, roaring past in proximity to the field, passengers could see this was a different team than the one that was clubbed at San Ramon a week earlier 48-0.

Despite their second half collapse, the Cougars managed to win approval from St. Mary's coach Dan Shaughnessy.

"The Cougars did a real good job," said Shaughnessy, a 12-year veteran of the Panthers' sideline. "Conditioning really paid off for us," he

See ALBANY, page 11

St. Mary's
28
Albany
22

ACCAL title quest: SM vs. E

By John Gardella

It may as well be the last football game of the regular season when El Cerrito and St. Mary's hook up in Berkeley Saturday afternoon. It is only the second league game of the year for both teams; yet, it is perhaps the biggest match-up of the Alameda Contra Costa Athletic League season. If El Cerrito (2-0, 1-0 ACCAL), which is averaging 51.5 points in its first two games, wins, it takes a one-game lead over St. Mary's, with only DeAnza equipped to offer any kind of challenge. But if history proves

accurate, that's a big if.

These two teams met in the penultimate week of the regular season last year, with EC holding a tenuous half-game lead.

The Gauchos were coming off back-to-back games in which they'd scored 59 and 55 points. Since tying Pinole Valley in the third week of the season, 29-29, EC had averaged 40.8 points per game and had outscored its opponents 240-52. Coach Frank Milo had the top-rated passer in the league, and one of the top running backs. And they were home.

The Panthers, playing typical Panther football on a foggy night in El Cerrito, limited the Gauchos to 103 yards, 103 total yards (238 below their average) in eight points. Their smash-mouth offensive style, while, produced two scores. SM won the game, 21-15, and missed the playoffs.

Two years earlier, the teams met under different circumstances. The Panthers prevailed 21-15, the division. The Gauchos finished at 8-2 and missed the playoffs.

"It's always a tough football game when you play St. Mary's," Milo said. "They always have a toughness that concerns me."

On paper, EC has the dominant team. The Panthers have outscored their first two opponents 103-40 in last week's 50-28 thrashing of Piedmont, a champion of the Stone Division last year (the division since been abolished to form one big league).

"Beating Piedmont was a confidence booster," said. "The kids are in good spirits. Piedmont's team."

If Piedmont is quality, then the score stays hovering in the area of greatness.

See ACCAL, page 11

El Cerrito
50
Piedmont
28



Above: Albany DL Doug Sims (75) goes up high to knock down SM QB Matt Slenderbroek's pass. Below: Cougar RB Theo Jerome is taken down by St. Mary's Ben Gerbaccio (3) and Devin Porche-West.



Benjamin wants higher ratings for his 'Showtime' this season

By John Gardella

Na'il "Showtime" Benjamin would like to forget last season. Here's why.

Cal's senior wide receiver and punt returner caught 52 passes for 594 yards and five touchdowns in his junior year, all career highs. The 52 catches tied him for the eighth best single-season performance in school history. His 54 receiving yards per game was eighth best in the Pac-10. He also finished fifth in the conference with a 7.9 average in punt returns.

Benjamin was a second team all-conference selection as an all-purpose performer for the second consecutive year. Sounds like a season to cherish for some players.

For the veteran receiver, though, it was the low point of his football

career.

"A lot of people probably don't realize that last year was the worst season of my life playing football," Benjamin said. "I dropped a lot of passes and I'd never dropped passes before."

"Being a second-year starter, I felt I should have been more productive for my team in terms of things I did on offense."

This season, Benjamin's performance is one of main reasons Cal has jumped out to a 3-0 start. While the Bears' defense ranks last in the Pac-10 (485.3 total yards allowed), the offense is generating a conference-best 40 points per game, while its 472.7 total yards per contest trails only Oregon.

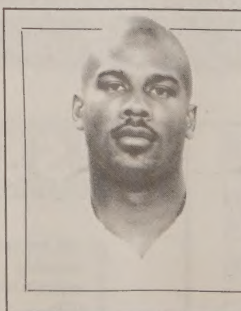
Although Benjamin has yet to score a touchdown, he's become Pat Barnes favorite target and the

team's big-play receiver.

In Cal's 33-15 over Nevada Saturday, Benjamin kept the Bears' first scoring drive alive with a 12-yard pass reception on third-and-12. With Cal ahead 23-15 in the fourth, Benjamin had two big third-down receptions, leading to a Ryan Longwell field goal.

Barnes hit his favorite receiver with a 10-yard pass on third-and-5, getting Cal to Nevada's 31-yard line. Then, with the Bears facing a third-and-11, Benjamin caught a 17-yard reception to keep the drive going.

The Los Angeles native credits hard work for his emergence as Cal's go-to receiver. He leads Cal with 12 receptions, and ranks fourth in the conference in both receptions per game (4.0) and yards per game (78.3). He's been equally adept at blowing by defenders for long pass



A lot of people probably don't realize that last year was the worst season of my life playing football.

— NA'IL BENJAMIN

completions or catching screens and creating long gains.

"This year I went into football camp concentrating on everything," he said. "I worked very hard. I think I had a deeper dedication this year to being a better player for the team. And that's why I've been OK so far."

Just OK? "I'm happy I've done what I've done so far, but we still have a lot more to do," Benjamin said.

Like what? "I think we can be at

least 50 percent better on offense," he said. "I don't believe we've ever had any three-and-outs. I can catch more balls. I've got some pretty easy passes that I can catch and that should never happen again. Benjamin's not just a humble. He's catalogued catchable passes in his notebook and he doesn't want a reputation for taking them."

The two that irk him the most came in the San Diego State game.

See RATINGS, page 11

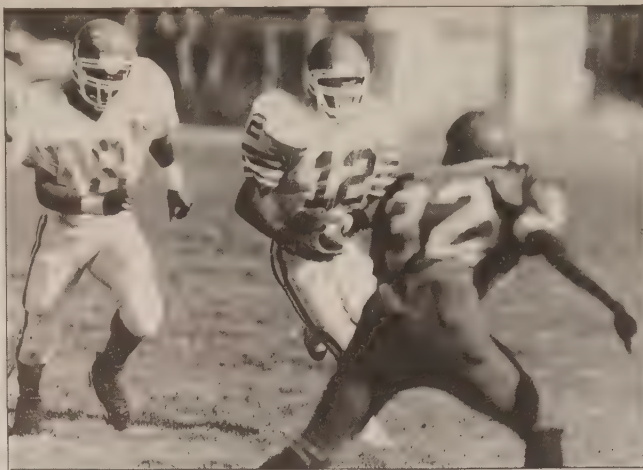
Albany

While these statements prob-
ably won't land Shaughnessy too
highly on the lecture circuit,
they did adequately reveal the key
to the game: the Cougars
seem to be improving, but
must summon the ability to
match their opponent's superior
skills. They have spirited competitors
on both sides of the ball, and with
season legs they should be
able to win a few games. Zeier is
a rugged quarterback prone
to making heroic leaps into a mass
of defenders. Land, when healthy,
is a smooth back who always
is on the verge of breaking a
run.

Cohn

Now, that's dog meat.
Cohn gained 116 yards, his
team ran a 77-yard explosion
on the sideline with about nine
yards left in the second quarter.
That, he seemed to go on
tactically, touching the ball only five
times because he's not a complete
backfield; something he's looking for-
ward to. "Coming out of high school,
running the ball was my bread-and-
butter," Benjamin said. "That's what
got me here. It's an opportunity where
I'll have to come through."
Benjamin is working on making
this a season to remember.

Anchoring both lines is big
Doug Sims.
Sims often takes on two op-
posing linemen, and when his
coaches encouraged him to domi-
nate, he made a key tackle or block,
as if by sheer will.
Mario Barbero also made sev-
eral impressive plays on defense.
The senior was always around the
ball, his pads popping loudly as
he met Panther ballcarriers.
At their current rate of improve-
ment, it shouldn't be long before
the Cougars are competing for
games up to the final whistle.
This Saturday they travel to
Alameda High for an afternoon
game.
Alameda is 1-0 having beaten
San Leandro 23-14 in its season
opener two weeks ago.



SM
runningback
Kwamin
Taylor gained
106 of his 150
yards in the
second half
against a
tired Albany
defense.
Here, Taylor
gets help
from Paki
Gordon
against Theo
Jerome.

Jeff Lindquist

ACCAL

Continued from page 10

The Gauchos jumped out to a 29-8
halftime lead, scoring on their first four
possession. EC's backfield tandem of
Antoine Lacy (168 yards) and Edward
Dyer (111 yards) was dominant.
Lamont Thompson had two recep-
tions for 73 yards and one touchdown,
before leaving the game with a sprained
right ankle. Doctors have told Thomp-
son to rest the ankle for two days.
Saint Mary's (1-1) hasn't looked
pretty in its first two games, but coach
Dan Shaughnessy is also in the process
of trying to replace 18 players from last
year's playoff team. He's been in this
situation — losing a glut of talent the
past two seasons. The transition didn't
seem to hurt SM last year.

MORE SPORTS
ON PAGE 32

Jackets

Continued from page 10

broke through on Devin Martin's 8-
yard touchdown run with 5:10 to
play, they pulled within 23-8. But
the Colts answered right back, scor-
ing quickly on back-to-back posses-
sions.
Colt back-up quarterback Roy
Williams found Chris Alcantara
from 32-yards out for the first score.
After an interception, Williams
rambled 72 yards for the final Logan

TD.
Still, Berkeley battled back.
Behind quarterback Larry Young,
the Jackets drove twice for touch-
downs.
Young completed six of seven
passes on the two drives. Martin
leaned in from a yard out for one
TD, and wide receiver James Barnes
hauled in a 6-yard Young toss for
the other.
Martin went over the 100-yard
mark for the second time in two

weeks, finishing with 111 yards on
23 carries. Barnes caught 8 balls
for 89 yards.
Defensively, Joseph Gray, as he
did against Alisal a week earlier,
came up with clutch plays. With
James Logan already up 21-0, Gray
pounced on a Colt fumble at the
Berkeley six yard line, preventing
any further damage.
It wasn't enough, however, as
the Colts, behind the running of
Charlie Smith, improved to 2-0.

Smith scored the first Logan touch-
down on an 8-yard run, and had 97
yards on 12 carries for the game.
The Yellowjackets (1-1) will
have two weeks to prepare for their
home opener October 4 against
McClymonds. They have a bye this
week. If head coach Joe Martin and
his squad can keep their collective
confidence high, they should be
ready to make a strong showing in
EBAL games starting October 18 at
Livermore.

Ratings

Continued from page 10

one Cal won 42-37. Benjamin said
both dropped balls came on third-down
situations when he was going over the
middle and took his eyes off the ball.
"I think that's the reason the game
was as close as it was. I catch those

balls and we keep the drives going."
It's that kind of dedication and drive,
the desire to make himself and the team
better, that have coach Steve Mariucci
glad Benjamin's on his roster. "Na'il is
asking to do everything," Mariucci said.
"He's a team player. He's catching a lot
of passes. He's blocking. He's punt

returning. He has offered to play defen-
sive back, to play tailback, to block
extra points; because he can do that and
help us out if we get banged up. From
a team standpoint, that's awesome."
With RB Tarrick Smith out for the
season with a torn ACL, Benjamin will
get the chance to take some snaps in the

backfield; something he's looking for-
ward to. "Coming out of high school,
running the ball was my bread-and-
butter," Benjamin said. "That's what
got me here. It's an opportunity where
I'll have to come through."
Benjamin is working on making
this a season to remember.

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■ 'Heartbreak House,' by George Bernard Shaw; Berkeley Repertory Theater, through Oct. 25; 845-4700.

By Don McConnell

Shaw's *Heartbreak House* comes laden with serious intention, but in fact, it is a miracle of comic character creation. The miracles are performed both by the playwright and by the cast assembled by director Sharon Ott for this production.

And at least in Act I, the play is a superbly crafted example of farce: half a dozen separate plots are set in motion, and we watch dizzily as they crash into each other by act's end.

The action takes place in the country home of an 88-year-old sea captain who's full of irascible energy but only occasionally coherent. His two daughters possess, in different ways, a sirenlike fascination for men. One of them, the arty and intellectual Hesione, lives with her father. The other daughter, Ariadne, who's spent 23 years following her colonial-governor husband from post to post around the world, arrives home unheralded early in Act I.

She's not the only unexpected guest. Hesione, without bothering to tell her father or any of the servants, has invited Ellie Dunn, a



Kimberly King plays Hesione Hushabye and Stephn Markle is Hector Hushabye in Shaw's 'Heartbreak House.'

young woman whose engagement, to an oldish millionaire/politician Hesione hopes to break off. She has also invited the fiance, Boss Mangan, and Ellie's father. When Ariadne's hapless and smitten brother-in-law, Randall, arrives uninvited, the party is complete — a party of five unexpected houseguests!

No matter. The sea captain makes it a practice never to lock his door, and he's happy to find rooms for his guests. The first act sets these people spinning in orbit — mainly around Hesione — before they begin colliding in hilarious ways. The setup is reminiscent of *You Can't Take It With You* — an eccentric household interacting with more or less stuffy outsiders. But the level of wit, both of dialogue and situation, cannot be adequately described.

One of the collisions so took me by surprise that, during the rest of the play, merely to recall it was to start laughing again. (I'm deliberately being vague in order not to ruin the surprises for those lucky enough not to know the play.)

Shaw claimed the idea for the play came to him during a visit to the home of Virginia Woolf, during which, as Shaw wrote to her later, "I first met you and, of course, fell in love with you." One assumes

See HEARTBREAK, page 14

East Bay Events

Guitar classic

Internationally acclaimed British classical guitarist Paul Galbraith performs his own transcriptions of three of J.S. Bach's sonatas and partitas for solo violin on Sunday, Sept. 29, at the Julie Morgan Theatre, 2640 College Ave., Berkeley.

He will also play Haydn's Sonata No. 46 and "Three Tentos" by Hans Werner Henze.

Galbraith plays a custom-designed eight-string guitar fitted with an endpin and held vertically, like a cello.

Following a recent appearance at the Edinburgh Festival, the British press called his playing "of mind-boggling brilliance and intensity."

Tickets are available at the door for \$12 general, \$10 students and seniors.



Paul Galbraith

Lira da braccio spotlighted

MusicSources 1996-97 season opens Oct. 6 with a rare presentation by Jeanne Clausen, baroque violinist, with slides, narrative and demonstration of the ancient bowed, 17-stringed instrument the *braccio* and its times.

Illuminated with Orphic hymns by actor John Graham, the presentation will be followed by a reception and an opportunity to explore center, its historic instruments and its unique history garden.

The event begins at 5 p.m. at 1000 The Alameda, Berkeley. Tickets are \$18; 15 for MusicSources members and students. For reservations call 528-1685.

SpeakEasy features cabaret

The Speakeasy Theatre Company, a small professional collective in Berkeley, will open its second season with cabaret. Cameron Silver's *Berlin to Babylon: The Songs of Kurt Weill*.

Events continue on page 15



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By Renata Poli

First there was *Babe*. Now she's been joined by a leopard and a gaggle of geese. What's with the sudden interest in animal life?

Here's my theory: "Family films," with the exception of Disney animation, and the handful of lovely movies based on children's classics (*A Little Princess*, *The Secret Garden*), are a dying breed. But animals will always draw children into the theater, or so the filmmakers hope. Hence *The Leopard Son* and *Fly Away Home*, very different kinds of films but both attractive to adults and children alike.

The Leopard Son is a documentary by naturalist Hugo van Lawick

(husband of Jane Goodall) based on his actual observations of one young leopard in Tanzania's Serengeti National Park.

In loving close-ups, van Lawick (who did the photography) follows the "leopard son" from kittenhood through adolescence to young adulthood.

The narration (by Sir John Gielgud as the voice of van Lawick) lapses into the occasional cliché ("Where there is life, there must also be death") and a certain amount of anthropomorphizing (how does van Lawick know what the snake eagle is thinking?), but these foibles are overshadowed by the film's beauty.

No cat lover will be able to resist

the grace of the leopards (as well as the cheetahs and lions), not to mention the young cub's cuteness. Van Lawick's camera must have 5,000-millimeter lenses; how else could he capture a fly on a lion's nose, or the mother leopard's face when a hyena steals her catch?

The Leopard Son might be a bit red in tooth and claw for the youngest children—unless they've been raised on National Geographic specials—but for older kids and adults, the picture is a treat.

Anna Paquin as Amy, who comes to Canada to live with her father (Jeff Daniels) after her mother dies in a car crash, shows she's still got the right stuff after her Oscar-winning debut

in *The Piano*.

Upset by the sudden upheaval in her life, Amy rejects her father's affection and refuses to have anything to do with his girlfriend (Dana Delany).

It's only when she finds a nest of goose eggs in the devastation caused by the bulldozing of a forest, that she takes an interest in her new life.

As Amy and her father, an inventor and light-plane hobbyist, lead the young geese by plane to their winter nesting place in North Carolina, it's difficult to avoid comparisons with last spring's Jessica Dubroff fiasco. Even though the film's Amy is 13 as against Jessica's 7, and though Amy's goal is something grander than bol-

stering her parent's ego, still she's encouraged with the same "C'mon, you can do it!" stupidity as the ill-fated Jessica was.

Not to mention the fact that Amy's aircraft is even flimsier than Jessica's.

The film's action is overly hyped-up, with crisis following crisis like the explosions in a Steven Segall movie. But again, the film's beauty saves it.

Cinematographer Caleb Deschanel, who also worked on Carroll Ballard's *Black Beauty*, captures magical scenes of the geese running and flying, and of the Canadian landscape. You don't have to love geese to enjoy this one.

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DEADLINE FOR ENTRIES 10/15/96

OUT ABOUT

By Frosene Phillips

FROSENE PHILLIPS IS ON VACATION

TIDBITS: Don't forget the Alice Arts Center Jazz Orchestra's benefit this Sunday, Sept. 29 for the Alice Arts Center at the Alice Arts Center at 3 p.m. Call (510) 427-6666 for information...A stampede of fun is scheduled for Monday night Sept. 30 from 6 to 9 p.m. at Jack's Bistro in Jack London Square. The \$100 per person ticket price benefits the Oakland Zoo Education Center. Call Nancy Hoffman for complete details and reservations at (510) 444-8349...Pacific Coast Brewing Co. and the Piedmont Tobacconist have joined forces for special \$14 Cigar Night from 7 to 10 p.m. Monday, Sept. 30. Pacific Coast Brewing Co. is located at 906 Washington St. in Oakland. Call (510) 836-2739.

WEEKEND SCENE: Doc Powell at Kimball's East...Bob Schoen Quartet Wednesday at Cafe Caracas...Matt Brubeck and Dave Wide-lock Friday and Karen Blixt and Michael Santiago Saturday at Daniel's in Albany...John Turk Thursday and Sunday at the Ramada Inn...Jessica Williams Oct. 6 at the Maybeck Recital Hall...Jazmin Thursday, Lilli & the Jazz Doctors Friday and Vivian Perry Sunday in the Terrace Room at the Lake Merritt Hotel...Nob Hill Sounds Friday at the Oakland Veterans Memorial Building and Sunday at the Piedmont Veterans Memorial Building.

James Carter Quartet at Yoshi's NiteSpot...Paula West Wednesday, Cami Thompson Thursday and Buddy Conner Friday with the Eddie Pasternak/Roger Glenn at Gertrude Stein...Spiny Norman Saturday at the Pacific Coast Brewing Co...George Glover Tuesday through Saturday at Maestro's San Ramon...Tim Kaihatsu and Too Old Crew Friday and Blues Daddies Saturday at Brennan's...Built For Comfort Friday and Ron Thompson & the Resistors Saturday at Eli's Mile High Club.

COMEDY SCENE: Mark Pitta at Tommy T's San Ramon...SAN FRANCISCO: Bobby Slayton and Craig Anton at the Punch Line...Sheryl Underwood at Cobb's Comedy Club.

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If you have ever contemplated sending Frosene your brief remarks on a favorite East Bay restaurant, your day has arrived.

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Ken Ruta (Captain Shotover) confronts burglar and former boatswain Geoff Hoyle in 'Heartbreak House.'

Heartbreak

Continued from page 12

Woolf is the model for Hesione, with whom everyone in the play (and in the audience) soon falls in love.

Woolf herself wrote of the weekend with Shaw, "We talked quite incessantly. I liked it better than I expected."

The same is true of the play. I suppose it's absurd to say that Shaw's plays are notable for their talkiness (plays, after all, do tend to rely on dialogue). But like Oscar Wilde characters, Shaw's talk to hear themselves as much as to advance the plot; and frankly, Wilde's plots are compulsively forward-moving compared to Shaw's.

By the end of the second act of *Heartbreak House*, the plot has unraveled — there are no more secrets, and everyone has poured out his or her guts. At this point, the play takes on the feel of *Who's Afraid of Virginia Woolf*, with the

characters ineluctably bound together, talking, talking, talking through the day, into the evening, and on through the night.

Absent is the malice of Albee's play; and instead of the gruesome revelation that brings Albee's play to a cathartic climax, Shaw's play rather notably runs out of steam. It ends with a bang, but it's caused (I'm not kidding) by the intrusion of World War I into the Sussex countryside.

According to the program notes, Shaw intended the play to be viewed as an indictment of Britain's educated class and its inadequacy in dealing with crises like German aggression. The mockery is there, but no more so than in any British comedy of manners. Social commentary seems secondary to the investigation of the sustainability of romance.

The heartbreak of the play's title is the aching despair that follows the death of romantic pas-

sion, of first love. The virginal Ellie experiences that disillusion in the first act, and she becomes a spokesperson for a view of marriage as cynical arrangement.

Hesione, approaching middle age, has such warm memories of the glory of her early marriage that she encourages her husband to engage in affairs on the chance that he, at least, can experience that glory once again.

The theme is very thoroughly explored, and from more vantage points than can be detailed here. One noteworthy aspect is that these characters seem willing to fall in love with each other irrespective of age or looks; by Act III, the young Ellie has decided (if only for the length of the visit) to marry the sea captain. In a play where the principal allure of every character is intellectual, this seems a perfectly rational basis for romance.

This play marks the return to the Rep stage, after some years, of

Kimberly King, a regular Rep in its first season. Hesione she gives a performance, making a centric personality while delivering the subtlest comic timing.

Also extraordinary is Faridany as Ellie. Discomfort as an invited houseguest is by a ruthless determination to control the men around her. Faridany makes each aspect of Ellie's character believable.

The stellar performance of these two are supported by the rest of the cast, not one less than excellent. In making this economic party real — it's hard to fool the audience when it's cavedropping. Given the unreeling of the events on stage, stupendous achievement.

AUTO SALES AND SERVICES

A Feature of the Advertising Department

Out of Gas...



by Karen Senzig

Ever since I took this gig, writing about the automotive experience, I have been collecting bits and scraps of news items about the industry. (My mother-in-law helps with weekly clips from the *Orange County Register* and *Los Angeles Times*). So, I thought it was time to comment on some of the Automotive current events, especially those things

on everybody's mind.

My buddy, Wild Willie, (proud owner of *Wild Willie's Wonder Wabbit*) and I, while sharing a pint at George Kayes Tavern on Oakland's Broadway Auto Row, discussed some of the greater mysteries of current automotive interest. Number one on the list—GAS PRICES! Why is it we can buy gasoline in the Sacramento Valley, the South San Jose area and Los Angeles County for nearly 50 cents per gallon less than here in the San Francisco Bay Area, especially with the refineries just down the road? Sounds like profit gouging based, on demand (to me). Seems unfair to penalize a community that actually uses their rapid transit systems! But if you think paying \$1.65 for a gallon of gas is highway robbery, be glad

you don't live in Tokyo—where it would cost you \$5.67 per gallon. As of June 1996, \$1.23 (better known as \$1.2299—why don't those guys just round it out?) was the US average. The cheapest place to drive is Caracas, the capital of oil producing Venezuela. Motorists there pay a mere 12 cents per gallon (or is it \$0.11997?).

Another of prime topic was (what else) SMOG II. Now, everybody in the bar had an opinion! Now as I understand it, SMOG II's intentions are to remove the gross polluters from the roads. While I haven't read the fine print (legalese puts me to sleep), it's been a prime topic on most of the radio talk shows, and the only thing that most people seem to agree on is that if you have passed the smog check

previously, you will probably pass it again. But the scary part of SMOG II is the possibility that the state may be able to impound your car if you cannot afford the repairs required to pass the new standards. In these economic times there are many people who can barely afford their insurance let alone upgrade or repair their smog control systems.

Then, of course the conversation turned over to the Isuzu Trooper and it's disagreement with *Consumer Reports*. What's most interesting is that until the latest demonstration of oversteering the car, the Trooper had been on *Consumer Reports* recommended list after the last redesign a few years ago. I talked with Charlynn Jordan, Sales Manager for Connell's and

Cochran & Isuzu and she told me that she has heard very few customer concerns over the report. Most of her customers are returnees who have had experience with this model and enjoyed it even before the redesign. However, she concluded that it probably has scared some new buyers. Well, this latest demonstration leaves me with concerns regarding the credibility of *Consumer Reports* testing methods and opinions.

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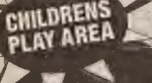
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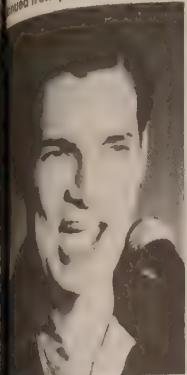
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East Bay Events

Continued from page 12



Friedrich Hollaender. Silver's show runs this weekend and Oct. 4 and 5.

Called the "Michael Feinstein of Weimar Republic Pop," Silver has carved a niche in the cabaret world by weaving together history and music and transporting audiences back to the era of the music's popularity.

Silver's show plays at 8 p.m. Friday and Saturday (this weekend and next) at the SpeakEasy Theatre, 2016 Seventh St., Berkeley. Call TIK-4100 for tickets (\$10 and \$8.)

Louis Flynn directs *Love Letters*, the unique theater piece that chronicles through letters the life and times of two people who share a lifetime of confidences, this Saturday through Oct. 6 at Contra Costa Civic Theater. The play was written by A.R. Gurney, who also penned *The Dining Room*, *The Hour* and *The Middle Ages*.

Love Letters stars veteran CCCT actors Theo Collins and Louis



Louis Flynn and Theo Collins

Flynn. In 1959, Flynn and his late wife Bettianne founded the Contra

Costa Civic Theatre. Flynn has been artistic director ever since — a record for community theaters.

Flynn has starred in his own television show and acted in feature films with Glenn Ford and Luciano Pavarotti. He has appeared in and/or directed more than 150 productions at CCCT.

Theo Collins has performed in community theaters throughout the Bay Area. She has directed at CCCT and is a regular director at the Masquers Playhouse in Point Richmond.

For reservations call 524-9132. Rickets are \$10 and \$6.

Genuine cowboy songs

Don Edwards, a major figure in the revival of real cowboy music and songs of the American West, will play at Freight & Salvage this Sunday at 8 p.m.

Edwards string of albums, including this year's *West of Yesterday*, captures the lore and culture of the cowboy. He has appeared at the Cowboy Poetry Gathering in Elko, Nev., and is a musicologist, historian and writer on western cowboy music. Two of his albums have been laced in the Library of Congress's Folklore Archives.

Freight & Salvage is at 1111 Addison St., Berkeley. Call 548-1761 for more information.

In the past he has been a rodeo regular, an actor singer at Six Flags Over Texas, part owner of Fort Worth stockyards' White Elephant Saloon.

AUTO SALES AND SERVICES

A Feature of the Advertising Department

Anderson, 2nd generation, joined the Company in 1977, and became partner in 1980. He is the sole owner and in March of 1980. He is as president. Doug Anderson, third generation, joined at an early age washing wall tires & removing

wrapping from new tires. He received his degree in Business Management at Cal State Hayward and serves as Vice President, managing the Oakland Store and does all the buying for both stores. Erik Anderson, 4th generation, is learning the trade early and has appeared in recent

advertising.

Everyone is welcome to join the celebration of their 50th anniversary. Be there Friday, October 4th from 11am to 5 pm and Saturday, October 5th, from 9 am to 5 pm. Food, fun and prizes for all at 1350 East 14th Street, (510) 534-0576. CONGRATULATIONS!

If you have a question, story or tip to share, send it care of Karen Senzig, to Hills Newspapers, 5707 Redwood Road, Oakland, CA. 94619 or FAX it to (510) 339-3053 or EMAIL to KSENZIG@AOL.COM

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■ Martin Snapp

Reckless Delight: First, let me thank all you kind readers who wrote, phone, faxed and e-mailed me your congratulations on my new kitten, Nelly.

Several of you, however, expressed puzzlement as to just exactly we were doing when the picture was taken.

Well, as any Gilbert & Sullivan buff knows, we were dancing the Cachuca! It's from "The Gondoliers."

Dance a cachuca, fandango, bolero,
Xeres we'll drink — Manzanilla, Montero —
Wine, when it runs in abundance, enhances
The reckless delight of that wildest of dances!
(Speaking of dancing, did you see the

Democrats doing the Macarena at their convention? Berkeley's Pedro Cornwallis quips, "Bob Dole is so behind the curve, he's probably taking Lambada lessons.")

...

Burnin' Love: Welcome home to Olive Mary Gonzales, who is back in Oakland after taking the first plane ride of her life — all 77 years.

In fact, this is the first time she's been out of California since the day she moved here in 1947.

"She's the kind of grandmother who does everything for her family and never thinks of doing anything for herself," explains her grandson, Chuck Baca.

So where did grandma go? To Graceland!

She's one of the biggest Elvis fans of all time. She even has a shrine in her home dedicated to The King.

So to celebrate her 77th birthday, Chuck's girlfriend, Kerstin Thomas, a flight attendant for American Airlines, flew her to Memphis to pay homage to her hero.

She saw it all, including Elvis' jungle motif living room with a waterfall in the middle of the floor and green shag carpeting on the walls and ceiling.

"She was entranced," reports Kerstin. "She didn't want to leave. She kept asking the people at the souvenir shop, 'Do you think I could get a job here?'"

...

For The Record: Remember Pamela Drake, the chief of staff for Oakland Councilman Nate Miley, who found out she was being fired when she got calls from reporters who had received a press release about it?

At the time, I said it was a pretty tacky way to fire someone. But I withheld comment on the merits of the case because Drake had filed a sexual harassment suit against Miley, and I didn't want to prejudice the litigation.

But now the suit has been settled, so I can speak. The City of Oakland is paying Drake \$125,000.

Of course, they dressed it up with a lot of language about not admitting any guilt, but do you really believe they'd have forked over 125 grand if her case had been as frivolous as Miley's lawyers had claimed?

And his lawyers really pulled out all the stops trying to get her to drop the suit. On Sept. 16 they filed a motion with this ominous threat: "What (Drake) fails to understand is that neither she nor Miley will come out of this lawsuit unscathed."

Translation: You'll never work in this town again.

I hope they're wrong about that. I can count on the fingers of one hand the number of political staffers I've met who were as good as Pamela Drake — and I'd have several fingers left over.

She was one of those women you see all too often in politics, even liberal Democratic politics: overworked, underrewarded women who burn themselves out glorifying their male bosses.

Day and night, Drake was always working on ways to make Miley look good. The treatment she got was a poor reward for such loyalty.

...

Goyish Kopf: Finally, incontrovertable proof that not only is there a God, He (or, if you prefer, She) makes it a special point to look after fools, small children, and newspaper columnists.

The evidence: I was walking through Market Hall Plaza in Rockridge last weekend, wondering how I was going to end this column, when guess what I spotted at the Pasta Shop?

A sign advertising the "Yom Kippur Special," featuring chopped liver, potato pancakes, mandelbrod and matzo ball soup!

Sounds yummy, but somebody should tell them that Yom Kippur is a day of fasting.

But nobody did, so the Pasta Shop gets this week's Not-Quite-Clear-On-The-Concept Award. And Martin gets a cheap shot to end the column with.

Speaking of cheap shots, Yom Kippur is also a day when you're supposed to apologize to people you've offended in the past year.

So in that spirit, let me ask forgiveness of everyone this column has offended in the last 12 months.

And whether you're Jewish nor not, let me wish you peace, love and prosperity in the coming year.

Martin Snapp's column appears every Thursday in The Journal. Write Martin c/o Hills Newspapers, 5707 Redwood Rd., Oakland 94619, phone him at (510) 273-9039, or e-mail him at Snapp@BMUG.org, catman666@aol.com, or Catman1@creative.net

Guns

Continued from front page
less than \$40 and are often small enough to fit in one's pocket.

There are currently no gun shops in Albany and only one federally licensed gun dealer, who, according to the Bureau of Alcohol, Tobacco and Firearms, operates a business titled Bob's Hunting and Shooting Equipment out of an industrial building on Cleveland Avenue.

The man who has the license, however, might only have it to get discounts on firearms, according to Police Chief Larry Murdo, as he has no city business license. Also, he will most likely lose the license next year as a result of an ATF crackdown on the issuance of such permits.

Garbage

Continued from front page

Bray feels that negotiations were not at a standstill. "Usually these things work out," he said. More importantly, he doesn't believe "the county has the right" to step in and take over. Neither do members of the KCSB board.

"The county is interfering with our local control," said KCSB board president David Fike. "This effectively abrogates our exclusive franchise rights in Kensington."

"Prior to this, the county was meddling with local control in all kinds of ways, but taking that action last Tuesday night was a major step. It's a significant blow to local sovereignty and local governance."

Bray noted that "two other sanitary districts have suffered the same fate and have filed claims against the county."

Fike was also aware that the Rodeo and Mountain View (serving Martinez) sanitary districts have been taken over by the county and said the board's legal counsel will consider whether Kensington should ask for the support of other jurisdictions in its pursuit.

"The county wants to strip towns like Rodeo, Kensington and the Mountain View district of their

Creek

Continued from front page

meeting representing a fairly diverse mix of different visions for the area.

"...The project will be stronger for the healthy exchange of opinions."

"People had questions and concerns, or objections, about what they saw or were afraid they were going to see," said maintenance and engineering manager Mori Struve. "In the meeting, we were looking for some kind of consensus on how the neighborhood would like it to look."

Russell feels the neighborhood's opinion should have been assessed immediately when engineering requirements changed.

Because of those changes, "the whole creekbed is deeper than shown in the landscape architect's plan (the city originally) sold the neighborhood on," he said. "They dug huge holes at either end. (One is) a 10-foot deep pool, with a retaining wall, instead of the shallow catch pool pictured on the plans."

Russell believes that even some neighbors who had supported the restoration of the creek might have changed their minds had they been made aware of the required engineering adjustments.

"There was no neighborhood review process at that time," he said. "...Now we can't go back and start over; we have a huge excavation in the ground."

The large catch basins should only fill with water during a large storm and should drain out quickly. Of more concern to Russell is the "attractive nuisance" the protective walls around the holes may provide to young visitors to the park.

"There is a (remaining) safety issue because of the drop. You know how kids are; if there's a retaining wall, they'll want to climb it," he said, adding that even the sides of the bank aren't ideal as far as safety is concerned.

Proposals

Continued from front page

members). The president of the Martin Group said his company specializes in mixed use (and urban) infill projects similar to the Plaza Project and has experience in retail centers, all kinds of housing (from for sale to affordable) and in obtaining a variety of bonds. The company has accomplished projects at Hilltop, in Marin City and downtown Richmond. He showed slides of Powell Street Plaza and the Emeryville Public Market, both successful Martin Group projects.

"This is our area," he said, adding that the proposed project is designed for one phase "since 'critical mass' is vital in getting the energy of a new center going."

He expected construction to be completed in 10 to 18 months after "demolition of all but Long's."

The proposed project is similar to others in including structured parking with nearby places to stop by and "have a bagel or pick up a cup of coffee" on the way to BART and a theater (designed to extend evening hours at the Plaza as well as offering an entertainment element in itself). The plan is different from some in leaving Long's where it is (Qualls said Long's likes its present position); the new, expanded services Lucky store would join Long's, offering "a convenience center at the front" with entertainment at the rear, said Qualls.

A publicly owned investment trust is part of the team.

Good

Continued from front page

for a unified council once the vote had been taken. "I voted against the courtroom, and as far as I'm concerned, that's enough."

Good is also reluctant to speak evil of his fellow council members in regard to his being passed over for the mayor's seat last year. While many perpetual council-watchers speculated the vote to be both a payback for his "no" vote on the courtroom as well as a violation of the Brown Act, Good refrains, at least on the record, from speculating on the matter, and simply casts his vote "no."

Good, in fact, has left a long chain of "no's" behind him, giving voters perhaps the clearest picture of any of the current candidates on what they might be getting."

* As mentioned above, Good voted against Cain's removal, also thought by some to be a payback for courtroom opposition, and reapointed courtroom opponent Jerri Holan to the Waterfront Committee after she was removed by Councilmember Elizabeth Baker.

* Good also voted against placing Measure O on the November ballot. Measure O is one of two competing amendments to the City Charter relating to appointment and removal from city commissions, and will be running against the citizen-sponsored Measure Q. At the council meeting in which Measure O was approved, Good voted against it, saying it would not have prevented Cain's removal.

The first reading of the ordinance drew visits from gun control advocates and Assemblyman Tom Bates, as well as from a representative of the National Rifle Association, with the former group speaking in favor and the latter opposed.

Mike Haas, president of the West Contra Costa County chapter of the NRA, voiced the sole opposition to the ordinance. As part of what is apparently an effort by the NRA to oppose such ordinances as they make their way from city to city, Haas asked the council to "please remain open-minded about this issue," which he said "boils down primarily to one of self-defense."

"You'll never have anything to worry about from a firearm in the hands of a law-abiding citizen," said Haas,

power to oversee franchises and services," he said.

Fike believes "these same supervisors receive large political contributions from garbage companies."

"My feeling is that the county's power grab will mean high rates and less effective waste and recycling," he said.

School

Continued from page 5

additional funding from local cities and other sources for their projects.

Resolution forwarded to state

In other action taken at the Sept. 18 meeting, the school board authorized staff to submit an application for state assistance with new facilities for the class size reduction program. To implement the class size reduction program in grades kindergarten through three, the district requires a total of 272 new teaching stations. Although final plans have not been formulated, it appears that class size reduction programs will be implemented this year for grade one and possibly portions of grade two, which will

who added that the ordinance would penalize gun users who cannot afford more expensive

Countering Haas were Juliet Leftwich of the Community Against Gun Violence and Assemblyman Tom Bates, director of policy for the Pacific Center for Prevention. While both spoke in favor of the ordinance, Leftwich also volunteered her group's support for the event that the city is taken to court. The ordinance, passed in West Hollywood, has been challenged in court and is currently on appeal.

Other than a comment by Albany Mayor Melinda Katz, who called the argument against the ordinance "crazy ... you can't debate it any further than that," the council had little to say about the matter.

"We also think it's illegal."

According to Bray, residential garbage collection in Kensington will not rise this year, according to the county's contract. Rates will be subject to a review in September of 1997, he said.

require a total of 146 new classrooms or teaching stations. Harding Mega Flea Market This Saturday, Sept. 28, 10 a.m. to 5 p.m. Trade junk and jewels and support Harding Mega Flea Market's computer lab at the Harding Mega Flea Market on Saturday, Sept. 28, between 3 p.m.

The public is welcome to shop, visit the flea market, stay for lunch at the barbecue. Harding Mega Flea Market is located at the corner of Ashbury and El Cerrito. For more information, call Kalata at 528-8325 or Cynthia Tompkins at 528-8325.

West County School Watch is a weekly column in the Journal reporting on school news and events impacting public education in Contra Costa County.

Russell identified two elements essential to creating an attractive environment from his standpoint. One is the creek should be well planted and the "industrial rock" used to hold the steep slopes should be removed. (Both elements are in the current plan.)

"With that rock, it doesn't look like a natural creek," he said. "Now the plan includes different plantings over it to soften the look."

As a result of the community controversy, a contractor on the project has asked to be released from the project, according to Struve.

"Given the political and community involvement, it was uncomfortable," he said, adding that "the city feels its okay for us to deal directly with the contractor (the landscape architect) without going through the city."

The project is 90 percent complete, according to Struve; it lacks landscaping, irrigation, and some improvements on the surface (such as pathways). Struve said his department is now discussing the project with the landscape architect "based on the change order" (Monday) night.

"I can't say we came to complete consensus on the neighborhood support for the plan," he said. He's anxious to move ahead.

"We've got an unfinished product out to the winter is coming," he said. "We're going to be if we don't bring it to completion."

Russell said he felt "more positive" following Monday night's meeting.

"The plan the landscape architect presented is pretty good," he said. "I understand she's working with the Urban Creek project."

"If the city follows through on this we should have a decent-looking project in a year or two."

and environment" to create a neighborhood, neighborhood entertainment center.

In addressing the two other concepts discussed at the workshops, the ELS representative said that the Avenue would be developed as mixed use, housing (retail with housing above) adjacent to the creek. Cerrito Creek would be restored, with "100 feet from the asphalt," new greenspace and parking. Slides of a Phoenix project illustrated "parking water combined with retail" in very close proximity.

Still to be discussed with the city, he said, the rear of the proposed theatre or housing adjacent to the creek. Several developers emphasized the fluidity of their plans as more community input is received.

When asked about financing, a representative team said, "We can write a check for this project not have to seek or raise any money for this project."

(City Administrator Gary Pokorney said late statements illustrate the financial strength of the team do not mean "that any of these developers will purchase the land or improvements at their 'fair value' or are going to absorb the full cost of the buildings, relocating tenants and other costs of the project. In all seven cases, the financial strength of the Redevelopment Agency in site assembly yet to be determined.)

and says with a chuckle that the park needs more screen it from homes like this.

* Looking into his crystal ball, Good predicted the Middle School project will be the biggest problem for the city during the next two years. "It will require constructive, cooperative work between the School Board and people in the neighborhood to mitigate potential impacts of the project," he says.

* In a rare occasion, Good found himself winning end of a split vote when he voted in favor of a fingerprinting those who would apply for a telling license in Albany.

In 1994, Good voted against holding city elections, saying it would not allow voters to vote on local issues. He also voted against the freeway extension, approved that same year, and is in favor of housing. He tried, unsuccessfully, to raise concerns about the current General Plan, calling it a "development" which does not provide for open space and parks.

Good also deflects the criticism of those who call this the worst council ever, saying there have been those who have felt that way. He has no regrets behind his re-election campaign, and seems to distribute his one flyer and let the people decide themselves.

"I stand by however I voted, and if they don't like it, they can vote me out of office," he says.

Sunday 'Open Homes': Realtor's adventure

On a recent Sunday, I hosted an "Open House" in Claremont Court, a neighborhood in Berkeley. The house is a stately English Tudor with exquisite Craftsman details in the interior.

The first time I saw this house the interior was just gleaming in the afternoon sunlight. Upon entering the home, I instantly had a warm and comfortable feeling and the resident cats greatly added to the homey ambience.

Architect Olin S. Grove designed the house in 1910 and also designed others in the area during the 1920s.

The "Open House" was just in time with over 120 people touring the house in a 2-1/2 hour period.

Who were all these people? There were dozens of neighbors curious about the house in which the owner lived for 20 years. Every- one was asking, "Why are they going and where are they going?"

At one point there were so many people in the house, I felt as if I was hosting a neighborhood block party. Another neighbor commented, "No one ever goes out of this neighborhood. I want to see it. I remember when the house was last on the market in 1976."

Along with the neighbors came many people who just enjoy seeing homes and fine architecture.

One woman, a nurse, remarked to me that she had seen all the better properties around town and was familiar with the well known architects. For this woman, the Sunday "Open House" provides great afternoon entertainment as well as education.

There were also people who discovered the house by following the directional "For Sale" signs on the street corners.

Anxious real estate agents attended the "Open House" to preview the property for their clients. Most agents ran through the house quickly to see other houses on their lists.

However, one very tacky looking agent who brought with him an equally tacky looking client stayed for a while. (Keep in mind that this house has been well maintained over the years).

The tacky duo and I are now standing in the pretty dining room with natural wood paneling and hand-crafted built-ins. I overheard the agent and client discussing outrageous changes they wanted to make.

The agent then turned to me and asked, "What changes would you make?" I was so taken aback with this question and simply replied, "I like the house the way it is!" That was definitely the end of our conversation.

CURB APPEAL



GAYLE TANTAU

'If you are looking for a real estate agent, the 'Open Homes' is an excellent vehicle.'

This unenlightened pair continued to discuss changes suggesting that painting the natural-wood walls white would help. I just cringed when I heard this comment. Soon they left, hopefully never to be seen again.

Last but not least, prospective buyers came to see the house. Most spent a good amount of time checking out the architectural detail and admiring some of the owner's antique furniture.

If you are looking for a real estate agent to represent you either as a buyer or seller, the Sunday "Open House" is an excellent vehicle to check out an agent. By observing

See TANTAU on page 18



David Woods stands proudly with his wife Michelle in front of the new home that, with a little help from BEC, they built themselves.

Couple builds their own home

Is there any way to cut the costs of building or of adding on to your own home? David Woods, who recently completed a new custom home in Berkeley with his wife Michelle, credits the classes at the Building Education Center with helping him save a lot of money. Although David put in plenty of

sweat equity during construction, the savings also came from his greater understanding of the "paperwork" side of building: initial cost estimates, subcontractor bids and detailed planning for each stage of construction.

"The knowledge I gained from the class was essential to getting the

project going," David said. "The cost of the class was small compared to the cost of construction." Owner-builder Woods hired an experienced builder on a time and materials basis to help oversee subcontractors and provide construction expertise.

See COUPLE on page 18

1731 CLAREMONT BOULEVARD

This delightful English Tudor family home was built in 1910 in the prestigious area of Berkeley known as Claremont Court. Designed by architect Olin S. Grove, the home is located on a quiet, sunny cul-de-sac overlooking Monkey Island. A beautiful new kitchen was installed approximately fifteen years ago by custom Kitchens. The present owners have lovingly maintained the property for the past twenty years. 3+1/2 2.5. \$725,000



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Agents of the Week - John and Judith Ratcliffe

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To reach John and Judith, call Red Oak Realty at (510) 527-3387, ext. 109.



John Ratcliffe, Eileen Terry & Judith Ratcliffe

Satisfied Homebuyer of the Week - Eileen Terry

Eileen Terry was experiencing three of the most stressful times in a person's life: relocating, starting a new job and making a large financial investment (buying a new home). She was referred to John and Judith at Red Oak Realty and in her own words:

"Much to my relief, at such a time in my life, two very special people appeared to turn this potential headache and frustrating point into a smooth, warm and fulfilling experience. You [John and Judith] were both critical links in my locating this very special nest we'll be calling home in El Cerrito. I will be telling all who I know that the 'Power of Two' is an impossible team to beat. Thanks so much to both of you."

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1731 Josephine (2-4).....	Berkeley.....	3bd/1.5ba.....	\$285,000
1731 Grace (2-4).....	Berkeley.....	4bd/3ba.....	\$299,000
1731 Alara (2-4).....	El Cerrito.....	3bd/2ba.....	\$269,000
1731 Clark Pl (2-5).....	El Cerrito.....	4bd/3ba.....	\$289,000
1731 Horton #5 (2-4).....	Emeryville.....	2bd/1+ba.....	\$230,000
1731 Eldridge Ct (2-4).....	Kensington.....	3bd/1+ba.....	\$289,000
1731 Glendora (2-4).....	Oak/Glenview.....	5bd/3ba.....	\$299,900
1731 Montgomery (1:30-4:30).....	Oak/Pied. Ave.....	2bd/1ba.....	\$207,000
1731 39th St (2-4).....	Rich. Annex.....	3bd/2ba.....	\$173,000

ALBANY	2bd/1ba starter near Solano, park, school.....	\$199,500
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Spiffy 2 bedroom with sunny yard.....	\$153,000
Sweet North Berkeley bungalow, 2bd/1ba. Must see!.....	\$153,000
Ground floor unit - bright & sunny 2bd condo.....	\$139,543
New Listing! Oceanview 2bd condo, deck, sun!.....	\$138,000
Beautiful 3bd/1ba, hwd floors - ready for you!.....	\$135,000

EL CERRITO	6 identical units with terrific views.....	\$499,000
	Exceptional 4-plex in ideal El Cerrito!.....	\$375,000
	Attractive 4bd/2+ba sunny & airy! Hwd floors.....	\$289,000
	Attractive & sharp 3bd/2ba! Low maint., plenty of room.....	\$235,000
	2bd, study, plus spacious bonus room downstairs.....	\$219,500
	Nice 2bd bungalow - well located near shops.....	\$179,000
	Well maintained home near BART, 2-story floor plan.....	\$109,900

EL SOBRANTE	2bd/2.5ba condo. 1248 sq ft, community pool, w/2-car gar.....	\$128,000
-------------	---	-----------

MARTINEZ	Starter 2bd/1+ba, with unfinished plus room!.....	\$119,000
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OAKLAND	Co-housing Alert: Rare opport. for community living.....	\$385,000
	Rockridge. Great duplex in desirable loc, nr BART, shop.....	\$270,000
	New listing. Large 4bd/3ba fixer, 9,200 sq ft.....	\$219,000
	Great starter, 2bd/1ba, large kitchen.....	\$99,950
	View of city from 2bd/1ba condo!.....	\$96,000
	Move in now! Seller finance with 10% down @ 7.5%.....	\$75,000

PINOLE	Sunny 3bd/2ba near PV high with private yard.....	\$149,000
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RICHMOND	Turn-of-the-century investment property.....	\$485,000
	Annex. 3bd/1ba, move-in condition. Hardwood floors.....	\$189,500
	Residential income! 5bd/3ba.....	\$179,500
	Spacious 2-story, bright & sunny condo.....	\$129,500

LOTS, LAND AND COMMERCIAL	Attractive newer multi-use bldg in downtown Berkeley.....	\$1,995,000
	Albany - best retail location, large assumable loan.....	\$639,000
	New, stylish 1 & 2bd city home near UC & shops.....	\$349,000
	Large commercial lot located near major shopping.....	\$300,000
	Easy to UC, BART & downtown - 4 offices, 1 res.....	\$289,000
	OUTSTANDING home site lot, bay view, wonderful nbrhd.....	\$130,000
	Gentle upslope lot in prime North Berkeley hills.....	\$ 89,000
	10,000+ sq ft lot with bay view, trees, privacy & plans.....	\$ 35,000
	North Berkeley sublease, 1,600 sq ft, frpl, library.....	\$2,000 mo
	Charming & bright apt. convert with permit.....	\$1,050 mo

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*for all non-recurring closing costs or to buy-down interest rate - restrictions may apply

Tantau...

Continued from page 17

and talking to the agent, you can discover if the agent is friendly, knowledgeable, professional etc.

If you feel a nice rapport with an agent, chances are you may have found a great agent to represent you in your future real estate transaction.

Remember you may be working with an agent for weeks or even months, so it is vital that you have a comfortable and trusting working relationship.

Further, if you are a serious buyer, visiting several open houses

'It is vital to have a comfortable and trusting relationship.'

is a wonderful opportunity to familiarize yourself with the market. The more you see the better. Soon you will be able to determine what type of home best serves your needs as well as your pocket book.

Gayle Tantau is a Realtor with JT Ward in Berkeley. You can reach her at 845-6021.

College...

Continued from page 17

The nonprofit Building Education Center (BEC) offers dozens of classes on home building, remodeling and maintenance at its West Berkeley site, including 21 "hands-on" workshops on basic trades such as carpentry, plumbing, electrical

wiring, drywall and cabinet installation. David completed the 17-evening "Homeowner's Essential Course: How to Build, Remodel and Maintain Your Home," an overview of housebuilding from foundations to roof.

The BEC offers a complete schedule of 50 seminars and workshops every quarter; for a complete schedule of classes, call 525-7610.

To reach the Real Estate Editor call 339-4047.



PUBLISHER'S NOTICE

All real estate advertising in this newspaper is subject to the Fair Housing Act which makes it illegal to advertise "any preference, limitation or discrimination based on race, color, religion, sex, handicap, familial status or national origin, or an intention to make any such preference, limitation or discrimination." Familial status includes children under the age of 18 living with parents, or legal custodians, pregnant women and people securing custody of children under 18.

This newspaper will not knowingly accept any advertising for real estate which is in violation of the law. Our readers are hereby informed that all dwellings advertised in this newspaper are available on an equal opportunity basis.

Events

The Events Calendar does not accept-for-profit listings. Announcements for these events can be made in our classified section by calling 339-8777. Listings are made on a space available basis.

Home Savings of America presents a free Home Buyers' Workshop, 10 to 11:30 a.m. Sat., Sept. 28, 155 Grand Avenue, Suite 404. Topics include the first-time home buyer, move up buying, financing, credit, title, escrow and home inspection. Call Darren Huston 208-8123 to reserve a seat.

The nonprofit Building Education Center (BEC), 812 Page St., Berkeley is the place to plan your dream home or the place to learn to turn your home into a dream. On Sat., Sept. 28 BEC presents The Owner as Contractor—the Legal Aspects and Controlling Terms and Dry-rot. Framing Carpentry: Hands-On will be the topic of a two-day workshop Sat. and Sun. Sept. 28 and 29. Deckbuilding: Hands-On will be held over two weekends, Sat., Sept. 28 and Sat.,

Oct. 5. Call BEC at 525-7610 for more information.

The East Bay Garden Center and the Oakland Office of Parks and Recreation present their annual Fall Flower Faire, Sat. and Sun, Sept. 28 and 29 at the Lakeside Garden Center, 666 Bellevue Ave., in Oakland. Enjoy plants for sale, flower show demonstrations, plant doctors and urban gardeners Call 482-5252 for more information.

The Oakland Tours Program presents a free walking guided tour of

Old Oakland 10 a.m., Sat., Sept. 28. Walk through this commercial center of 1870's Oakland and experience the restored grand brick hotels now in use as offices, galleries and eateries. Visit the Washington Inn, Ratto's International Grocery and Mi Rancho Tortilla Factory. Meet in front of Ratto's at 9th and Washington Streets. Call 238 3234 for more information about this tour or about any of the city of Oakland's seven free walking tours.

The nonprofit Building Education Center (BEC), 812 Page St.,

Berkeley is the place to plan your dream home or the place to learn to turn your home into a dream. On 7-10 p.m., Mon., Sept. 30, presents Timber Framing and Modern. Call BEC at 525-7610 for more information.

The Oakland Tours Program presents a free walking guided tour of Oakland's City Hall. On Tues., Oct. 1. Visit Oakland's magnificent Beaux-Arts City Hall and learn about the restoration and habilitation of what was

See EVENT 2

Better Homes Realty 339-4047

2369 Thackeray Drive, Oakland



Asking price for this fine home is \$319,000

JUST LISTED - MONTCLAIR HOME

3BR, 3BA custom ranch located in the hills. Lots of privacy with wooded view, eat-in kitchen and separate dining area, living room w/fireplace, large rumpus/family room downstairs. Move-in condition.



Nahid Nassiri
287-5770 voice mail

PACIFIC UNION RESIDENTIAL BROKERAGE

HOMES OPEN SUNDAY 2:00-4:30

MONTCLAIR TOUR

- 6511 LONGWALK DRIVE, MONTCLAIR - 3BD/3BA.....\$579,000
Exciting 8-yr old contemp. open & airy, spectacular SF views. Teri Carlisle
- 6456 PINEHAVEN ROAD, MONTCLAIR - 4BD/3+BA.....\$459,900
Wooded views, terraced yard, family rm, 2 master suites. Chuck Corwin
- 1635 ARROWHEAD DRIVE, MONTCLAIR - 4BD/2+BA.....\$419,000
Spacious, dramatic design, level-in, tree views, family room. Kirk Phillips
- 2 MALL COURT, MONTCLAIR - 4BD/2BA.....\$369,000
New listing! Private, fab master suite, hwdv flrs. Helen Danhaki 547-5750
- 5601 FLORENCE TERRACE, MONTCLAIR - 2+BD/2BA.....\$349,500
Very charming home w/traditional touches, walk to Village. Jean Hause
- 5921 HARBORD DRIVE, MONTCLAIR - 3BD/2BA.....\$579,000
Piedmont side, lg priv lot, fam rm w/sep entry, level yards. Pat L...
- 5940 LA SALLE AVENUE, MONTCLAIR - 3BD/2BA.....\$459,900
Piedmont side, eat-in kit, formal DR, hwdv flrs. Trpl, patio, h...
- 6856 ARMOUR DRIVE, MONTCLAIR - 4BD/2+BA.....\$459,900
New listing! Great room with glass doors out to patio, deck, Cor...
- 6416 HEATHER RIDGE WAY, MONTCLAIR - 2BD/2BA.....\$369,000
Large sunny lot, updated kitchen, private office, great yard. K...
- 6140 VALLEY VIEW, MONTCLAIR - 2BD/1BA + AU PARL.....\$349,500
Private setting, walls of glass, private decks, hwdv flrs. Ann...

OAKLAND / PIEDMONT / BERKELEY

- 171 ALPINE TERR, UPPER ROCKRIDGE - 4BD/4+BA.....\$1,175,000
New classic Medit. pano views, superb custom finishes. Dee Knowland
- 271 CROCKER AVENUE, PIEDMONT - 5BD/3+BA.....\$1,150,000
Beautiful traditional, move-in cond., fam rm, den, rumpus. Bonnie Hirsch
- 100 HAZEL LAND, PIEDMONT - 3BD/2+BA.....\$624,500
Reduced! Unique one level home, quality workmanship. Sally Morrison
- 967 ARLINGTON AVENUE, BERKELEY - 4BD/3BA.....\$574,900
New listing! Updated Spanish Med, artistic flair, gardens. Joanna Gould
- 2839 PRINCE, BERKELEY - DUPLEX + STUDIO.....\$459,000
Beautiful owner's unit, private garden, walk to College Ave. Patty Scott
- 838 CALMAR AVE., CROCKER HIGHLANDS - 3+BD/3BA.....\$385,000
Bright trad, huge master suite, office, family room, large yard. Joan Dark
- 1303 HENRY STREET, BERKELEY.....\$345,000 to \$425,000
3 new townhomes, 2 & 3 bdrm, finest quality, yards/decks. Bill Weissberg
- 12550 BROOKPARK, PARKRIDGE ESTATES - 3BD/2BA.....\$329,000
New listing! 1/3 acre, pano parklands view, fam rm, pool. Vicki Woodhead
- 4335 TERRABELLA, OAKLAND HILLS - 3BD/2+BA.....\$579,000
New listing! Bright contemp. spectac. SF/GG views, yard. Lee...
- 583 MONTCLAIR AVE., HADDON HILL - 4BD/3+BA.....\$459,900
Updated throughout, bonus rm, frpl, stunning gardens. Doris B...
- 33 MELVIN COURT, UPPER OAKMORE - 2+BD/2BA.....\$369,000
Bright contemporary on cul-de-sac, formal DR, fam rm. Ward...
- 3989 LYMAN ROAD, OAKMORE - 3+BD/2BA.....\$459,900
Lovely trad, wonderful large back yard, deck and hot tub. Sarah...
- 12645 BROOKPARK, PARKRIDGE ESTATES - 3BD/2BA.....\$349,500
1/4 acre! All level home, large family room, great yard! Vicki...
- 429 LINDA AVENUE, PIEDMONT - 2BD/1BA.....\$369,000
Secret garden jewel! Private setting, beaut kitchen/bath. Dee K...
- 527 KEY ROUTE BLVD., ALBANY - 2BD/1BA.....\$349,500
Delightful, well maintained, spacious LR, frpl, large patio. R...
- 4944 SCOTIA AVENUE, OAKLAND HILLS - 3BD/2BA.....\$579,000
Pride of ownership! All level home on choice lot, fam rm. Ward...

BY APPOINTMENT

PIEDMONT

- ALBERT FARR DESIGN - PIEDMONT.....\$2,295,000
Beautiful park-like setting. 5BD/4+BA, chef's kit, family room, library, rumpus, elevator to all 3 levels, pool. Joan Daniel
- CLASSIC ELEGANCE - PIEDMONT.....\$1,850,000
Designed by William Wurster, this property offers 6BD/4+BA, library w/frpl, gorgeous gardens, pool & play area. Sally Morrison
- BEAUTIFULLY PLANNED - PIEDMONT.....\$1,720,000
Handsome home, extensive gardens, 5BD + au pair. Cozy library, large family room, separate rec. Sally Morrison/Dee Dee Bonham
- NEW LISTING - PIEDMONT.....\$1,169,000
Spectacular unobstructed pano view of cities & bay. Elegant 3BD/3BA, extensively remodeled w/all new systems. Dee Dee Bonham
- ENGLISH TUDOR - PIEDMONT.....\$849,000
Superb quality of design, craftsmanship and charm. 3BD/2+BA, den, study, family room adjoins spacious deck. Sally Morrison
- GEORGIAN COLONIAL - PIEDMONT.....\$775,000
Sunny 4BD/3+BA home with spacious rooms, filtered bay views, formal DR, large party room with frpl, level yard. Helen Danhaki
- LOVELY VISTAS - PIEDMONT.....\$729,000
Open & versatile floor plan, move-in condition. 6BD/4BA, large rumpus adjoins a nice level yard. Helen Danhaki 547-5750
- POSTCARD VIEW - PIEDMONT.....\$1,169,000
Breathtaking SF bay view from all rooms. Remodeled to pristine condition, very private setting. Martha Hollister
- PRIVATE SETTING - PIEDMONT.....\$1,169,000
Tasteful 3BD/2+BA all level home. Spacious rooms, large opens to kit, large master suite w/dressing rm. Martha Hollister
- PIEDMONT'S FINEST LOT.....\$1,169,000
This 9,500 sq ft lot slopes down from upscale Tyson Oaks. Tahoe-like setting of beautiful Lake Tyson. Dee Knowland
- CENTRALLY LOCATED - PIEDMONT.....\$1,169,000
Reduced! 3BD/2BA traditional with flowing floor plan. Pano doors to deck, SF view, family rm, garden, pool. Martha Hollister
- PIEDMONT BEST BUY!.....\$849,000
3BD/2BA contemporary with rumpus room/office, new floors, new roof, bay view, close to transportation. Frances...
- WONDERFUL OUTLOOK - PIEDMONT.....\$775,000
Set among beautiful trees and mature foliage. 2BD/2BA, floor, rec room, bdrm/bath, utility rm on lower level. Sally...
- GREAT VALUE - PIEDMONT.....\$729,000
Wonderful traditional conveniently located. 4BD/3BA, kit/family rm opens to deck, au pair w/sep entrance. Ann...

OAKLAND / BERKELEY

- PRIVATE GARDEN SETTING.....\$569,000
Exquisite contemporary w/bay views. Dramatic entry, 4BD/3+BA, formal DR, gorgeous kit/family rm, many extras. Wendy Gardner
- TRANQUIL VIEWS - RIDGEMONT.....\$429,000
Large 1/4 acre lot with lovely landscaping. 4BD/3BA, huge bonus rm w/wet bar, fam rm, cook's kitchen, 3-car garage. Robyn Mohr
- IMMACULATE OAKMORE TUDOR.....\$319,900
3BD/2+BA, family room opens to large deck, hot tub, hwdv floors, formal dining, beam ceiling in LR, large entry. Dick Cohen
- NEW LISTING - CROCKER HIGHLANDS.....\$314,000
Quality & charm! 3BD/1BA, plus room, formal dining, remodeled kitchen, hwdv flrs, secluded back yard, 2-car garage. Kathy Flynn
- NORTH BERKELEY BUNGALOW.....\$195,000
Charming home in convenient location. 2BD/1BA, hwdv floors, frpl, FDR with built-ins, separate office/artist studio. Ann Nichols
- QUIET CREEKSIDE SETTING.....\$569,000
Charming 2BD/1BA home with hardwood floors, fireplace, yard, 1-car garage with interior access. Wendy Gardner
- LAUREL DISTRICT TOWNHOME.....\$319,900
Spacious & sunny in 4-unit complex. 1300 sq ft, 2BD/1BA, separate front entrance, frpl, in-unit laundry, garage. Ne...
- BROWN SHINGLE CHARMER.....\$319,900
2BD/2BA, formal dining room, hwdv floors, large kitchen, place, alarm system, secluded level back yard. Kathy Flynn
- NORTH BERKELEY COTTAGE.....\$195,000
Sunny 6 year old home in move-in condition. Located on a yet convenient to everything. 2BD/1BA, fenced yd. Frances...
- PRIVATE WOODED RETREAT.....\$195,000
2BD/1BA, Japanese gardens, large living/dining room, walls of glass, opens to deck overlooking creek. Lee Jacobson

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THE CURRENT RATE FOR THE 30-YEAR FIXED IS 8.28 PERCENT
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TEMPLETON

BERKELEY • OAKLAND • ALBANY • PIEDMONT • KENSINGTON • EL CERRITO

BERKELEY

- 2727 CLAREMONT BOULEVARD Open Sunday 2-4.
Ratcliff Beauty on Claremont Court cul-de-sac. 4BR, 2+BA. Remod. kit/family room. 3rd floor Great Room. Faye Keogh ext. 126.....\$865,000
- GRAND NORTH BERKELEY HOME on large lot with bay views! 5BR/5BA, plus family room! Level entry, 3 garages! Very private. Bebe McRae ext. 145.....\$775,000
- PRICED TO SELL! Stately Gutterson-designed 4BR/4BA home. Level entry, large gardens, 2 garages! Fine condition. Bebe McRae ext. 145.....\$645,000
- MONTEREY COLONIAL. Level-in with bay views, 4BR, study, family room, au pair and big yard! Bebe McRae ext. 145.....\$599,000
- CLAREMONT'S BEST VALUE! J.H. Thomas. Redwood detailing in LR & DR. 4+BR, 2 full BA, 2 half baths, family room, study, attic! Landscaped garden, hot tub. Close to shops, tennis, U.C. and Claremont Spa. Susie Schevill ext. 144.....\$499,000
- GLORIOUS VIEWS - PRIVATE SETTING. 4+BR, 2.5BA contemp. Nancy Lee Noman ext. 124.....\$449,000
- REDWOOD & GLASS CONTEMPORARY with Bay views. 3BR/2BA, exquisite detailing, convenient neighborhood, original architect's plans! Bebe McRae ext. 145.....\$389,000
- BOLD NEW PRICE! Close to campus & Chez Panisse! Legal duplex used as 2BR plus sophisticated home office or studio! Sunny patio, off-street parking for 2 cars! Bebe McRae ext. 145.....\$350,000
- 1039 EUCLID AVENUE Open Sunday 2-4. PRICE SLASHED FOR QUICK SALE! Fine 3BR/2BA Tudor plus excellent in-law unit. Gini Erck ext. 133.....\$329,500
- BROWN SHINGLE FIXER. Large flats. Leslie Easterday ext. 134.....\$280,000
- 2805 FULTON Open Sunday 2-4. Traditional 4BR, 2BA on a quiet street in move-in condition. Plus sunny studio cottage. Marlene Leverette ext. 121.....\$265,000
- WALK TO SOLANO! NEW PRICE! 2BR/1BA, remodeled kitchen & bath. Nancy Noman ext. 124.....\$259,000
- LOVINGLY RESTORED VICTORIAN. Quiet street, remodeled kitchen, 3+BR, 2BA, landscaped garden. Susie Schevill ext. 144.....\$255,000
- 1427 HOLLY STREET Open Sunday 2-4. Exceptional opportunity! Special neighborhood! Charming 2BR/1BA, private garden, garage. Susie Schevill ext. 144.....\$247,000
- GOURMET GHETTO'S BEST BUY. Charming 2BR, 1BA. Deep yard, deck. Nancy Noman ext. 124.....\$209,000
- 2328 CURTIS STREET. Charming 3/2, good spaces, yard! Convenient location! Anne Van Dyke ext. 142.....\$195,000
- APPROXIMATELY 1600 ST. FT. Huge top floor. Leslie Easterday ext. 134.....\$179,000
- EXPANSIVE NOT EXPENSIVE. Big 2BR. LESLIE Easterday ext. 134.....\$169,000

OAKLAND

- BEST VALUE IN ROCKRIDGE. From the office of Regan Bice, Architects. Style, space, land, view! Gini Erck ext. 133.....\$719,000
- 2355 PELHAM PLACE, UPPER MONTCLAIR Open Sunday 2-5. Bright and beautiful contemporary! Vaulted ceilings, spacious open living! 3BR, 2.5BA, kitchen/family room, 2-car garage, private entry garden, view! Bebe McRae ext. 145.....\$399,000
- 5681 OAK GROVE AVENUE. Open Sunday 2-4:30. 4BR, 2.5BA Rockridge Craftsman. MBS, lots of wood, level yard & only 1 block to BART. Jan Fougner ext. 138.....\$369,000
- 4508 PLEASANT VLY CT. REDUCED! 3BR bungalow. New bath, level out yard & deck. Jan ext. 138.....\$239,500
- 1447 E. 38TH STREET. REDUCED AGAIN! 2+BR, 1BA Glenview bungalow. Jan Fougner ext. 138.....\$189,000
- MAXWELL PARK TUDOR. 3BR, 2BA, cosmetic fixer. Probate. Faye Keogh ext. 126.....\$159,000
- 6056 MAJESTIC AVENUE Open Sunday 2-4. NEW LISTING! Near Mills College, 2+BR, 1BA, incredible price for a wonderful Spanish style, Bay view, updated home. Leslie Avant ext. 122.....\$139,000
- ROCKRIDGE LOT! 5000+ sq. ft. downslope @ 6431 Brookside. Jan Fougner ext. 138.....\$92,500

PIEDMONT

- 110 ST. JAMES DRIVE, Open Sunday 2-4:30. NEW LISTING! Smashing transformation of a fine custom home. Gorgeous grounds on .53 acre. 4BR, 3BA, den, playroom, theatre. VIEWS. Gini Erck ext. 133.....\$895,000
- 7 LA SALLE AVENUE Open Sunday 2-4. Very spacious, hardwood floors, 2 fireplaces, 3+BR, 3BA. Wonderful deck. Mary Montali ext. 132.....\$389,000

EL CERRITO

- PRISTINE STARTER HOME. NEW PRICE! Large eat-in kitchen. Outdoor living, 3BR, 1BA, with a huge double garage. Great opportunity! Susie Schevill ext. 144.....\$195,000

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connections pull past into present

number 164 in a series of true
ances in real estate.

...this summer we saw a
...that had an interesting his-
...The owner had died 20 years
...and her daughter had rented
...with everything still in
...—with everything still in
...her mother's friend.

...was all still in there when we
...all the mother's furniture,
...rugs and knickknacks. The
...had probably moved a few
...aside to make space for her-
...she had continued to live
...that house full until, now
...she was moved to a conva-
...home.

...could see, as we walked
...that someone was sorting
...contents of the house. Bed-
...cushions were partially empty,
...and linen piled on beds and
...floor.

...was a beginning but much re-
...to do. No one had yet dealt
...the kitchen pots and pans,
...Tupperware. There were
...of books in the living room
...lined up in rows. The basement
...rings were stuffed too.

...around the situation fascinating.
...mother had died a few
...before and I was facing the

task of disposing of her things and
her house. I had told myself that
there was no particular hurry but I
was thinking about it a great deal.

Here was a daughter who had put
off the job, had fixed it so that for 20
years she did not have to make any
of the terrible decisions I was fac-
ing.

I immediately began thinking
whether I could do this too. Surely
in five years, or 10, going to my
mother's house would not be so
painful. How clever to put it off.

But I don't know how the daugh-
ter felt. Maybe she simply wanted
to offer her mother's friend a place
to live. Or maybe she was so busy
with her life that renting the house
offered her a respite from her du-
ties, one that she never expected to
last so many years.

Whatever her reason for delay,
her investment had certainly grown.
The house was probably worth 10
times over its value when her mother
died. It's possible that would be
true for my mother's house too.

I wondered what it was like for
the daughter to go through her
mother's belongings all this time
later. Connections, reactions would
be softer now, a comforting thought

for me.

While tempting, I discarded the
idea. I need to sell my mother's
house and so, as I am able, I visit
there a few hours at a time, opening
cupboards and drawers, looking at
each item. Some days it makes me
cry. Most days I take a few things
home.

And I find diversions. Recently I
made a list of my mother's favorite
books, the ones she kept close at
hand to read again. I sent the list to
some friends. I asked if there was a
book they would like to have, per-
haps *Robinson Crusoe* or *Women's
Voices From the Oregon Trail*.

Friends called, claimed a book
or two, glad to have the chance for
something of my mother's that they
would enjoy. It was nice but I can't
do this with everything.

And I'm thinking about getting
the house ready to sell. I know how
to do it. I know about making it look
good and clean and in good repair.
This is my business so I won't have
to interview agents, or wonder what
I need to disclose or which termite
company to use.

But there is an unusual consider-
ation: My mother's little house is
built of cinder block, a simple struc-



TAROFF & TALBERT

**'I wondered what
it was like for the
daughter to go
through her
mother's
belongings all
this time later.'**

ture of concrete blocks stacked on a
slab with a roof on top. We do not
know if reinforcing steel was used
in the walls but we are guessing that
the buyer will want to know.

My mother was not concerned
about reinforcing steel when she
bought the house. She chose this
house because it was close to the

See TAROFF on page 22

Kudos to Templeton's top performing agent

Templeton Company part-
ners Marlene Leverette and
Paul Templeton praised the
performance of Bebe McRae,
the consistent top performer in
Berkeley real estate sales.

Bebe recognized throughout
the Bay Area as a member of
that top-flight few in residen-
tial real estate who perform
above the norm.

Bebe's year-end goal for
1996, \$13 million, was sur-
passed this month with a total
of \$15 million in 26 transac-
tions. In 1995 her sales ex-
ceeded \$12 million in 32
transactions.

"Bebe succeeds because she
knows how to stylishly present
property. She knows the
market and is a skilled negotia-
tor. Her clients trust her judg-
ment," said Paul Templeton.

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affiliate of Christie's Great
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network of independent real
estate brokers specializing in
distinctive properties.

Bebe McRae's listings are



Bebe McRae

**'(Bebe) knows
the market and is
a skilled
negotiator.'**

— PAUL TEMPLETON

featured in the current publica-
tion of Christie's Great Estates
Magazine available through
Templeton Company.

Mason McDuffie Real Estate, Berkeley Office



We are delighted to welcome Kathleen Crandall to our office.
Kathleen brings a rare combination of experience, one of the kee-
pest business minds, and an enthusiasm and compassion that
makes her one of the most successful realtors in our business. She
is a specialist in marketing residential sales and investments in
Oakland, Berkeley and Piedmont on the Internet. Search over
10,000 Bay Area listings on her site. You can reach Kathleen at
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size rooms, large
level yard, over
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Brand New Large Duet Home

Small duet price. Almost
2,000 sq. ft., 700 sq. ft.
master suite, bay win-
dows, tile floor, 2-car
garage. 3-BR, 2BA
Mike 235-1708

\$179,000



1523 Wainwright Ave.
San Leandro
\$141,523

San Leandro City Farm

2BR, 1BA, 1-car gar, lg
liv/din rm w/cozy frpl, cute
kitch, hwd flrs, new cir-
cuit breaker, termite clear,
lg backyard, roses, trees.
Marina 569-5555



236 Marlow Dr.
Oakland
\$229,500

Sheffield Village

3BR, 2BA, lg liv/din rm,
kitch w/eating area, hwd
floors, frpl w/jade mantle,
intercom, alarm, huge
master suite, low maint
yard, separate patio rm.
Marina 569-5555



3040 Brookfield Ave.
Oakland
\$249,950

Sheffield Village

Open plan with view.
4BR, 2-BA, remodeled
country kitchen, lg living
rm w/bonus baby grand,
separate carriage house,
lg backyard with bbq.
Marina 569-5555



Super Home, Super Price

Snuggle by the fireplace,
large living area - 2BR,
2BA, views of city, 2-car
garage.
Mike 235-1708

2743 17th
San Pablo
\$155,900



Berkeley
\$229,000

What a Great Buy!

Spanking clean duplex
with short distance to
North Berkeley BART &
shopping. 3BR & 2BR
units. Hwd floors, nice
backyard & deck.
Fae 526-0900



4909 Davenport Ave.
Oakland
\$179,500

Redwood Heights

Darling brown shingle
3BR, 1.5BA, huge living/
dining rm, lg eat-in kitch-
en, hwd floors, fam rm
w/half bath, alarm, newer
roof, approx. 1610 sq ft.
Marina 569-5555



5567 Woodview
Carriage Hills
\$211,000

Consider Carriage Hills

10 mins to Orinda! Easy
commute, 3BR, 2.5BA,
frpl, fam rm, 1700 sq ft in
superb cond, formal din-
ing, eat-in kit, corner lot.
Kathleen 758-8010



New Live/Work Lofts

Top Emeryville location
across from Pub. Market.
All 3 levels with skylights,
maple cabinets, 1,511
sq ft. Choose finishes/
design your own.
Bill 420-1963

6011-35 Christie Ave.
Emeryville
\$205,000 & up



Tara Hills
\$144,890

Sharp One Story

High value, low price if
you want the most for
your dollar. This home is
for you! 3BR, 2BA on
quiet street. Large yard,
fireplace, new roof.
Fae 526-0900



1153 King
El Cerrito
\$269,000

It Does Not Get Any Better

El Cerrito hills, 6BR, 3BA,
master bedroom suite.
Sunny kitchen, hardwood
floors, large lot with
maximum privacy.
Ury 527-8545



1610 Fairview
Berkeley
\$135,000

Attractive Berkeley Duplex

Super deal, very spa-
cious Victorian duplex,
3BR, 2BA, & 1BR unit.
High ceilings & many
orig. Victorian features!
Ury 527-8545

It's the Experience! It's the Experience! It's the Experience! It's the Experience! It's the Experience! It's the Experience! It's the Experience!

Berkeley Drives Me Crazy!

Green Grizzly Peak, 2BR, 1BA, bay
area. Needs some work, large yard.
Mike 235-1708

On Historical Clinton Hill

Brand new, view of city, large wooded
area. Choose colors. 2 new homes.
Mike 235-7808 \$175K-\$185K

Built By Owner/Builder

Unbelievable duplex. Light & airy with
charm & character. 4BR, 2BA, 1,600
sq ft, 4BR, 2.5BA, 1,800 sq ft.
Fae 526-0900 \$219,000

Listen! You Can Hear the Water!

Your backyard is the ocean. Mer-
maids beckon to your call. Skylights in
the half. 3BR, 2.5BA, bayside living.
Mike 235-1708 \$189,000

Pride of Ownership Fourplex

3 spacious 2BR, 1BA, units & wonder-
ful 3BR, 2BA owner unit. Excellent
location & condition.
Ury 527-8545 \$424,000

4 Blocks to Emeryville Public Market

Two separate renovated houses
#1 sunny 2BR, large new kitchen,
#2 3-story garage, studio loft.
Kathy G. 633-8870 \$205,000

Attractive Sixplex

Great income. All 2BR units. Owner
will carry first with 15% down pymt.
Ury 527-8545 \$229,500

1st Time Home Buyers!!

3BR, 2BA, remodeled kitchen, family
room. Very spacious huge yard.
Fae 526-0900 \$85,000

Remarkable 4 Bedroom

Brand new listing. Quiet area, land-
scaped yard with patio. 2-car garage.
Detached room in back.
Fae 526-0900 \$167,500

15 Minutes to SF

Lg sunny deck w/2-stories, 3BR, 2BA
lg fam rm, ldspp, approx. 1800 sq ft.
Mike 235-1708 \$146,900

4BR + Family Room

Spacious home on quiet cul-de-sac.
3BR, 2BA, 2BR up. Remod kit/bath.
Tim (800) 268-4123 \$219,950

Happiness is a New "Old" Home!

Gorgeous grounds surround sweet
Glenview split lg 4BR, FDR, fireplace,
hardwood floor, garage.
Maria/Randa 522-7110 \$223,500

Best Northside Location

Luxurious penthouse with bay view.
3BR, 2BA, exquisite kitchen, hwd
floors, 1667 sq ft. One block to U.C.
Ury 527-8545 \$325,000

Very Sharp Condo

Top floor unit in a totally renovated
complex ('91). Close to Berkeley Bowl,
BART, UC. Ury 527-8545 \$115,950

Realize Your Dream

Exceptionally maintained, 3BR, 2BA
family room, dining room, 1750 sq ft
on 7800 sq ft landscaped lot.
Ury 527-8545 \$174,950

Crocker Tudor Under \$300K?

Yes! Spacious 2-story trad with 3+BR,
2BA, FDR, frpl, hwd, charm.
Reduced price. New roof, kitchen
cabinets/floor.
Maria/Randa 522-7110 \$299,000

Truly Lovely Home!

Exquisitely decorated throughout.
Contemporary design with recent
upgrades. Adjacent lot available.
Tim (800) 268-4123 \$359,950

Please, Check This One Out!

Perfectly lovely home, remodeled kit &
2 baths. Master with onyx jacuzzi.
Tim (800) 268-4123 \$189,950

Take Advantage 1st Timers

Emeryville, 2BR, 1BA, great neighbor-
hood. Ury 527-8545 \$85,000

Two for the Price of One!

Live in one - rent the other! Lg 2BR in
front, 1BR/1BA in rear. FDR, fam rm.
Tim (800) 268-4123 \$219,000

Being Built, Brand New

Only new home in Albany being sold.
Spanish castle dream. 3BR, 2.5BA.
Mike 235-7808 \$309,000

Bay and Bridge Views!

Just reduced! Great price for a home
in a great neighborhood! Single level
on corner lot with views!
Tim (800) 268-4123 \$199,950

What's in a name on the Net?

By H. W. Moss

The rush to the Internet has sparked a new type of space race, which, like the Oklahoma land run of 1893, has resulted in territorial claims. Market niches are being carved out as domains are named and websites flourish. Everyone with access, it seems, is staking out their domain and filling it with graphics and text.

Merchants report solicitations from half a dozen callers a week offering a variety of Web advertising programs. There are cyber "malls" for everything from coffee beans to watches and international Web auctions are being conducted for all types of consumer products.

It appears that every conceivable business is adaptable to having a site in cyber-space. From auto sales to tourism, there is a site or webpage dedicated to your field of interest or expertise and real estate is no exception.

But actually getting that site up and running, which requires at least a working knowledge of file transfer protocols as well as familiarity with the Hyper Text Markup Language (HTML) used on the Net, may not be as easy as you think. Even the simplest graphic must either be created in a file of its own or scanned into one before it can be uploaded to the Net.

"I could do it," said Link Corkery, a broker with Property Counselors in Castro Valley, "but the amount of time I'd have to spend would be more than I want to invest right now." As a result, a cottage industry has sprung up of people who want to help get you there.

Like Corkery, many people start out believing they can accomplish this on their own. And they probably can. It's just that if your busi-

ness is selling real estate, you have to ask yourself how much time you want to spend in fulfilling your dreams of self-publishing on the World Wide Web.

"You're going to be surprised at how much work is involved putting yourself on the Web," said Ira Serkes, a Berkeley broker with RE/MAX and coauthor of *How to Buy a House in California*. "The basic question is: should you be setting up a website yourself or selling real estate?"

Serkes said he has experimented with a number of techniques and learned, among other things, that most people already have a digital camera at their disposal, they just don't know it.

"My camcorder plugs into the back of the computer and you can capture photos and video," said Serkes who links his site to the city of Berkeley as well as the Berkeley Association of Realtors Multiple Listing Service. This cuts down on some of the work he has to do and gives his domain, www.home-buy-sell.com, a larger look and feel.

He said he has not been overwhelmed with the benefits of being on the Web but he can confirm at least one completed home sale as well as two currently in escrow which came directly from his Web pages.

Getting your pages onto an Internet server is one thing. But there are larger issues involved than just the nuts and bolts of coding and transferring files. After all, how many real estate professionals are familiar with the basic principles of graphics and design?

Another problem has to do with how files on the site are organized. Files within the directory hierarchy have to make sense to people who have never heard of you or what

you're doing.

Otherwise, visitors have no idea where they are if the file they land in is not clear and concise about its purpose. Then there is the issue of how fast your site comes up.

Since many service providers, such as America On Line, charge their customers by the hour, few want to wait around for complex graphics to appear. Meanwhile, enterprising college students are producing programs to block graphics on a page as well as shut out the ubiquitous banner advertisements that Yahoo! and AOL are selling.

Corkery has taken the first step and already decided he wants his own site with its own domain name, the dot-com that indicates a commercial location on the Net, rather than be on someone else's domain.

To accomplish this, he bought a program which is intended to make site construction easy called Backstage Designer Plus from Macromedia. He soon realized, however, that Backstage Designer has its own learning curve. He needed help. He has since hired a professional artist, Frances Swanstrom who is a San Francisco graphic designer and Web site manager. Furthermore, although anyone can obtain free graphics off the Web, they don't look nearly as good as those produced by a truly skilled artist.

"After that's completed, I intend to maintain it myself," said Corkery who has a strong opinion about how the Web is being utilized. "A lot of brokers are missing the point. This is a marketing tool. I will be able to say to a client, visit my website and you will find everything from my resume to my current listings."

Another benefit Corkery sees in having his own site is that the Web creates a level playing field. "As an

'If your business name is important and simplicity is desirable, reserve your name now.'

independent operator it offers me tremendous flexibility," he said.

"I can have my entire inventory up there, which allows a small operator to have a competitive advantage with the larger real estate companies." Backstage Designer Plus costs \$99 and is an HTML word-processor-like editor that a company spokesperson said, "Is as easy as you're going to get. You spend a little time to learn the process or you can pay the bucks to a developer and have them do it for you." Anyone interested may download a trial version of Backstage Designer from www.macromedia.com, which is good for 60 days. And then it explodes.

Corkery also sees a need to give his website the depth and breadth it requires to induce people make return visits. Maintaining a site is somewhat like tending a garden. If nothing is updated, people stop going there. If there is a contact by e-mail, you have to go get the mail and answer it. And if you have listings which change regularly, that is tantamount to a data base which must be updated and corrected regularly.

And few newcomers are aware that different browsers read

See MOSS on page 24

Interest rates dropping; set to move upward

On Sept. 19 the Federal Home Loan Mortgage Corporation (Freddie Mac) announced that its Primary Mortgage Market Survey showed that the nationwide average for 30-year fixed rate mortgages fell 14 basis points from last week's 8.28 percent to 8.14 percent. During the third week of September 1995, the 30-year fixed rate was 7.57 percent.

The start rate for 1-year Treasury-indexed adjustable-rate mortgages (ARMs) was down seven basis points to 5.83 percent from last week's average of 5.90 percent. A year ago the ARM start rate was 5.77 percent.

The average for 15-year fixed-rate mortgages, a popular option in the refinancing arena, retreated 17 basis points to 7.64 percent from last week's figure of 7.81 percent. This time last year this rate was 7.09 percent.

"A favorable Consumer Price Index report earlier this week helped lower rates by allaying fears of inflation," said Freddie Mac Chief Economist Robert Van Order.

"However the high figure for housing starts released (Sept. 18)

will cause interest rates which will surely be next week's Primary Market Survey."

This year Freddie Mac celebrates the 25th anniversary of the Primary Mortgage Market Survey, having tracked mortgage rates since 1971.

By supplying lenders money to make mortgage-backed securities, Mac sustains a stable mortgage credit system and reduces mortgage rates paid by buyers.

On Aug. 30 the Federal Reserve Bank Board prepared 11th District Cost of Funds (COFI) for September payments at 4.819 percent, basis points from the 4.80 percent that was in effect for July payments.

The COFI is the index used by the savings and industry for its adjustable mortgages.

The new COFI rate will be after 3 p.m., Monday, Sept. 30.

Call (415) 616-2600 for the rate for October payments.

Browse listings on the Net

The California Living Network (<http://usa.livingnet.com>) is available to Internet browsers.

The address has information on over 200,000 estate listings.

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THE PREMIER REAL ESTATE COMPANY

SINCE 1906

FIRST TIME OPEN

- 5940 MARGARIDO - New Med with views! - Wonderful new construction by Mark Becker! Kit/fam rm open to yard & patio. Finest design & finishes. 4BD, 2.5BA. JIM DUFFY.....\$695,000
- 1034 HARVARD - Piedmont New Listing - Wonderful trad. 4BD, 3BA, remod. kit/fam rm, French drs to level patio, terraced yard w/ grassy area. Built-ins. A must see! RUBY NG.....\$539,500
- 5800 ROSS - Rockridge Tudor - Fabulous Tudor with new gourmet eat-in kitchen. 4BD, 2BA, and rumpus room in prime Rockridge location. TERRY KULKA.....\$465,000
- 6120 BULLARD - Room to Spare - 5BD, 3 updated baths, eat-in kitchen. Huge rec room, 2 furnaces. Hardwood floors, new carpet. Great area. NANCY DICKEY.....\$455,000
- 1400 HAWTHORNE - New Listing - Grand Berkeley hills Tudor, updated kitchen, hardwood floors, bay views, walk to UC and Rose Garden. Private gardens. JOHN NIELSEN.....\$375,000
- 401 HILLER DR - Bright Townhome - Cheerful contemporary, loft for office or den, 3BD, 2.5BA, fireplace, view of the canyon. OLLIE HAMMEREL.....\$335,000
- 666 OAKLAND AVE #203 - Classy Condo - Decorator perfect 2BD, 1.25BA condo in small well kept building. Quiet, light & bright. 90's style. DONNA CONROY.....\$123,900

OPEN SUNDAY 2:00 - 4:30 PM

- 110 STARVIEW.....HILLER HIGHLANDS...3BR, 2.5BA.....\$589,000.....OLLIE HAMMEREL
- 570 MOUNTAIN AVE.....PIEDMONT.....3+BR, 2.5BA.....\$549,000.....PHYLLIS MILENBACH
- 6046 FAIRLANE DR.....LOWER MONTCLAIR.....4BR, 3BA.....\$549,000.....JOAN ALFORD
- 2177 MANZANITA DR.....MONTCLAIR.....4BR, 3.5BA.....\$549,000.....ADRIANA GIACOMELLI
- 10097 BROADWAY TER.....MONTCLAIR.....3BR, 2.5BA.....\$519,000.....DARCY DIAMANTINE
- 6358 HEATHER RIDGE.....MONTCLAIR.....3BR, 2.5BA.....\$439,000.....EVELYN WALKER
- 40 STARVIEW.....HILLER HIGHLANDS...3BR, 3BA.....\$409,000.....OLLIE HAMMEREL
- 5080 DUBLIN.....WOODMINSTER.....5BR, 4BA.....\$395,000.....JUDY MAHER
- 5867 OCEAN VIEW DR.....ROCKRIDGE.....2 UNITS.....\$389,000.....MICHAEL THOMPSON
- 6679 CHARING CROSS.....HILLER HIGHLANDS...3BR, 2.5BA.....\$379,000.....OLLIE HAMMEREL
- 4152 BALFOUR.....CROCKER HGLANDS...3BR, 1BA.....\$289,500.....RUBY NG
- 941 WARFIELD.....LAKESHORE.....2BR, 1BA.....\$269,000.....DELL M. ORR
- 3133 SYLVAN AVE.....LAUREL.....3BR, 2BA.....\$208,000.....JOAN ALFORD
- 3927 CANON AVE.....GLENVIEW.....2BR, 1BA.....\$199,000.....DARCY DIAMANTINE

BY APPOINTMENT • 339-1174

OAKLAND ★ MONTCLAIR ★ PIEDMONT ★ ALAMEDA

- SECLUDED PIEDMONT MED.....\$1,980,000
- A rare combination of elegance & livability with incredible architectural detail & quality throughout. Enjoy outdoor living in walled terraced gardens. The inviting interior offers a fabulous gourmet kitchen. 7BD/5.5BA, & 4 fireplaces. Dian Hymer
- NEW COUNTRY ENGLISH.....\$649,000
- Exceptional new light-filled home; architect designed with high quality finishes. 4BD, 3.5BA. Ideal Claremont Pines location. Dian Hymer
- GREAT BAY VIEW.....\$599,000
- New construction in desirable upper Alvarado area. Very spacious with 4BD, 3BA, family room, and formal dining room. Nancy Dickey/Ollie Hammerel
- SPACIOUS PIEDMONT HOME.....\$554,000
- 4BR/3BA with great indoor/outdoor living. Remod eat-in kitchen/fam, master suite, 3 bdrms on 1 level. Huge rec room with fireplace. Dian Hymer
- MAGNIFICENT VIEWS.....\$549,000
- One of the finer townhomes in Hiller Highlands. 4 bedroom, 3 bath home with unobstructed views from 3 levels. State-of-the-art throughout with gourmet kitchen. Ollie Hammerel

- CUSTOM BUILT.....\$525,000
- Outstanding home custom built for owners. Finest quality and workmanship throughout. Truly a work of art. Jim Duffy
- FERNWOOD TRADITIONAL.....\$399,900
- Convenient Montclair location. 1/2 block to library, 2 blocks to the Village. 4BD, 2BA, bonus room - great for shared living. Ruby Ng
- UPPER ROCKRIDGE.....\$375,000
- Spanish/Med with dramatic SF & G. G. Bridge view! Level in entry, eat-in kit. Michael Thompson
- PIEDMONT PINES.....\$259,000
- Charm with a capital "SEE". 2 bedroom home in Piedmont Pines. Hardwood floors, eat-in kitchen, large yard. Joan Alford
- CROCKER CUTIE.....\$229,900
- Perfect starter. 2BD, 1BA, new kitchen, plus room great for home office. Pretty yard, formal dining, hardwood. Donna Conroy
- VIEWS & PRIVACY.....\$229,000
- Wonderful sense of privacy & sparkling south bay views from this delightful 2BD contemporary. Large decks great for entertaining. Darcy Diamantine

OPEN SUNDAY 2:00 - 4:30 PM

- 705 ADAMS.....ALBANY.....2BR/1BA.....\$198,000.....JANE ISHIBASHI
- 2733 PRINCE ST.....BERKELEY.....HOME + COTTAGE.....\$465,000.....CHRIS CORBETT
- 936 CRAGMONT.....BERKELEY.....4BR/2BA.....\$379,000.....TINA ENSLEY
- 1759 HOPKINS.....BERKELEY.....4BR/2BA.....\$329,000.....KIM MARIENFELD
- 931 MODOC.....BERKELEY.....3+BR/1BA.....\$267,000.....CHERYL CAE
- 517 THE ALAMEDA.....BERKELEY.....2BR/1BA.....\$259,000.....MELISSA LYCKBERG
- 1222 MARIN.....BERKELEY.....3BR/1BA.....\$225,000.....LYDIA MELSI
- 1905 MCGEE.....BERKELEY.....2+BR/1+BA.....\$224,000.....HEIDI & JERRY LONG
- 1601 CURTIS.....BERKELEY.....2BR/1BA.....\$185,000.....DIANE VERDUGO
- 2627 D ETNA.....BERKELEY.....1+BR/1BA.....\$184,000.....HEIDI & JERRY LONG
- 1721 BERKELEY WAY.....BERKELEY.....2BR/1BA.....\$130,000.....HEIDI & JERRY LONG
- 2748 ARLINGTON.....EL CERRITO.....3BR, 1.5BA.....\$219,000.....MELISSA LYCKBERG
- 5629 SAN PABLO DAM RD.....EL SOBRANTE.....2BR/1BA.....\$132,000.....KAREN DANIEL
- 641 COVENTRY.....KENSINGTON.....4+BR/3BA.....\$399,000.....DIANA NORTON
- 7 VAN SICKLEN PL.....OAKLAND.....3+BR/2BA.....\$322,000.....DAVE MORRIS

BY APPOINTMENT • 486-1495

BERKELEY ★ KENSINGTON ★ ALBANY ★ EL CERRITO ★ RICHMOND

- 4-BRIDGE VIEW FROM BEAUTIFUL TUDOR.....\$750,000
- A classic in El Cerrito hills! Spacious LR with wall of windows looking out to bay. 4BR, 3.5BA, formal dining, family rm. Gracious grounds with gentle lawns, formal gardens & paths that wind throughout. Truly one of a kind.
- UNIQUE OAKLAND / PIEDMONT TRIPLEX.....\$575,000
- Perfect for owner / resident! Elegant 2,000 sq ft penthouse with family room, dining room, beamed ceilings, 2 fireplaces, jacuzzi & 2 decks! Med. style income units, mostly 2BR. Large lot, garage parking. PIEDMONT SCHOOLS!
- DRAMATIC KENSINGTON CONTEMPORARY WITH SPECTACULAR BAY VIEW.....\$429,000
- Sun-filled rooms throughout this striking contempor with a Medit. flair. 4BR, 3.5BA plus fam rm & dining rm! Tri-level design perfect for entertaining & big families. Enjoy the decks, or the quiet, private backyd.
- SMASHING VIEWS.....AS IS \$399,000
- Price reduced! Lovely Tudor in heart of Kensington! 4BR, 3BA with study, possible in-law. Enjoy peaceful garden, yard & decks. Walk to shops.
- BERKELEY MED. WITH BIG BAY VIEW.....\$379,000
- Lovely windows, arches and detailing! 4 bedrooms, 2.5 baths plus extra space for possible in-law / office. This is a wonderful home in the Berkeley hills with formal dining and hwd floors.
- SOPHISTICATED HOME - RUSTIC SETTING.....\$339,500
- New listing in the Montclair hills! Elegant, quality contemporary with 4+BR, 3BA, formal dining room & excellent separation of space for privacy. Hot tub + deck with canyon view & "touch of the Bay".
- CROCKER HIGHLANDS.....AS IS \$322,000
- Charming 3+BR on quiet cul-de-sac with craftsman detail. Includes master BR addition, den, formal dining, hwd floors. This one is a must see.

- DARLING ROCKRIDGE BUNGALOW WITH ART STUDIO.....\$289,900
- Filled with built-ins & sunlight. 3BR, 1BA, formal dining & spacious kit. Cul-de-sac location, private fenced yard with garden & fruit trees. Walk to College Ave. shops & restaurants.
- ENGLISH TUDOR IN EL CERRITO HILLS.....\$279,000
- Classic Tudor style in quiet neighborhood with partial bay views. 4+ bedrooms, 2 baths plus formal dining rm & breakfast rm, possible in-law set-up.
- NORTH BERKELEY CRAFTSMAN.....\$287,000
- Sunny rooms, architectural character in a desirable North Berkeley neighborhood. 3 bedrooms, 1 bath split-level floor plan, formal dining, hardwood floors plus possible office space. Private quiet backyard.
- SUNNY, TREE-LINED STREET IN ALBANY.....\$289,000
- Sunny & charming bungalow in one of Albany's nicest locations. 2BR w/ updated kit & bath + formal dining. Deck overlooks pvt garden. Walk to shops.
- LOVELY ALBANY MACGREGOR.....\$199,000
- Just a short walk to Solano shops and restaurants, and easy commute to SF. Split-level with 2BR, 1BA hwd floors and a private backyard.
- BEHIND THE TRUMPETVINES.....\$189,000
- Lovely 2BR Berkeley bungalow, perfect for first time buyers. Hwd floors & sunlit rooms. Walk to College Ave. Fanny or N. Berkeley BART.
- PERFECT ELMWOOD UNIT!.....\$179,000
- Fantastic rehabbed 1BR with huge extra attic space. GG view, big deck, large yard, garage, walk to College Ave. What a gem!
- STUNNING TOWNHOME!.....\$173,000
- Great value! 3BR, 2.5BA with bay view from master suite. Patio garden, frpl, new Berber carpet, 2-car gar w/ interior access. Over 1400 sq ft. Walk to BART.

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AFFORDABLE HOMES! MOVE-IN CONDITION!

EL CERRITO

\$329,000

PANORAMIC GOLDEN GATE / BAY BRIDGE VIEWS! 2100+ square foot private setting. 3 bedrooms, family room with wet bar plus spacious sun rooms.

NORTH BERKELEY

\$279,000

GREAT LOCATION! Sunny split level with generous spaces, hardwood floors, newly painted interiors, deck. 3 bedrooms. Near shops, schools, transportation & restaurants.

RICHMOND/MIRA VISTA

\$177,500

BAY VIEW BARGAIN! Spacious 3+++ bedroom home with flexible floor plan. Great neighborhood with tree-lined street. Move-in condition. Updated eat-in kitchen. Large yard.

NORTH OAKLAND

\$174,500

SUNNY & CLEAN! 2-bedroom Temescal charmer. Sunny living room with fireplace. Formal dining room. Gleaming floors, new tile bath. Attached garage. Great patio and yard. Wonderful split level floor plan.

BERKELEY/WESTBRAE

\$155,000

BABY BROWN SHINGLE! 2-bedroom craftsman. Remodeled kitchen & bath. Lush and private backyard. Small basement area + laundry + home office. Convenient to Solano Avenue and Gilman shops.

NORTH BERKELEY

\$112,000

1920'S CONDO! Charming and spacious 1-bedroom unit with its own private entrance. Spacious living room. Formal dining room. Hardwood

1656 Shattuck Avenue, Berkeley
848-1950

Tarpooff...

Continued from page 19

school where she was teaching and because she liked being up on a hill where she could look out at the houses and the Bay below.

It was built in the 1960s before anyone cared much about earthquake safety. In later years my mom expressed an attitude that seems common in native Californians: "Oh, well," she'd say, "if it falls down, it falls down."

Anet and I went to the city building files and found the original building permit issued in 1948. There is no word on reinforcement. The city engineer offered us his opinion: The house was built to the code at the time but the code changes frequently.

All the houses built before now don't comply with current code and no one in his right mind would expect them to.

It is possible, we learned, to detect steel inside the walls. Metal detectors

of some kind are used to scan the walls and the blips are marked. Holes can be drilled and the diameter of the steel measured. Then an engineer can be consulted for his prognosis.

I don't know if I should have these things done or not. While I would enjoy being able to reassure a buyer that the house is stable, I'm not sure this is possible.

We often talk to earthquake-neurotic buyers. Some are more worried than others. They get an engineer's opinion and specifications for foundation bolting, chimney bracing and such on the home they buy, and they have work done.

Recommendations vary, of course, but seem always to include an admonition that, when the "big one" hits, there will be a lot of damage no matter what. Guarantees of safety do not appear to be available.

Anet Tarpooff and Pat Talbert are licensed real estate agents and area specialists who also offer hourly real estate consulting and coaching. They can be reached at 653-2050.

Nahid...

Continued from page 21

stormy Atlantic or hearing of the snows gusting off the Great Lakes and clogging the streets of helpless cities.

Bay Area weather gives those transplanted from anywhere east of the Sierra reason to smile. But while azure skies prevail from San Jose to Marin, one spot often remains above the fog that gives the area its weather renown—Oakland.

Not coincidentally did one of the earliest streets in Oakland bear the name "Fairweather," and not accidentally did scientists choose an (almost) fog-free site in the Oakland hills—Leona Heights—as the site for the Chabot Observatory.

In 1996 housing prices in Oakland attract those looking not only to enjoy the "fair weather," but its parks and trails, its shopping and convenience as well. The affordability of its homes is also one of Oakland's

attractions.

"When one considers prices of a four-bedroom, two-bath house in the Bay Area, one finds that prices in San Francisco, San Mateo, Palo Alto or Marin come in at about \$550,000," said Nahid. "The same house can be had in the Oakland hills for considerably less—from \$300,000 to \$400,000."

Whether looking for a home in Crocker Highlands with its million dollar views, Glenview with its trendy shopping district or Trestle Glen nestled in a valley with its Period Revival homes, the time is right to buy in Oakland as the housing market improves in other communities.

San Francisco bubbles as multiple offers come in on properties on the market. The vacancy rate, now at 2 percent in The City, is forcing rents up and putting more and more home buyers on the market as homeownership makes more sense than renting.

This demand will have the same

effect in Oakland that it has already had in other local cities and the price for that four-bedroom two-bath home will rise to meet the \$550,000 price found elsewhere.

"This scenario, mirrored in other Bay-area communities, causes people to look to Oakland for affordable housing convenient to Bay-wide employment," said Nahid. "Happy days are here again for real estate in Oakland and those who purchase now should enjoy a greater appreciation in their housing values than those who wait."

Add low interest rates to affordable housing prices for a tempting mix that no one in the housing market, including renters paying \$1800 to \$2,000 a month to landlords, should overlook.

"With lenders offering 95 percent financing, renters can be building equity in their own homes instead of building the size of their landlords' bank accounts," said Nahid.

In the 1990s real estate transac-

tions have become increasingly complicated—from long, drawn-out purchase agreements to complex escrows. These complexities to the importance of an agent with an impressive record.

"It's not the realty or choose when you buy or stresses Nahid. "It's the important. And any when things are going importance of a seasonal become apparent when arises."

Nahid's clients are describe her clockwork handling transactions or takes her clients' interest.

If you would like to tag of a real estate launching pad and do it a seasoned professional, please at Better Homes Realty.

Dennis Evanovsky is a state editor for Hills News.



339-4000

Better Homes Realty

re-bayarea.com

You can find our listings on the Internet, where your home can be viewed by over 25 million people worldwide.
Our internet address: <http://www.bhr.com>



339-8400

mbh@dnal.com



TREASURED BAY-VIEW OAKLAND ESTATE \$1,450,000
Few such "Gems" exist, let alone being available! 1929 Spanish colonial 4+BR, 4+BA on 1/2 acre. Functional perfection, academy-award kitchen.

D. C. HODGES 339-8400



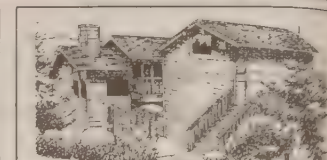
CASA MARIA LOUISA \$798,000
Classic Mediterranean with hand stenciled beams, fountains, gazebo, spa, verandas, large patios, master w/sitting room, possible au-pair or in-law

SUE WILLIAMS 339-8400



PRIVATE PANQ-VIEW RETREAT! \$550,000
\$100K reduction! Spectacular rustic contemporary with explosive view, double master suite. Great room, detached view cottage, sound studio, extra lot included

STEVEN BIASATTI 339-8400x239



TOP OF THE WORLD! \$520,000
Piedmont Pines. Gorgeous, like-new contemporary just 2 blocks from park trails. Flexible floor plan with 3+BR, 3 SBA. Extra space for home office/teens/etc

LYN MURRAY 339-8400



PIEDMONT CHARMER REDUCED TO SELL \$529,000
Immaculate contemporary with SF bay view, newly painted inside & out beautiful hardwood floors, large living room & family room. Fireplace in living room. 223 Estates Drive

MORRIE FEIGNEBERG 547-6975



NO YARD! WORK! \$289,900
Sunny 3+BR custom remodeled in 1988. Master suite w/walk-in closet, alrum, beamed ceiling in living room, skylight, custom tile work, plank oak floors, private, level backyard. Move-in condition 5969 Thornhill Dr.

NAHID NASSIRI 531-1670



NEW LISTING IN GRASS VALLEY \$219,000
Buy of the year! Large corner lot, over 10,000 sq ft, 4BR, 2.5BA w/excellent floor plan. Hardwood floors under carpet. Fenced backyard w/brick fireplace/BBO & covered patio. Modern kitchen 2 Merin Ct.

NAHID NASSIRI 531-1670



CRAMPED? NEED MORE ROOM? \$199,000
Then step up to a home that's big & bright with wide windows, 4 spacious bedrooms, 2 baths, updated kitchen, huge basement for your memorabilia, playground-sized yard. 3033 Ardley

M.J. McCONVILLE 287-9920

THE FOLLOWING PROPERTIES EXCLUSIVELY LISTED. PLEASE CALL FOR AN APPOINTMENT.

OAKLAND ROSE GARDEN 4-PLEX \$545,000
Grand circa 1906 brown shingle above Rose Garden. 4 units plus office. Much remodeling kitchen/bath upgrades. Expansion plans available. \$48K gross. NICK LAVROV 339-8400

HONEYMOONER'S HIDEAWAY \$400,000
Traditional large family home at affordable price. Immaculate walking distance to all shops and restaurants. Two story, sunny, hardwood floor. Yours to love. MARK ATTARHA 339-4000

AFFORDABLE AND ELEGANT \$399,500
Traditional large family home at affordable price. Immaculate walking distance to all shops and restaurants. Two story, sunny, hardwood floor. Yours to love. MARK ATTARHA 339-4000

INNER SPACE \$399,000
This home offers value & privacy in an excellent neighborhood. Enjoy sun-splashed meals in the delightful new kitchen, relax by the lofty stone fireplace. 4 bedrooms. M.J. McCONVILLE 287-9953

NEW LISTING & GORGEOUS! \$363,500
Crocker Highlands 3+BR, 2.5BA English. Formal rooms, crown moldings, French windows, plus hobby/home office, lovely garden. Open Sunday, 2-4:30! JAN NEFF 339-8400

PRICED TO PLEASE \$345,000
4BR, 3BA ranch w/private courtyard. Wooded & filtered view of SF. Sunny, skylit LR, hwd flrs on main level. Huge rumpus (+) BR/ bath downs. 2-sided brick fric. NAHID NASSIRI 531-1670

LOVELY TO LOOK AT, DELIGHTFUL TO LIVE-IN \$319,000
3BR, 3BA w/beautiful front yard. Eat-in kitchen & separate dining area w/access to private deck. Some hwd flrs, lg rumpus/FR & bdrm/bath downs (completely redone) NAHID NASSIRI 531-1670

OOZES WARMTH & CHARM! \$319,000
Glenview 4BR, 2BA one of a kind home with magical garden. Unique Craftsman with quality detailing & fixtures. Updated kitchen/bath, Open Sun 2-4:30. CARIN CAROE 339-8400

METROPOLITAN HOME IN GLENVIEW \$309,000
Finest quality remodel throughout! Smashing granite kitchen, 2 new baths, beautiful wood detail, skylites, major upgrades galore. Huge terraced garden. STEVEN BIASATTI 339-8400x239

NEW LISTING - MONTCLAIR \$309,000
Exceptional 4BR, 3BA traditional. Renewed kitchen, FDR & breakfast & family rm. Private patio/garden, view decks, & 1/3 acre lot w/access to village. HAL CASTLE 339-8400

PRESTIGIOUS PIEDMONT HOME \$300,000
Reduced. Price for less than you ever dreamed. Light & bright eat-in kitchen, fireplace in living rm, FDR, family room could be 3rd bedroom! MORRIE FEIGNEBERG 547-6975

FORGET THE QUALIFYING! \$299,000
Owner will carry loan on 4+BR, 3.5BA, Redwood Heights beauty on peaceful cul-de-sac. Au pair and pool add to excellent value. ROSEMARY GREENE 635-9842

SO MUCH TO OFFER!! \$295,000
Outstanding, prime, quiet street. cozy, family kitchen leads to patio, hardwood floors, beamed ceilings, recreation room w/2nd fric, seller motivated! MARTHA SHIN 339-8400

SAN FRANCISCO & BAY VIEWS! \$279,500
This is the model home 4 yrs ago! Pristine & with many upgrades 3BR, 2.5BA gourmet kitchen w/family room opens to level backyard. Euro-village setting. HELEN NICHOLAS 339-8400

MONTCLAIR IN A TAHOE SETTING \$275,000
So private! 3BR, 2BA with fabulous land on a cul-de-sac. Great rm with 360 degree outlooks. Master suite w/fireplace & sitting rm. Filtered bay views! STEVEN BIASATTI 339-8400

WRITERS COTTAGE \$275,000
The perfect place to write a best selling novel - a secluded chalet set back from the street with a warm step saving kitchen. Warmth cozy fireplace & more. MORRIE FEIGNEBERG 547-6975

CHABOT HIGHLANDS - NEW LISTING \$264,900
Beautiful contemp set on a triple level lot w/SF view! 3BR, 2BA, level patio, huge "Grand" living & dining rooms. Entertain in style! HAL CASTLE 339-8400

PIEDMONT SIDE OF MONTCLAIR \$264,000
\$400 - 500,000 neighborhood! Huge level grounds, 3BR, 2BA large living room. Private patio. Best exclusive street. Neat-but needs decorators touch. HAL CASTLE 339-8400

CREEKSIDE CONVENIENCE! \$260,000
Spacious 1600 sq ft custom contemp. 2BR, 2BA, large family room. Open floor plan, vaulted ceilings, hardwood floors, deck over creek. STEVEN BIASATTI 339-8400

AFFORDABLE, ELEGANT W/VIEW \$259,000
Tastefully remodeled. Surrounded by great scenery, master bedroom, very sunny open, floor plan. Not a drive by, must see inside. Inlaw potential. SAM GHADERI 531-6712

HOME PLUS COTTAGE! NEW LISTING \$249,000
Piedmont Ave area. 2BR home & a 1BR cottage in beautiful garden setting. Both structures are well-maintained. Move-in condition Open Sun. 4441 Montgomery. VICKIE CHAN CASE 339-8400

SELLERS PACKING & MOTIVATED! \$244,900
Over 2200 sq ft includes 3 bedrooms w/master retreat, custom eat-in kitchen, family room, covered patio, 1/4 acre lot! Open Sun 380 Breed, San Leandro, 2-4:30 EARLE SHENK 287-9590

DIMOND DUPLEX \$230,000
Spacious duplex plus 2 commercial spaces, live-in one, rent the others, great tax shelter & peace of mind. Spacious with a rare find. Call today. ARNOLD MUELLER 530-6099

VIEW, PRIVACY, CONVENIENCE \$229,000
Quiet street, only 1 block long - hill area schools, room to garden, and space for "Fido" 2BR-formal dining, hot tub, decks, Open Sunday. LOIS JOHNSON 339-8400

JUST STEPS TO EVERYTHING \$229,000
2BR w/max privacy on over-sized corner lot. Beautiful wrap-around deck. Sunny LR w/skylight. Great kit w/brkfst bar. Rem bath. French doors/windows thruout. NAHID NASSIRI 531-1670

DUPLEX - REDUCED!! FIXER!! \$225,000
Fantastic value! 2 large 1BR w/fireplace parking laundry room 50K below original selling price. Look this one over quickly! HAL MARCUS 339-9281

266 MATHER STREET \$219,000
Walk to Piedmont Ave or Rockridge shops from this 3BR, 1+BA home with all its 1920's charm intact. Wood flrs and built-ins! Seller may carry 10 percent. TOM NEMETH 339-8400

LESS THAN YOU MIGHT THINK \$199,000
Come home to the view, fireplace & privacy in the hills of Oakland at this unbelievable price. Great for singles! ROSEMARY GREENE 635-9842

CONDOS IN GLENVIEW? \$195,000
Yes - nestled among quiet tree-lined streets of single family homes! Walk a garden path to this spacious 2BR w/master suite, fireplace, FDR. PATRICIA BENNETT 482-9000

A GENUINE TWOPHER \$187,000
Two, two-bedroom bath homes on 1 lot. Currently used as income property but not under rent control. Home plus income. NICK LAVROV 339-8400

DESIGNER PERFECT BUNGALOW \$179,000
New Berkeley listing. 2BR, 1BA quality remodel offers light, open & contemp feel to a 1920's classic. Tiled kitchen & bath w/accuzit tub. JEFF HILGERT 339-8400

LAUREL DISTRICT DARLING \$169,000
Upper high Terrace sunny neighborhood 3BR, 2BA, formal DR, huge kitchen, wonderful fenced backyard, large basement adjoins garage for ideal workshop. LOIS JOHNSON 339-8400

INNER CITY SECLUSION - VIEWS \$169,000
Adams Point penthouse 3BR, 2BA formal dining, decks, 2 parking spaces. Have the entire roof of this well maintained bldg to yourself. Lovely pool too! LOIS JOHNSON 339-8400

HOME SWEET HOME \$155,000
Rare find in Glenview, 2+BR home on quiet street, sunny spacious kitchen/fam room, level out yard. Very light & spacious, call today to see this bargain. ARNOLD MUELLER 530-6099

ATTN: FIRST TIME BUYERS! \$154,500
Reduced! Lovely 2 bedroom ranch spreads out over a double level lot in the hills. Oversized rooms, 2-car garage, FDR, plank hardwood floors. KEN FERRELL 339-8400

OWNER ANXIOUS!! GO FHH OR VA \$149,500
He is ready to move are you?? Can't beat the price on the 2BR 2BA new paint sparkling hardwood floor, 2 car garage & landscaped too! MORRIE FEIGNEBERG 547-6975

ATYPICAL: LOT, QUALITY, OPPORTUNITY \$149,000
Special property for entrepreneurial investor! 1st time buyer's major garden, 10,000 + sq ft lot zoned R-40. 1920's cottage. Room for expansion. Lo down! RACHEL BALLER 339-8400

EXQUISITELY REMODELED \$149,000
New listing! This 2BR, 2BA condo boasts new tile in entry & baths, granite countertop, maple cabinets, crown molding etc. Mt Tam view & sunset vistas. LYN MURRAY 339-8400

BROWN SHINGLE COTTAGE... \$145,000
Adorable starter home. Updated throughout. Built-ins, hwd flrs, fireplace, appliances, close to park & SF commute. CAROLYNN HARTLEY 272-3023

BRING THE PICNIC \$145,000
To this park-like setting in Maxwell Park. Newly listed 2BR traditional w/large rms - breakfast rm, formal dining, built-ins, huge lot for expansion. SHERDELLA SIMS 287-9953

GARDENER'S DELIGHT \$139,000
Situated on oversized lot, Mills College country French with white-washed hwdws, built-ins, formal dining & plus room to office. Full basement for storage. SHERDELLA SIMS 287-9953

GOOD DEAL IN SAN LEANDRO \$128,000
3BR, 2+BA townhome on dead end street near mall/golf course. Move-in condition. Hill and water view, off-street parking. Lowest price in complex. NICK LAVROV 339-8400

BEST BUY IN TOWN \$110,000
If you're looking for a clean, two bedroom with updated kitchen and bath. Take a look at this. Formal dining, fireplace, storage shed. KEN FERRELL 339-8400

MOUNTAIN BOULEVARD TOWNHOME \$99,000
Hot price on this contemp split-level 2BR, 1.5BA condo home! parquet floors, fireplace, laundry, deck, patio & garden! starter home! STEVEN BIASATTI 339-8400x239

WHY RENT! \$99,000
Fannie Mae owned condo. Ready to move-in. Special seller's price. Best opportunity for a condo near the lake. MICHAEL HARDING 287-9953

WOW WHAT A DEAL! LOOK AT THIS \$95,000
Price. Seller says sell now, lets make a deal. 3BR, FDR, upgraded kitchen. Loads of storage. Level yard, fireplace, hwd flrs. Call today. DAWN ELLIS 287-3044

CHIC CITY CONDO WITH BAY VIEW! \$94,500
You'll love how close this condo is to offices, shops & restaurants completely updated 2BR, 2BA with brick fireplace & a swimming pool too! MORRIE FEIGNEBERG 547-6975



Please call for a private showing of these fine properties.

Charlene Claybaugh

EXCELLENT INVESTMENT - 6 UNITS \$359,000
Seller will consider all reasonable offers. All 2 bedrooms units, near Lake Merritt, low down, assume existing financing, good cash flow, well maintained, call today. CHARLENE CLAYBAUGH 339-8400 x216

GREAT HOME W/FLEXIBLE FLOOR PLAN \$295,000
Open Sunday, Sept 22, 2-4:30. 4BR, 3BA contemp w/piano bay views. Large deck off living room, master suite with gorgeous bath, family room off kitchen. CHARLENE CLAYBAUGH 339-8400 x216

EXCEPTIONAL TRIPLEX NEAR LAKE MERRITT \$277,000
Walk to Lake Merritt, public transportation, good cash flow, freshly painted, newer roof, security door, 2 garage parking, common laundry, small yard, pride of ownership, call today! CHARLENE CLAYBAUGH 339-8400 x216

MINI MANSION IN ADAMS POINT \$268,500
Just listed! Large traditional 4BR, 1+BA, sun porch, rumpus room w/separate entrance, plenty of off street parking, walking distance to lake, shopping & public transit. CHARLENE CLAYBAUGH 339-8400 x216

CROCKER HIGHLANDS TRADITIONAL \$265,000
3BR, 2.5BA, living rm w/fireplace, formal dining room, plus rm, large yard w/deck & childrens play structure, attached garage, earthquake retrofitted. Open Sunday 2-4:30pm. CHARLENE CLAYBAUGH 339-8400 x216

IMMACULATE CUSTOM HOME \$239,950
Open Saturday & Sunday, 1-4:30pm. 3BR, 2BA with updated open kitchen, large family rm overlooking beautiful gardens, fireplace, spa & gazebo, new lawns & sprinklers. CHARLENE CLAYBAUGH 339-8400 x216

WELL MAINTAINED HOME W/MAGNIF BAY VIEW \$220,000
3BR, 1.5BA w/deck off living room, 2 fireplaces, rumpus room eat in kitchen, huge workshop, interior access from garage, level back yard. CHARLENE CLAYBAUGH 339-8400 x216

PIEDMONT AVE AREA BEST BUY \$199,500
2BR, 1BA breakfast room, formal dining room, 2 car garage, terraced garden Work needed, seller flexible. Call today! CHARLENE CLAYBAUGH 339-8400 x216

LOTS IN CROCKER HIGHLANDS \$190,000
3 separate lots in Crocker Highlands. Prices range from \$31,000 to \$39,000. Some with reports & plans. Call today! CHARLENE CLAYBAUGH 339-8400 x216

Events...

Continued from page 18
 structure west of the Mission
 on City Hall's front
 Call 238-3234 for more in-
 formation about this tour or about
 the city of Oakland's seven
 walking tours.

Oakland Tours Program pre-
 sents a walking guided tour of
 the city of Oakland, 10 a.m., Wed.,
 Sites include the First Uni-
 versity Church, the Greene library,
 the Home Museum and
 the 16 elegantly re-
 novated 19th century homes, now
 offices, meetings and con-
 ferences. Enter the Park at Martin
 Luther King Jr. Way between 12th

and 14th Streets and meet at the
 Latham -Ducel Fountain in the
 middle of the Park. Call 238-3234
 for more information about this tour
 or about any of the city of Oakland's
 seven free walking tours

The California Building Founda-
 tion presents a Mechanics Lien
 Seminar from 9 a.m. to 1:30 p.m.
 October 1 in Oakland. Approved
 for MCLE credit and targeted at all
 construction industry professionals,
 this seminar will provide a step-by-
 step approach to a variety of topics
 including preliminary notices, fore-
 closures, indemnity agreements and
 tips on completing the various forms
 Call (800) 464-5436 for location
 and more information.

The Bay Area Chapter of the
 National Association of the Re-
 modeling Industry (NARISFBA),
 an association of professional re-
 modelling contractors, subcontractors,
 architectural and interior design
 professionals, hosts its regular
 monthly meeting 6 p.m., Wed., Oct.
 9 at the Showplace Square, Two
 Henry Adams St., San Francisco.
 Don't miss the annual awards cere-
 mony and nominations for the com-
 ing year. The \$25 ticket includes
 dinner, beverage, dessert and pro-
 gram. Non members are encour-
 aged to attend. Advanced reserva-
 tions are requested Call (415) 985-
 7058 for reservations and informa-
 tion.

Western American Mortgage has

teamed up with Mason McDuffie
 Real Estate and Chicago Title Com-
 pany to present a free **Earthquake
 Preparedness Seminar**, 6:30 to 8
 p.m., Wed., Oct. 9 at 2855 Tele-
 graph Ave. (between Russell and
 Oregon Streets). Jim Gillette of
 Earthquake Construction Service
 and Tony DeMascole of A.
 DeMascole Consulting Engineer
 will discuss engineering and con-
 struction. Information and displays
 from ABAG, FEMA and the Ameri-
 can Red Cross will be featured along
 with representatives from the Build-
 ing Education Center, the Earth-
 quake Outlet and State Farm Insur-
 ance Call 845-022 to make a reser-
 vation.

Architects, Designers and Plan-
 ners for Social Responsibility
 present a **Blueprint for a Sustain-
 able Bay Area**, 6 p.m., Wed., Oct.
 9 at the PG&E Energy Center, 851
 Howard St. (two blocks south of
 Powell) in San Francisco. Urban
 Ecology President Andrea Traber
 and Blueprint Project Director
 Marcia McNally will describe the
 making of the forthcoming (Fall
 '96) book and the principles, con-
 cepts and case studies it documents.
 Call 273-2428 for more informa-
 tion.

Join your Oakland neighbors in
 the Temescal District at the **Temes-
 cal Square Certified Farmer's
 Market**, every Sunday through

November from 10 a.m. to 2 p.m.
 This neighborhood market at 49th
 and Telegraph will have a strong
 organic emphasis and include
 peaches, plums and nectarines from
 the San Joaquin Valley. Call the
 Market Hotline for more informa-
 tion at (800) 949-FARM or visit the
 market's Web site at <http://www.pcfma.com>.

The Friends of the Latin Ameri-
 can Library hold regular meetings
 at the Latin American Library, 1900
 Fruitvale Ave., Oakland. Join in to
 support the library as it enters its
 30th year of service. For more in-
 formation call the library at 535-
 5620.

REAL ESTATE EDITOR 339-4047

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MASON McDUFFIE
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MASON McDUFFIE...Welcome Home

OAKLAND / PIEDMONT

HOUSES IN PIEDMONT??? \$399,000
 Can grow it all on this amazing half acre in central
 Oakland and still walk to school, grades K-12, 4BR,
 hand rumpus. CAROLYN JONES 428-0900, 644-5426

ELITE TRANSFERRED!! \$309,000
 Get this lovely 6 yr old contemporary home-
 in immediately & all appliances included too!
 Montclair buy! MARLENE DANIELS 428-0900

WANT BEAUTY \$269,500
 Exclusive tasteful upgrades, new kitchen, 3BR, 3BA,
 original features, great yard. Desirable area.
 PRINCE PATRICIA MITCHELL 339-9290

MURIEL DISTRICT \$189,500
 Property in mint condition. Remodeled kitchen
 bath, refinished h/dwd floors. Extra storage, 2-car
 garage. JIM HEDGES 848-6222, 287-9001

UNFOLDABLE IN ROCKRIDGE \$183,000
 Exclusive condo design w/ spacious great room. In
 excellent condition. D.A. HAMMOND 654-6141

REMODELED VIEW HOME \$169,000
 Views. Minutes to Knowland Zoo. All new
 appliances included. New paint in/out, gourmet kit,
 covered patio. Quiet street. FELICIA OWENS 658-7872

REDUCED! BELOW MARKET! \$109,500
 Seller motivated to sell this 2BR, 2BA condo with a
 formal dining rm plus a nice fireplace. Has a nice view.
 JANELLE ESTLE 834-2010

BEST CONDO BUY AROUND! \$109,000
 Over 1080 sq. ft., 2BR, 2BA includes LR w/ fireplace, for-
 eign dining and large den. Express bus lines & easy free-
 way access. Unbeatable! MARK 428-0900

BERKELEY / ALBANY

THOUSAND OAKS GEM! \$315,000
 158A, quiet cul-de-sac. Spacious family room with
 fireplace & wet bar. Canyon & creek views. Many
 upgrades. JEAN AUKA 849-3711, 273-9311

EXCLUSIVE HUBE GARDEN... \$289,000
 Lovely 2BR, 2BA home with views of Bay & Mt. Tam,
 fireplace, hardwood floors. Bargain price. Probate sale.
 LAINA 527-9800, 758-HOME

2 HOUSED ON 1 BIG LOT \$165,000
 Excellent rental income gardens-side & back yards, large
 dining room in front house, remodeled bath in rear
 house. NORINE SHIMA 845-0200

RICHMOND ANNEX GEM \$155,000
 Sweet 2BR home, freshly painted, squeaky clean!
 Updated kitchen, fireplace, huge garage, tons of storage.
 Very convenient location. Call to see it now!
 LOUISA REESOR 527-9800, 869-4483

PRICED FOR REDUCTION!! \$199,500
 2BA craftsman in move-in condition plus room for
 office/study. Found/seismic done. H/dwd floors,
 fireplace in dining rm, new roof. A real charmer - must
 see! M. FEINER 524-2526, 525-6261

BERKELEY / ALBANY

SPACIOUS ELMWOOD CONDO \$169,000
 2 level 2BR, 1-BA over 1,000 sq. ft. in move-in condition!
 Large living rm, kitchen w/breakfast area opens to deck.
 New paint, lino, carpet throughout. Updated kit & bath.
 CAROL PARKINSON 849-3711, 273-9078

CONDO GEM! \$159,500
 Special condo on 1 level in architecturally distinctive
 bldg. Floor to ceiling windows, fireplace, h/dwd, 2BR's
 overlook crtyrd. Parking, near UC. A value at this price.
 HELENE BARKIN 849-3711, 273-9312



WALK TO ALL OF NORTHSIDE... \$126,000
 From this charming Berkeley condo! 1BR upstairs
 unit with formal dining room, a pretty shared yard
 and covered parking. Great neighborhood!
 CHRIS NEDDERSEN 526-5143

ALBANY HILL LUXURY CONDO \$115,000
 Value! 2BR, 2BA secure living. Many amenities, pool,
 gym, store, convenient to freeways, walk to Solano
 shops, incredibly priced! Seller motivated.
 RAYNE PALMER 526-5143

SENIOR HOUSING \$64,000 & 125,000
 2 units in well maintained security bldg. Lovely common
 areas: library, card/game rm, patio. 2BR & 1BR. Views,
 parking, lanais. Must be 62 or older. Call for details.
 JEAN AUKA 849-3711, 273-9311

WEST COUNTY

EL CERRITO FIND! \$199,950
 Lovely 3BR, 2BA home with views of Bay & Mt. Tam,
 fireplace, hardwood floors. Bargain price. Probate sale.
 LAINA 527-9800, 758-HOME

2 HOUSED ON 1 BIG LOT \$165,000
 Excellent rental income gardens-side & back yards, large
 dining room in front house, remodeled bath in rear
 house. NORINE SHIMA 845-0200

RICHMOND ANNEX GEM \$155,000
 Sweet 2BR home, freshly painted, squeaky clean!
 Updated kitchen, fireplace, huge garage, tons of storage.
 Very convenient location. Call to see it now!
 LOUISA REESOR 527-9800, 869-4483

LOTS

LEVEL LOT WITH BAY VIEW \$195,000
 Cul-de-sac, 1/3 acre in area of expensive homes.
 PETERS 428-0900, 547-1722

The GRUBB Co.

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PIEDMONT

Open Sunday 2 - 4:30 p.m.

795 HIGHLAND AVENUE NEW EXCLUSIVE \$679,000
 First open since 1924! Albert Farr
 Georgian w/elegant formal rooms,
 study, spacious mstr ste & full
 basement w/rumpus room to level
 back garden. LINDA MCCLAIN
 21 PARK WAY \$649,500
 Spacious 3-story traditional w/elegant living/formal dining. 5+
 sunny bedrooms. Try seller financing. DONALD GRUBB JR

OAKLAND

Open Sunday 2 - 4:30 p.m.

5831 ACACIA AVENUE \$869,000
 Sunny Monterey colonial w/wonderfully landscaped grnds.
 Delightful mstr ste. & office/au pair. SANDRA VOGL
 5900 ACACIA AVENUE \$745,000
 A rare find! Gracious & lovely 1929 Claremont Pines 5 bdrms/
 3.5 bath home. Beautiful city and hill views. JUDY CAIN
 5924 CONTRA COSTA ROAD \$699,000
 Upper Rockridge Sunny 2 year-
 old Mediterranean w/panoramic
 bay view. 4/3, family room off
 kitchen opens to lg deck & lovely
 garden. DEBRA DRYDEN
 6069 GLENARMS DRIVE \$695,000
 New construction w/expansive views & exquisite use of
 stone. 4/3.5 incld. 2 mstr stes MARILYN WATSON
 5576 GLENBROOK DRIVE \$695,000
 Claremont Pines traditional. Split level with 4+3 garden &
 patio. Level in/out. Excellent condition. ELIZABETH DICKSON
 5701 LA SALLE AVENUE \$595,000
 A gorgeous 4/3.5 home w/library, formal living/dining &
 hardwood floors throughout. Garden setting. B. BALESTRIERI
 5887 MARGARIDO DRIVE NEW PRICE! \$585,000
 Sun-filled home w/landscaped sep. lot, incredible grounds &
 huge deck. 4/3.5. Beautiful condition. NANCY ROTHMAN
 6165 RUTHLAND ROAD \$569,000
 New Mediterranean home. 4/2.5 incld. mstr ste, home office,
 library & gourmet kit. Level yard & storage. KURT BUCHHOLZ
 1011 ASHMOUNT AVENUE \$518,000
 Stately traditional w/grand formal rooms, level garden & Bay
 Bridge view. 3+3 & elegant kitchen. JOHN KARNAY
 6529 ASCOT DRIVE NEW PRICE \$319,000
 All level 3/2 w/formal dining, sun room & gleaming hardwood
 flrs. Newly updated. Totally updated 6 yrs ago. J. RANKANKAN
 6419 ASCOT DRIVE NEW EXCLUSIVE \$319,000
 Private & secluded, Piedmont Pines home. 3 bdrms/2 baths,
 large rumpus & Bay views. Expansion potential. ED KUO
 4247 LAKESHORE AVENUE NEW EXCLUSIVE \$319,000
 3+2 w/beautiful formal rooms & lg. kitchen w/breakfast room
 New master suite leading to pvt deck & hot tub. L. MCCLAIN
 1093 CLARENDON CRESCENT \$314,000
 Located on a wonderful tree-lined street. Spacious formal
 living/dining, 3 bdrms & lg. sep. studio. DONALD GRUBB JR.
 6638 SARONI DRIVE \$266,000
 Montclair home with newly
 updated floor plan. Three
 bedrooms, three baths, rumpus
 room and two fireplaces. Bay
 view. JUDY RANKANKAN
 4010 BARNER AVENUE \$251,000
 Well-maintained w/lovely eat-in kitchen & dining area. Hrdwd
 flrs in living room, rumpus & upstairs bdrms HELEN BUTY
 43 SAMARIA LANE \$205,000
 Spacious 2-story townhouse w/wonderful views of the bay &
 Marin. Lrg. living room/dining area. CONNIE ROGERS

PIEDMONT

By Appointment

GORGEOUS PROPERTY \$2,350,000
 Exquisite condition. Family room with fireplace, fabulous
 kitchen, library and gorgeous gardens. JEANETTE ROACH
 TENNIS COURT & VIEW \$1,690,000
 Designed by Wm Wurster. Exquisite home, garden & setting
 5/5.5, au pair, family room, study & rumpus M. SCHWARTZ
 WILDWOOD AVENUE \$1,575,000
 Romantic living & gracious formal dining creates a warm &
 intimate atmosphere. Distinguished detailing. M. SCHWARTZ
 COUNTRY ENGLISH \$1,300,000
 Wonderfully landscaped level grounds. Beautiful wood,
 updated kitchen, library & au pair. 4/3.5. MARION SCHWARTZ
 VINTAGE PIEDMONT MANSION \$1,095,000
 Circa 1906. This "First Bay
 Tradition" is ready for restoration
 Historic home with 7 bedrooms,
 separate guest cottage and pool
 A. TUNNEY/D. GRUBB JR

OAKLAND

By Appointment

CLAREMONT PINES ELEGANCE \$799,000
 Views over fairways to San Francisco and the Golden Gate
 5/4.5 w/ library, lanai & 3-car garage. L. MCCLAIN/J. ROACH
 PIED SIDE OF MONTCLAIR \$789,500
 Sophisticated & elegant traditional on nearly 1/2 acre
 Renovated. 4/4.5, patio and garden. ANGELA WEI GRUBB
 360 DEGREE VIEW \$749,000
 Situated on 3 lots, gated & fenced. 4 bedrooms & 4 baths
 with decks from most rooms. ANGELA WEI GRUBB
 PANORAMIC VIEW HOME \$499,000
 Panoramic Bay view. New construction w/landscaped grnds
 & level patio. 5/4, granite kit & au pair/sep. entrance. ED KUO
 ENGLISH COUNTRY NEW PRICE \$439,000
 Charming Crocker Highlands home w/enchanting garden
 Artfully updated kit, formal living & dining. 3/2.5. JUDY CAIN
 MONTCLAIR \$435,000
 Charming 3/3 55 situated on 2 landscaped lots. Spacious living
 room w/lrplce, sep. office & garden patio. LINDA MCCLAIN
 PIEDMONT PINES \$409,000
 Beautifully updated 2-story w/bay views & great floorplan
 3 bdrms, gourmet kitchen & au pair potential. J. RANKANKAN
 BRIGHT & CHARMING! NEW EXCLUSIVE \$397,000
 Lovely English Tudor. Four
 bedrooms and two baths with
 beautiful architectural details
 Updated kitchen and bath. Move-
 in condition. MARION SCHWARTZ
 WALK TO MONTCLAIR VILLAGE \$375,000
 Great location. 3/2, huge family room and beautiful outlooks
 Lovely condition. Bonus room. MARION SCHWARTZ
 PRESTIGIOUS REQUA ROAD \$1,095,000
 Circa 1928. Mediterranean
 hideaway. Magical outlooks.
 Architectural treasure in glorious
 woodland gardens. Great
 location. MARION SCHWARTZ
 PIEDMONT ENGLISH \$719,000
 Gorgeous traditional w/grand formal rooms & private garden
 vistas. 4 spacious bdrms & sunny kitchen. D. GRUBB JR
 VIEW VIEW VIEW \$569,000
 Super house - view - price! Sunny & well-maintained. Best
 buy for space, privacy & huge level lot. SANDRA VOGL
 PRARIE-STYLE NEW EXCLUSIVE \$545,000
 A gracious home w/a classic entry, spacious living & dining
 4 bdrms up. Lrg. corner landscaped property. D. GRUBB JR
 SUNLIT MEDITERRANEAN \$399,500
 Near Dracena Park. 3 bedrooms/2 baths with bonus room.
 Level out to nice garden. Some view. SUSANNE PAUL

BERKELEY

By Appointment

SOPHISTICATED BERKELEY VILLA \$949,500
 Live in a work of art! Unobstructed views of San Francisco and the bay. Four bedrooms and three and one-half baths with
 beautifully finished interiors. Sunken living room, formal dining and gourmet kitchen/family room. JEANETTE ROACH

Visit us on the Internet at <http://www.grubbc.com>

339-0400



BERKELEY (510) 845-0200 BERKELEY NORTH (510) 849-3711 CLAREMONT (510) 845-0211 EL CERRITO (510) 527-9800
 KENSINGTON (510) 526-5143 MONTCLAIR (510) 339-9290 MONTCLAIR (510) 339-8888 PIEDMONT (510) 428-0900
 WESTERN AMERICAN MORTGAGE 279-0565

Moss...

Continued from page 20

things differently. As a result, alternative HTML tags are required if you want Microsoft's Internet Explorer, Netscape's Navigator and the AOL browser—all to be able to see the images and read the text.

Finally there is the simplicity issue. At the Fifth World Wide Web Conference held in Paris in May business success stories on the Web were the focus of interest. What came out of the conference was the fact that the most successful websites are simple and straightforward to enter and explore. They do not have layers of links and do not waste the visitor's time downloading fancy images.

The best are primarily text sites offering useful information. A trip to the Internet will reveal that many people get carried away with graphics and gee-whiz doodads which take time to show up on the user's screen.

It seems that even on the Web, brevity is the soul of wit.

H.W. Moss is a licensed real estate associate with TCO in San Francisco. He also writes fiction and has a website. You can visit him at <http://www.netnovels.com>.

The appraiser's role in a buy-and-fix loan

The FHA 203(k) appraiser provides an estimate of value for the 203(k) fixer-upper loan. This valuation assumes that all repairs and renovations have been completed. In other words, the appraiser is giving you a "completed" value before work begins. Magic or guess work? No, it is not.

What really happens is that the appraiser is provided a list of repairs and renovations by the FHA 203(k) consultant. The consultant and homeowner have agreed to these repairs beforehand. Once the appraiser has this "repair list" and recent sales from the neighborhood, a market value is determined.

The appraiser can also assist in deciding whether to buy a fixer-upper under this program. The appraiser provides an estimate of market value, reflecting

the top values in the neighborhood after repairs and renovations. Using the estimated value, based on similar sales, the consultant determines the maximum loan amount.

Guidelines allow for a loan amount for up to 110 percent of the completed market value of the property. For example, a property with a market value of \$100,000 could have a \$110,000 loan according to the guidelines. Note that each participating lender has its own policies on maximum loan amounts.

Another question for a buyer to answer is whether the needed repairs would represent an overimprovement for the neighborhood. An overimprovement is a condition whereby the purchase price plus all repairs would

See APPRAISE on page 25

Save time, gas money with rapid composting

Putting Your Garden to Bed
Late fall lulls us with warm sunny days, soft garden color and cricket sounds that drown the noises of the mind as we drift into sleep. This season of the year gives me a warm, mellow feeling that helps me to accept the inevitable ensuing winter. It is time to prepare the garden and lawns for their winter sleep - time to begin to put the garden to bed.

Late fall can be a very stressful time for plants. They have endured a long dry season and there are many hot, dry days ahead. It is important not to overlook the watering needs of your landscape. As late fall becomes early winter and temperatures start to cool, your plants will require less water but you should maintain a watering schedule until the rains appear.

Cool season lawns (fescue, bluegrass, bentgrass, rye) should have been fertilized in early fall to prepare them for their growing season. Fall is also a great time to spread gypsum on your lawn, then aerate, topping the aeration off with about

1/4 inch of top dressing (an organic mulch such as fir bark). The same process can be repeated in late spring.

Your garden beds will be inundated with weeds after the rainy season so you may want to do a final weeding of garden beds and then spread a preemergent weed control to prevent the spring bloom of weeds from seeds. Two inches of mulch will help provide a block against weed growth, and form a buffer between the rain and the soil that will help prevent the rain from pounding the soil into brick.

Fall is a great time to plant trees and shrubs, especially California natives. Plantings will be able to get a good root set so they can concentrate on foliage growth in the spring. Once winter rains begin the plantings will be provided with ample water.

This time of year is one of the two best times to lay cool season sod lawns. If you plan on seeding a lawn, I would advise you to do so before the end of October or wait until spring. Depending upon the

CALI-FLORA

JAN HALL

type of seed lawns grow about two weeks. It is that the germinating seedlings are kept moist and tracted hot spell will make the seeded lawn moist and task.

If you are interested in having a vegetable garden, you will find a crop of cool vegetables already in your local nursery or hardware store. They include brussels sprouts, broccoli, cauliflower, and also find that lettuce that

See GARDEN on page 25

YOUR WEEKEND GUIDE TO OPEN HOMES

OAKLAND Open Sunday 2-4:30 pm

- 330 PERSHING DR.**, Montclair 4+bd/4+ba, 1/2 acre view estate \$1,450,000
Better Homes, D. C. Hodges 531-7667
- 171 ALPINE TER.**, Up Rockridge 4bd/4+ba nw classic Med, views \$1,175,000
Pacific Union, Dee Knowland 339-6460
- 132 BEECHWOOD.** Claremont Pines 4+bd/4ba, elegant new Med \$1,159,000
Mason-McDuffie 428-0900, N. Hinkley 482-0088
- 6101 MAZUELA DR.** New, lavish mstr bds, gourmet kit, 4 frpl, view \$889,000
Mason-McDuffie, Wendy Kashiwa/Caroline Slotemaker 845-0200
- 6111 MAZUELA DR.** Gourmet kit, mstr suite, 4 frpl, fab bay view \$889,000
Mason-McDuffie, Wendy Kashiwa/Caroline Slotemaker 845-0200
- 5831 ACACIA AVE.** Claremont Pines Monterey colonial w/aupair \$869,000
The GRUBB Company, Sandra Vogl 339-0400
- 6514 ASCOT.** Casa Maria Louisa 4 1/2, verandas & fountains \$798,000
Better Homes, Sue Williams 482-5077
- 5900 ACACIA AVE.** Claremont Pines, a rare find! 5 1/2, city/hill vws \$745,000
The GRUBB Company, Judy Cain 339-0400
- 5924 CONTRA COSTA RD.** Up Rockridge 4/3, lg deck, garden, view \$699,000
The GRUBB Company, Debra Dryden 339-0400
- 5940 MARGARITO.** New Med w/vIEWS 4bd/2 1/2, finest design, patio \$695,000
Coldwell Banker, Jim Duffy 339-1174
- 5711 COUNTRY CLUB.** Claremont Pines 4/3, viewst patio, garden \$695,000
Mason-McDuffie, Margaret Wade 428-0900
- 5576 GLENBROOK DR.** Claremont Pines spl level 4+3, patio & gdn \$695,000
The GRUBB Company, Elizabeth Dickson 339-0400
- 6069 GLENARMS DR.** Montclair 4b/3 1/2, 2 mstr suites, FDR, library \$695,000
The GRUBB Company, Marilyn Watson 339-0400
- 6122 ACACIA AVE.** Claremont Pines 4bd/3 1/2ba stunning Med \$689,000
Mason-McDuffie 428-0900, Mavis Delacroix 658-6332
- 795 HIGHLAND AVE.** 1st open since 1924! formal rns, bsmt, gdn \$679,000
The GRUBB Company, Linda McClain 339-0400
- 145 AGNES.** Up Rockridge 5bd/4ba newly built, office, aupair \$649,000
Mason-McDuffie 428-0900, David Ichikawa 547-8978
- 13050 BROADWAY TER.** New 3bd/2 1/2ba European chalet, yd, vw \$619,000
Mason-McDuffie 339-9290, George Millions 869-4233
- 5701 LaSALLE AVE.** Montclair 4bd/3 1/2ba, library, FDR, hwdws \$595,000
The GRUBB Company, Bettina Balestrieri 339-0400
- 110 STARVIEW.** Hiller Highlands outstanding townhome w/elevator \$589,000
Coldwell Banker, Ollie Hammerel 339-1174
- 5887 MARGARITO DR.** Cl.Pines 4 1/2 sunfilled, huge deck, indsepd \$585,000
The GRUBB Company, Nancy Rothman 339-0400
- 6511 LONGWALK DR.** Montclair 3bd/3b, open & airy, fab SF views \$579,000
Pacific Union, Teri Carlisle 339-6460
- 6685 SHEPHERD CANYON.** 4 1/2 almost new custom, secluded \$569,000
Gadsby & Associates, Margaret 748-5300
- 6185 RUTLAND RD.** Montclair new Med, 4 1/2, office, gourmet kit \$569,000
The GRUBB Company, Kurt Buchholz 339-0400
- 6046 FAIRLANE DR.** New constr, 4/3, kit w/granite, cooking island \$549,000
Coldwell Banker, Joan Alford 339-1174
- 2177 MANZANITA DR.** 4/3 contemp, sep living qtrs w/sep entry \$549,000
Coldwell Banker, Adriana Giacomelli 339-1174
- 10097 BROADWAY TER.** 3bd/2 1/2ba, FDR, lg fenced yd, SF/GG vw \$519,000
Coldwell Banker, Darcy Diamantini 339-1174
- 1011 ASHMOUNT AV.** Crocker trad, 3+bd/3b, elegant kit, bridge vw \$518,000
The GRUBB Company, John Karnay 339-0400
- 58 LANE.** Montclair, smashing 3+bd/2ba Med w/pno views, nw kit \$465,000
Mason-McDuffie 339-9290, James Garcia 869-4211
- 5800 ROSS.** Rockridge tudor, gourmet kit, 4bd/2ba, rumpus room \$465,000
Coldwell Banker, Terry Kulka 339-1174
- 6456 PINEHAVEN DR.** Montclair 4bd/3+ba, wooded vws, 2 mstrs \$459,900
Pacific Union, Chuck Corwin 339-6460
- 3362 BRUNELL DR.** 4bd/2 1/2ba, great family rm, beautiful bay view \$459,000
Wells & Bennett, Stan Hammond 531-7000
- 6120 BULLARD.** Room to spare! 5bd/3 updtb ba, rec rm, hwdws \$455,000
Coldwell Banker, Nancy Dickey 339-1174
- 451 MOUNTAIN BL.** Reduced price! Montclair nr new 4/3, level-in, main floor MBR suite, FDR, vld ceiling, 2 frpl, Richard Palmer 559-9134
- 1060 HUBERT RD.** Crocker, stately 6bd/2 1/2ba, lots of space \$442,500
Mason-McDuffie 834-2010, Dolores Thom 763-1710
- 6358 HEATHER RIDGE WAY.** Montclair, 3 1/2, lots for the price \$439,000
Coldwell Banker, Evelyn Walker 339-1174
- 6017 OCEAN VIEW.** Rockridge 4bd/2ba, incredible home & gardens \$439,000
Mason-McDuffie 834-2010, Adrienne Nash 763-4060
- 7128 THORNHILL.** Montclair 4bd/2 1/2ba, level yd & bay views, pool \$432,000
Mason-McDuffie 339-9290, George Millions 869-4233
- 6642 LONGWALK DR.** A Frank Lloyd Wright INSPIRED Design Home \$430,000
3bd/2b w/adj lot, sun deck, Privacy! Will Ufer 278-0451 SUNDAY 12-5
- 8026 SHEPHERD CANYON.** Montclair 3bd/2 1/2ba sharp contemp \$429,000
Mason-McDuffie 339-9290, Annick DaCosta 466-5597
- 5850 PINEWOOD.** 4bd/2 1/2ba, quiet neighborhood, new construction \$425,000
Gallagher & Lindsey, Debbie 748-1806 SUNDAY 2-4:30
- 1635 ARROWHEAD DR.** Montclair 4bd/2+ba, dramatic design \$419,000
Pacific Union, Kirk Phillips 339-6460

- 40 STARVIEW.** Hiller, just listed! 3bd/3ba townhome, lg mstr suite \$409,000
Coldwell Banker, Ollie Hammerel 339-1174
- 5822 HARBORD.** Montclair 4bd/3ba, value & privacy! big & bright \$399,000
Better Homes, M. J. McConville 339-4000
- 5080 DUBLIN.** Woodminster surprise! 5/4, extras, wkshop, wine rm \$395,000
Coldwell Banker, Judy Maher 339-1174
- 5867 OCEAN VIEW DR.** Rockridge income, 2 units, walk College Ave! \$389,000
Coldwell Banker, Michael Thompson 339-1174
- 838 CALMAR AVE.** Crocker Hghlnds 3+bd/3ba, huge mstr, office \$385,000
Pacific Union, Joan Dark 339-6460
- 5358 HARBORD.** Rockridge, 3bd/2ba, very large rooms, nice price \$382,000
Mason-McDuffie 339-9290, Mark Ross 869-4256
- 6679 CHARING CROSS.** Hiller spacious 3 1/2 unit, lg enclosed yd \$379,000
Coldwell Banker, Ollie Hammerel 339-1174
- 5681 OAK GROVE AVE.** 4bd/2 1/2ba Rockridge craftsman, 2-story \$369,000
Templeton Company, Jan Fougner 652-2133 X138 SUNDAY 2-4
- 2 MALL CT.** Montclair 4bd/2ba, new listing! fab mstr suite, hwdws \$369,000
Pacific Union, Helen Danahall 339-1174
- 975 GROSVENOR PL.** Crocker, 3+bd/2 1/2ba English, garden, a gem! \$363,500
Better Homes, Jan Neff 339-8400
- 5671 CABOT DR.** Montclair 5bd/5ba, lots of space, possibilities \$355,000
Better Homes, Rachel Balier 330-3860
- 2300 LEIMERT BL.** SF bay views, 4bd/3ba, Oakmore, rec rm, decks \$349,500
Wells & Bennett, Don Dunning 331-7000
- 5601 FLORENCE TER.** Montclair 2+bd/2ba, charming, walk to village \$349,500
Pacific Union, Joan Hause 339-6460
- 1343 BARROWS.** Crocker 4bd/2ba, new listing! charming Tudor \$349,000
Mason-McDuffie 428-0900, Nancy Lehtind 653-8092
- 5 ASHMOUNT WAY.** Piedmont border 4/2, bay viewst privacy, charm \$349,000
Mason-McDuffie 428-0900, Nancy Lehtind 653-8092
- 6425 MELVILLE DR.** P.Pines 4bd/3ba, sunny, decks, remod kit \$345,000
Better Homes, Carolyn Harley 339-4000
- 3231 BRUNELL.** 3bd/3ba contemp, sweeping views, off Butters Dr \$339,500
Gadsby & Associates, Leigh 748-5300
- 5921 HARBORD DR.** Montclair 3/2, lg private lot, fam rm/sep entry \$339,000
Pacific Union, Pat Dedekian 339-6460
- 401 HILLER DR.** Bright 3bd/2 1/2ba townhome, loft for office/den, frpl \$335,000
Coldwell Banker, Ollie Hammerel 339-1174
- 6675 MOORE DR.** New listing! 3bd/3+ba, rumpus, fam rm, patio/ld \$335,000
Wells & Bennett, Chris Christensen 531-7000
- 12550 BROOKPARK.** 3bd/2ba, new listing! 1/3 acre, pano vw, pool \$329,000
Pacific Union, Vicki Woodhead 339-6460
- 4335 TERRABELLA.** Oakland Hills 3bd/2+ba, new listing! SF/GG vw \$325,000
Pacific Union, Lee Jacobson 339-6460
- 7 VAN SICKLEN PL.** Oakland 3+bd/2ba \$322,000
Coldwell Banker, Dave Moss 486-1495
- 24 COOLIDGE.** Laurel 4bd/3ba, great bay view, in-law set-up! \$320,000
Mason-McDuffie 339-9290, Herb Manor 869-4227
- 4032 BRIGHTON AVE.** Glenview 4bd/2ba w/charm! magical garden \$319,000
Better Homes, Carin Caroe 339-8400
- 6419 ASCOT DR.** P. Pines, private/secluded, 3bd/2ba, rumpus, vw \$319,000
The GRUBB Company, Ed Kuo 339-0400
- 4247 LAKESHORE AVE.** Up Lakeshore 3+2, formal rms, lg kitchen \$319,000
The GRUBB Company, Linda McClain 339-0400
- 2369 THACKERAY DR.** Montclair 3bd/3ba, huge rumpus, move in! \$319,000
Better Homes, Arnold Mueller 339-4000
- 363 ELYSIAN FIELDS.** Sequoyah Hghlnds, custom 4/2 ranch \$315,000
Richardson Real Estate, Georgia Richardson 569-3499
- 6627 HEARTWOOD DR.** Montclair charmer, 2bd, nearly level in, deck \$315,000
bay vw +studio w/sep entry. Owner 531-8382 Principals Only SAT & SUN 11-5
- 1093 CLARENDON CRES.** Crocker, 3bd, lg sep studio, formal LR/DR \$314,000
The GRUBB Company, Donald Grubb Jr. 339-0400
- 583 MONTCLAIR AVE.** Haddon Hill 4bd/3+ba updtb, gardens, frpl \$312,000
Pacific Union, Donna DeBardi 339-6460
- 3989 LYMAN DR.** Oakmore 3+bd/2ba, large back yd, deck & hot tub \$310,000
Pacific Union, Sandi Klemmer 339-6460
- 5940 LaSALLE AVE.** Montclair 3bd/2ba, FDR, EIK, hwdws, frpl/patio \$310,000
Pacific Union, Nancy Chew 339-6460
- 8211 SKYLINE.** Montclair 3bd/2 1/2ba, dramatic price drop! best buy \$309,000
Mason-McDuffie 428-0900, Marlene Dantes 652-0624
- 1011 HUBERT RD.** Crocker 3bd/2ba, 1st open new listing! \$305,000
Mason-McDuffie 834-2011, Dolores Thom 763-1710
- 1135 GLENDALE.** Glenview rambling 5/3 family hm, divided 3 units \$299,900
Red Oak Realty 527-3387 X209 SUNDAY 2-4
- 6856 ARMOUR DR.** Montclair 4/2+, new listing! grt rm open to patio \$299,000
Pacific Union, Donna Costella 339-6460
- 5837 CHABOT CT.** Rockridge 3/2 total remodel, huge level yard \$299,000
Mason-McDuffie 845-0211, Ortrun Nieser 849-5310
- 1911 MANZANITA.** Montclair, best value! 3bd/2ba, views, upgrades \$299,000
Mason-McDuffie 339-9290, Howard Converse 869-4212
- 6278 CLIVE AVE.** Piedmont Pines 3+bd/2ba, bright & spacious with \$299,000
a country feeling! Winters RE, 832-4114, Janet Kaplan 254-0363

- 33 MELVIN CT.** Upper Oakmore 2+bd/2ba on cul-de-sac, FDR \$309,000
Pacific Union, Wendy Gardner 339-6460
- 4152 BALFOUR.** Nw listing! Crocker, serenity! 3bd, office, bonus rm \$309,000
Coldwell Banker, Ruby Ng 339-1174
- 1301 MOUNTAIN BL.** Montclair 4/2, aupair potential, walk to village \$309,000
Better Homes, Julie Renaldi 339-8400
- 5969 THORNHILL DR.** Montclair sunny, custom remodel, 3bd/2ba \$309,000
Better Homes, Mark Atarha 339-4000
- 6416 HEATHER RIDGE WY.** Montclair 2/2, lg sunny lot, updtb kit \$309,000
Pacific Union, Kathy Flynn 339-6460
- 12645 BROOKPARK RD.** Parkridge Estates 3/2 on 1/4 acre, grt yd \$309,000
Pacific Union, Vicki Woodhead 339-6460
- 6140 VALLEY VIEW.** Montclair 2/1 + aupair, decks, hwdw floors \$309,000
Pacific Union, Ann Nichols 339-6460
- 4048 COOLIDGE AVE.** Lincoln Hts pristine 3bd, updtb kit, charm \$309,000
Wells & Bennett, Katie Meadow 331-7000
- 941 WARFIELD.** Old World Charm! gracious, hwdws, landscaped \$309,000
Coldwell Banker, Dell Orr 339-1174
- 6636 SARONI DRIVE.** Montclair, 3bd, rumpus, 2 frpl, updtb fr plan \$309,000
The GRUBB Company, Judy Rankankan 339-0400
- 849 SANTA RAY.** Crocker 3bd/2 1/2ba, FDR, frpl, lg yard w/deck \$309,000
Better Homes, Charlene Claybaugh 444-7653
- 2601 CAMINO LENADA.** 5bd/4ba, walk to K-9 & village, FDR, EIK \$309,000
Mason-McDuffie, Jeffrey Himmel 428-0900
- 4175 EASTLAKE.** Redwood Hts 3bd/2ba, worth negotiating, bay vw \$309,000
Better Homes, Harriet Schoen 339-8400
- 4014 ASPEN.** Laurel district 2bd/1ba, hwdws, formal dining room, on cul-de-sac, "plus" space! Agent 530-1494
- 9012 BURR.** Remodeled 3bd/2ba view home, excellent appliances \$309,000
Mason-McDuffie 339-9290, Felicia Owens 869-4217
- 412 41st st.** Temescal 2bd/2ba beautiful craftsman! great price \$309,000
Mason-McDuffie, Lisa Friedman 834-2010
- 7407 GREENLY.** 3+bd/2ba, WOW, great new price! \$309,000
Mason-McDuffie 339-9290, Vicki Landes 869-4225
- 12363 SKYLINE.** Hillcrest Estates, 3bd/3ba, pano SF views \$309,000
Mason-McDuffie 339-9290, Gene Boomer 869-4202
- 398 ADAMS #400.** Adams Point 3/2 sunny penthouse, decks, view \$309,000
Mason-McDuffie 428-0900, Jennifer Jones 644-5406
- 3686 MADRONE.** Laurel cute 2bd/2ba, nice yard, great area \$309,000
Mason-McDuffie 428-0900, Mary Dresser 869-4224
- 5309 FLEMING.** Maxwell Pk 3bd/1ba, picture perfect! move in! \$309,000
Re/Max, Nate Brooks 652-7200 SUNDAY 1:30-4:30
- 1673 MIAMI CT.** Glenview 2bd/1ba sweet shingle w/yard \$309,000
Mason-McDuffie 428-0900, Cathy Moulton 644-5480
- 3945 HARRISON #2.** Elegant & comfortable 2bd/2ba \$309,000
Mason-McDuffie 339-9290, Cindy Boe 869-4203
- 492 37TH ST.** 3bd/1+ba, new paint/carpet, lg yard, wood floors \$309,000
Mason-McDuffie 428-0900, Cecelia Shinn 644-5439
- 6056 MAJESTIC AVE.** New listing! nr Mills, 2+bd/1ba Spanish, vw \$309,000
Templeton Company, Leslie Avant 652-2133 X122 SUNDAY 2-4
- 5360 FLEMING AVE.** Maxwell Pk 3bd/1ba, new price! clean/cont \$309,000
Better Homes, Anita Weyl 339-8400
- 3945 MIDVALE.** Laurel 2bd/1ba bungalow \$309,000
Mason-McDuffie 339-9290, Gene Boomer 869-4202
- 500 VERNON #510.** Rose Garden 2bd/2ba condo, reduced! \$309,000
Mason-McDuffie 339-9290, Gene Boomer 869-4202
- 666 OAKLAND AVE #203.** Classy 2/1+ condo, small quiet building \$309,000
Coldwell Banker, Donna Conroy 339-1174
- 2521 DURANT.** 2bd/1ba super clean, tre lined st, fenced yd, garage \$309,000
Mason-McDuffie, Darrin Tinsley 834-2010
- 5421 ROBERTS.** 2bd/1ba charming starter \$309,000
Mason-McDuffie 339-9290, Felicia Owens 869-4217 SATURDAY 2-4

ALBANY Open Sunday

- 1506 FRANCIS ST.** Attractive house on 2 full lots, 2500sf, 4bd/2ba, sold "as is", landscaped, huge living/dining area, 450 sf solarium, be seen to fully appreciate. Will sell fast! now! SAT & SUN 12-4:30
- 527 KEY ROUTE BL.** 2bd/1ba, delightful, frpl, lg patio, spacious \$309,000
Pacific Union, Rich Gould 339-6460 SUNDAY 2-4:30
- 7878 TAFT.** New listing, 2+bd/2 1/2ba, huge! ready to move in! \$309,000
Red Oak Realty 527-3387 X107 SUNDAY 2-4
- 705 ADAMS.** Albany 2bd/1ba \$309,000
Coldwell Banker, Jane Ishibashi 486-1495 SUNDAY 2-4:30
- 6274 JACKSON.** Gorgeous view unit in brown shingle 4-unit bldg \$309,000
Red Oak Realty 527-3387 X137 SUNDAY 2-4

BERKELEY Open Sunday 2-4:30 pm

- 2727 CLAREMONT BL.** Beauty on Claremont Ct cul-de-sac, 4bd/2ba \$309,000
Templeton Company, Faye Keogh 652-2133 X126 SUNDAY 2-4
- 2731 CLAREMONT BL.** 1910 English tudor, cul-de-sac, new kitchen \$309,000
J. T. Ward Realtors, Gayle Tantau 845-6021 X233
- 689 ALVARADO.** 4+3, new listing! secluded country hm, bay view \$309,000
J. T. Ward Realtors, Miriam Wilson 845-6021 SUNDAY 2-4

To place a listing in the Open Home Guide, please call 339-4046.

DEADLINE: Tuesday, 5:00 p.m.

Appraise... Garden...

Continued from page 24
 The 100 percent of the property's value is based on the market value. The FHA 203(k) program does not allow for improvements. Therefore, a good cost-benefit analysis of the property should be done before buying the property. The appraiser can help you with this analysis.
 In summary, the appraiser's job is to provide an estimate of value based on the property and repairs and renovations. The appraiser will provide a list of repairs and renovations. The appraiser will also provide an estimate of value based on the property and repairs and renovations. The appraiser will also provide an estimate of value based on the property and repairs and renovations.

For more information, call 203(k) appraiser Napoleon Forte at Certified Appraisal Service, 369-4490.

Previously sown and grown in a cool area of the yard will grow quite well up to the cold, wet winter season. Planting by seed is a possibility, but I find the cost of prestarted plants negligible in comparison to seed cost. I always like the look of instant plants in my vegetable garden.
 Check your acid loving plants like camellia, rhododendron, azalea for iron chlorosis. If the leaves are beginning to yellow you should acidify the soil before the rains appear. These plants probably have plenty of iron in the soil, but they cannot take it in unless the soil is acid. Add organic mulch and some soil sulfur. If the chlorosis is a major problem you may want to use iron chelate for an instant iron addition that will give immediate, but temporary help.
 Plants that have shown signs of disease, for example - roses that have black spot or rust - camellias with petal blight, should have their spend leaves on the ground cleaned up, bagged and disposed of. A

'Composting does not mean piling up matter and waiting for years.'

good four inches of mulch under the camellia may prevent the blights return in the spring. The rose leaves on the plant that exhibit the fungal disease should be stripped, bagged and tossed.

Compared to colder climates where putting the garden to bed for the winter means a long winter's sleep for plants and gardener, the Bay Area climate provides our plants with a short nap. While some plants are napping over the rainy season others will awaken and thrive. For an ardent gardener year round gardening makes the Bay Area a most rewarding place to live.

Jan Hall is the owner of Plympton Gardens, a garden design company. She can be reached at 758-6946.

Arts and Crafts era tour

The Berkeley Architectural Heritage Association (BAHA) and Oakland Heritage Alliance (OHA) have united to present the Arts and Crafts House Tour on Sunday, Sept. 29, noon to 5 p.m. Twelve Arts and Crafts-style homes in both Berkeley and Oakland will be open.

Not only will this tour be a unique opportunity to see this architectural style, but a number of collections of Arts and Crafts furnishings and decorative objects will be on display as well, thanks to the homeowners and local dealers, who are lending furnishings for tour.

Houses designed by noted architects Bernard Maybeck, Julia Morgan, John-Hudson Thomas, Charles McCall, A.W. Smith and John Galen Howard will be on this self-guided tour. These homes have been carefully selected to reflect the variety of elements of Arts and Crafts style. Beamed ceilings, redwood paneling, clinker bricks and inglenooks will be much in evidence.

Highlights include a unique crenelated home which narrowly escaped the 1991 fire, a Berkeley

house set above a topiary "frozen waterfall," featuring a traditional Japanese dining room crafted by artisans from Japan, and two superb brown shingle houses hidden away in Oakland since the early 1900s and open to the public for the first time. A continuous garden reception is included in the tour.

To kick off the tour, Bruce Smith, well-known writer on the Arts and Crafts movement, will give a slide-lecture, "Arts and Crafts: Its Idea and Ideal," Thursday, Sept. 26, 8 p.m., at the Grace North Church, 2138 Cedar St., Berkeley. A reception follows the lecture.

Tickets for the tour are \$26 general, \$21 BAHA and OHA members. Tickets for the lecture are \$10. Reservations may be made by sending a check and self-addressed stamped envelope to BAHA, P.O. Box 1137, Berkeley 94701.

House tour tickets may be bought the day of the tour only at The Craftsman House, 3048 Claremont Ave., Berkeley, starting at 11:30 a.m. For information, call BAHA at 841-2242 or OHA at 763-9218.

Real Estate Advertising:
339-4046



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YOUR WEEKEND GUIDE TO OPEN HOMES



ARLINGTON AVE. , New listing! 4/3 updt'd Spanish Med, garden Coldwell Banker, Joanna Gould 339-6460	1759 HOPKINS , 4bd/2ba Coldwell Banker, Kim Marienthal 486-1495	329,000	570 MOUNTAIN AVE. , View! 3+bd/2 1/2ba, hwdws, kit/fam combo Coldwell Banker, Phyllis Milenbach 339-1174	\$549,000
PRINCETON , Berkeley home + cottage Coldwell Banker, Chris Cohn 486-1495	10 AVENIDA , Move in condition! great neighborhood, 3bd/2ba Mason-McDuffie 339-9290, David Otero 869-4239	\$299,000	1034 HARVARD , 4b/3b, remod kit/fam rm, terraced yd, a must see Coldwell Banker, Ruby Ng 339-1174	\$539,500
PRINCETON , Duplex + studio, grt owners unit! gdn, walk College Av Coldwell Banker, Helen Buty 339-0400	1130 DELAWARE , Handsome 3+bd/2b lg trad'l w/separate 1/1 unit Red Oak Realty 527-3387 X185 SUNDAY 2-4	\$299,000	223 ESTATES DR. , Reduced to sell! must see 4bd/3ba, updated Better Homes, Morrie Feigenberg 339-4000	\$529,000
PRINCETON , 2bd, beautiful tiled kitchen, bay vw, quiet street Coldwell Banker, Arnold Fields 531-7000	1549 JOSEPHINE , Classic craftsman, 3bd/1 1/2ba, New listing! Red Oak Realty 527-3387 X109 SUNDAY 2-4	\$285,000	58 LaSALLE AVE. , Value! light/sunny 3bd/2ba, brick patio, creekside The GRUBB Company, Jean Simmons 339-0400	\$449,000
BARNER AVE. , Lincoln Hts, hwdws, rumpus, eat-in kit, frpl Coldwell Banker, Helen Buty 339-0400	931 MODOC , 3+bd/1ba Coldwell Banker, Cheryl Cahn 486-1495	\$267,000	7 LaSALLE AVE. , 3+bd/3ba, spacious, hwdws, 2 frpls, deck Templeton Company, 652-2133 X132 SUNDAY 2-4	\$399,000
MONTGOMERY , Pled Ave 2/1 home, 1/1 cottage, 1st open Homes, Vickie Chan Case 339-8400	2805 FULTON , Trad 4/2 on quiet street, + sunny studio cottage Templeton Company, Marlene Leverette 652-2133 X121	\$265,000	3 PARKSIDE DR. , Charming 3bd/2ba, 1 level, garden, nr schools The GRUBB Company, Mindy Scott 339-0400	\$359,000
CARBERRY , Idora Park 3+bd/1 1/2ba artistically restored Med McDuffie 845-0211, Julie Nachtweg 849-5303	517 THE ALAMEDA , 2bd/1ba Coldwell Banker, Melissa Lyckberg 486-1495	\$259,000	5 ASHMOUNT WAY , Piedmont border, 4/2, bay vws, private, charm Mason-McDuffie 428-0900, Nancy Leirkind 653-8092	\$349,000
SEOUYAH RD , 3bd/2ba, lg fam rm overlooks gardens & spa Homes, Charlene Claybaugh 444-7653 SATURDAY & SUNDAY 1-4:30	1427 HOLLY ST , Charming 2bd/1ba, private garden, garage Templeton Company, Susie Schevill 652-2133 X144 SUNDAY 2-4	\$247,000	429 LINDA AVE. , 2bd/1ba, secret garden jewel! beautiful kit/bath Pacific Union, Debi Fitzgerald 339-6460	\$279,000
HAZA WALKER , Grand Lake 2bd/1 1/2ba, hwdws, formal DR, plus law, 2 garages, 5% down. Owner 834-8768 SUN 11-5 Make Offer	1222 MARIN , Berkeley 3bd/1ba Coldwell Banker, Lydia Melsen 486-1495	\$225,000		
TRIFFIN , Oakmore, 3bd/2ba complete rehab, Montclair schools McDuffie 339-8888, David Otero 869-4239	1905 McGEE , 2+bd/1 1/2ba Coldwell Banker, Heidi & Jerry Long 486-1495	\$224,000		
343 SCENIC , Dimond, opportunity to own! live & rent, 2/1 & 1/1 McDuffie 339-9290, Cindy Boze 869-4203	1635 SCENIC , No. Berk. condo, Spanish Med, 2/1, frpl, garage Mason-McDuffie 845-0200, 635-4839	\$215,000		
ANDERSON AVE. , Redwd Hts, serene garden views, 3bd, pvt Bennett, Diane McCan 531-7000	1601 CURTIS , Berkeley 2bd/1ba Coldwell Banker, Diane Verducci 486-1495	\$185,000		
BROADWAY , Rockridge 3bd/1 1/2ba craftsman, original wood Homes, Ken Ferrell 814-9036	2627D ETNA , 1+bd/1ba Coldwell Banker, Heidi & Jerry Long 486-1495	\$184,000		
NEWTON , Haddon Hill 4bd/1 1/2ba Victorian, walk to Lake Homes, Elaine Jones 339-4000	2733 1/2 FULTON , Price reduced! spacious charming 1/2 duplex 2+bd Red Oak Realty 527-3387 X125 SUNDAY 2-4	\$145,000		
THORNHILL DR. , Darling 2bd/1ba cottage, oversized lot, pvt Homes, Nadi Nassiri 339-4000	1032B DELAWARE , Berkeley condo 2bd/1ba Red Oak Realty 527-3387 SUNDAY 2-4	\$138,000		
SCOTIA AVE. , Oakland Hills 3/2, all level on choice lot, fam rm Union, Wendy Gardner 339-6460	1721 BERKELEY WAY , 2bd/1ba Coldwell Banker, Heidi & Jerry Long 486-1495	\$130,000		
ARDLEY , Glenview 2+bd/1ba craftsman, level yd, hm office Homes, Ed Lindorfer 339-8400				
MOUNTAIN BL. , Oakland Hills 3bd/2ba on 1/3 acre, level yd Homes, Helen Nicholas 339-8400	EL CERRITO Open Sunday 8617 DON CAROL, 4bd/2+ba, huge custom ranch home Mason-McDuffie 834-2010, Ray Pruitt 287-5904 SUNDAY 2-4:30	\$385,000		
EXCELSIOR AV. , Glenview 3/2, new listing! nwly painted in/out Homes, Ken Ferrell 814-9036	912 CLARK PL. , New listing! Tahoe style retreat, 4bd/3ba Red Oak Realty 527-3387 X104 SUNDAY 2-5	\$289,000		
PRINCETON , Oakmore 2/1, privacy & charm, steps up to view Homes, Lois C. Johnson 339-8400	608 BALRA , Spacious 3+bd/2ba, bay view, move in condition! Red Oak Realty 527-3387 X104 SUNDAY 2-5	\$269,000		
CLINT CT. , Grass Valley, 4bd/2 1/2ba, lg corner lot, fenced backyard Homes, Dawn Ellis 339-4000	549 COLUSA , 3bd/2ba, nr shops/transportation, move in! Harbor Bay Realty, Martha Turner 814-4828 SUNDAY 2-4	\$257,000		
WATHER ST. , Piedmont Ave 3bd/1 1/2ba, best value! wood frs Homes, Tom Nemeth 652-8537	2748 ARLINGTON , El Cerrito 3bd/1 1/2ba Coldwell Banker, Melissa Lyckberg 486-1495 SUNDAY 2-4:30	\$219,000		
BERNEWOOD CIR. , New listing! Montclair 2/2 retreat, decks, yd Bennett, Kate Phillips 531-7000	1305 NOBLE CT. , New listing, 2/1 on cul-de-sac, hwdw, garage, yd Security Pacific, Geri Stern 234-7808 SUNDAY 2-4	\$199,000		
WILSON ST. , Jack London Sq, loft/1ba, exceptional live/work extras McDuffie 339-9290, Felicia Owens 869-4217	1902 JUNCTION AVE. , Clean 3b/2b, 2-car garage, backyard, nr BART Prudential CA Realty, Kazuko Morgan 415-776-9500 X281 SUNDAY 2-4	\$179,000		
CALIFORNIA ST. , Laurel 3bd/1 1/2ba classic style, view, pvt yd Homes, Rachel Baller 530-3860				
COVINGTON , Immaculate 3bd, FDR, nw kit, San Leandro schls Bennett, Noll Davis 531-7000	EMERYVILLE Open Sunday 4300 HORTON #5, Sunwashed 1700sf 2bd/1+ba, live/work loft Red Oak Realty 527-3387 X105 SUNDAY 2-4	\$230,000		
LYMAN AV. , Buyer friendly! 3bd/2b, covered patio, yd, garage Coldwell Banker, Joan Alford 339-1174	EL SOBRANTE Open Sunday 5629 SAN PABLO DAM RD, El Sobrante 2bd/1ba Coldwell Banker, Karen Danrich 486-1495 SUNDAY 2-4:30	\$132,000		
MONTGOMERY , Piedmont Ave, new listing! lovely/light/airy Red Oak Realty 527-3387 X114 SUNDAY 1:30-4:30	KENSINGTON Open Sunday 314 VASSAR, 4bd/3 1/2ba Coldwell Banker, Joan Barnett 486-1495 SUNDAY 2-4:30	\$429,000		
MARIA LN. , Redwood 2b/2-story twtns, deck of LR & mstr Coldwell Banker, Connie Rogers 339-0400	641 COVENTRY , Kensington 4bd/3ba Coldwell Banker, Diana Kay 486-1495 SUNDAY 2-4:30	\$399,000		
ARDLEY , Glenview 4bd/2ba affordable & roomy Homes, Michael Kelly 339-4000	16 ELDRIDGE CT. , Kensington 3bd/1+ba Red Oak Realty 527-3387 SUNDAY 2-4	\$289,000		
CANON AVE. , Glenview, just listed! 2bd, FDR, terraced backyard Coldwell Banker, Darcy Diamantini 339-1174				
BALSAM , Montclair 1bd/1ba contemporary cottage McDuffie 339-9290, Gene Boomer 869-4202	ORINDA Open Sunday 21 DIAS DORADOS, Outstanding 5bd/3 1/2ba remodel, great location Mason-McDuffie 339-9290, George Milllions 869-4233 SUNDAY 2-4:30	\$699,000		
CHATTER , Rockridge 2bd/1ba, bright/sunny, hwdw, garage, yd McDuffie 834-2010, Richard Matus 287-2501	PIEDMONT Open Sunday 2-4:30 pm 271 CROCKER AV, 5bd/3+ba trad, move in condition! den, rumpus Pacific Union, Bonnie Hirsch 339-6460	\$1,150,000		
CHENHARDT DR. , Charming 3bd, spacious yard, grt ngrbrhd Bennett, Diane McCan 531-7000	110 ST JAMES DR. , Fine custom home, 4/3, 1/2+acre, den, theatre Templeton Company, Gini Erck 652-2133 X133	\$895,000		
ST. ST. , 2bd/1ba, quality craftsman, hwdws floors, lg yard McDuffie 834-2010, Shirley Covington 287-2532	140 MONTICELLO , 5+bd/3+ba arts & crafts trad'l, grt yd for kids Mason-McDuffie 428-0900, Claire Cunningham 644-5434	\$699,000		
SCALYPTUS , 3bd/1+ba unique 1910 hm, great Claremont St McDuffie 428-0900, Judith Glass/Sheila Sabine 644-5495	21 PARK WAY , Spacious 3-story trad, 5+ sunny bd, seller finance The GRUBB Company, Donald Grubb Jr. 339-0400	\$649,500		
ROSEN , 4bd/3ba completely renovated! huge rec room, Homes, Horst Bansen 849-2154	111 ESTATES DR. , Elegant! gorgeous entry, FDR, mstr w/sitting rm The GRUBB Company, Mindy Scott 339-0400	\$649,000		
CLAMMONT , Berkeley 4bd/2ba Coldwell Banker, Tina Ensign 486-1495	4 PARK WAY , Gracious 4+bd/3ba w/family rm and rumpus Mason-McDuffie 428-0900, Caroline Peters 547-1722	\$639,000		
HAWTHORNE , Grand Berk Hills tudor, updt'd kit, hwdws, vw Coldwell Banker, John Nielsen 339-1174	331 ST JAMES DR. , 4+bd/4bd, most spacious/best layout for price! Mason-McDuffie 428-0900, Carole Berger 644-5499	\$629,000		
ST. ST. , 3 new townhomes, 2 & 3bd, qualityl yards/decks Coldwell Banker, Bill Weissberg 339-6460	100 HAZEL LN. , 3bd/2+ba, reduced! quality workmanship, unique Pacific Union, Sally Morrison 339-6460	\$624,500		
REUCUD AVE. , 3/2 Tudor +in-law, price slashed for quick sale! Coldwell Banker, Gini Erck 652-2133 X133 SUNDAY 2-4				

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 by Tuesday 5 pm.

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 Guide, please call 339-4046.

DEADLINE: Tuesday, 5:00 p.m.

Area Home Sales

ALAMEDA
1636 4th St. - \$203,000
8 Basinside Way - \$380,000
1000 Broadway - \$235,500
1033 C. Del Valle - \$123,500
1107 Central Ave. - \$198,000
3021 Cerro Vista - \$170,500
130 Cumberland - \$395,000
2831 Fernside Blvd. - \$242,000
3113 La Cresta - \$150,000
1304 Mound St. - \$113,000
2162 Pacific Ave. - \$105,000
151 Sable Point - \$353,000
30 Salmon Rd. - \$381,000
619 Willow St. - \$104,000

ALBANY
1039 Curtis St. - \$192,000
1135 Evelyn Ave. - \$190,000
714 Madison St. - \$124,000
1053 Peralta Ave. - \$253,000
1012 Santa Fe Ave. - \$225,000
1049 Santa Fe Ave. - \$231,500

BERKELEY
1716 10th St. - \$150,000
1475 Cedar St. - \$216,500
2029 Channing, A3 - \$159,000
2029 Channing, D3 - \$159,000
731 Cragmont Ave. - \$287,000
927 Creston Rd. - \$326,000

2029 Hearst Ave. - \$160,000
939 Hilldale Ave. - \$387,000
2953 Hillegass - \$430,000
3000 Hillegass - \$338,500
1324 Hopkins St. - \$233,000
1519 Juanita Way - \$225,000
3124 Lewiston Ave. - \$300,000
1326 MLK Jr Way - \$229,000
1307 McGee Ave. - \$245,000
1434 Milvia St. - \$305,000
2163 N. Valley - \$236,000
1747 Oregon St. - \$113,500
587 Santa Clara - \$367,000
1543 Spruce St. - \$600,000
1146 Sutter St. - \$370,000
241 The Uplands - \$575,000
1531 T and S Oaks - \$214,500

EL CERRITO
837 Elm St. - \$159,000
7504 Errol Dr. - \$318,000
1213 King Dr. - \$310,000
970 Leneve Pl. - \$356,000
7123 Manila Ave. - \$219,500
8045 Ter Dr. - \$200,000

EL SOBRANTE
5545 Deer Run - \$206,000
4635 Elmwood Rd. - \$123,000
833 Marin Rd. - \$121,000
4129 Mifflin Ct. - \$138,500

701 Pebble Ct. - \$225,000
301 Ponderosa - \$243,000
EMERYVILLE
2 Admiral B371 - \$132,000
8 Captain E454 - \$99,000
6363 Christie 722 - \$128,000
5 Commodore B405 - \$103,000
105 Temescal - \$96,000
145 Temescal - \$137,000

KENSINGTON
263 Stanford Ave. - \$250,000

OAKLAND
170 Alta Rd. - \$110,000
6218 Auburn - \$280,000
9601 B St. - \$140,000
6423 Bancroft - \$115,000
389 Belmont 403 - \$79,000
6314 B'way Ter. - \$208,000
9618 Burr St. - \$115,000
3300 Butters Dr. - \$305,000
3154 California - \$210,000
10840 Cameron - \$230,000
5856 Chabot Ct. - \$227,500
4654 Davenport - \$105,000
515 E. 22nd St. - \$175,000
1347 E. 26th St. - \$180,000
801 Franklin 321 - \$122,000
988 Franklin 533 - \$118,000
801 Franklin 902 - \$133,000
2327 Fruitvale - \$150,000
2844 Frye St. - \$240,500
359 Glendale - \$227,000
1260 Grand View - \$649,000
600 Gravatt Dr. - \$600,000
6627 Gunn Dr. - \$265,000
5218 Harbord Dr. - \$372,000
5303 Lawton Ave. - \$355,500
4900 Leona St. - \$255,000
12 Marlin Cove - \$390,000
419 Merritt Ave. - \$290,000
4481 Moraga Ave. - \$267,500
7958 Mountain - \$105,000
5881 Picardy Dr. - \$190,000

9510 Plymouth - \$114,000
6968 Saroni Dr. - \$254,000
492 Staten Ave. - \$235,000
5592 Taft Ave. - \$284,500
1581 Trestle Glen - \$359,000
7529 Valentine - \$172,000
6201 Valley View - \$220,000
328 Warwick - \$210,000
2 West Cir. - \$199,000
515 Westfield - \$289,000
41 Whittle Ct. - \$160,000

PIEDMONT
712 Blair - \$503,000
99 Crest Rd. - \$417,000
34 La Salle - \$600,000
91 Nova Dr. - \$386,000
89 Oakmont - \$375,000
407 Pala Ave. - \$690,000
11 Scenic - \$900,000

SAN LEANDRO
1319 147th Ave. - \$144,000
1134 Belleau St. - \$187,000
1351 Breckenridge - \$169,000
15936 Cambrian - \$180,000
1855 Campbell - \$165,000
485 Cascade Rd. - \$148,000
16709 Cowell St. - \$304,000
15097 Dewey St. - \$162,500
14455 Flagship - \$157,000
1215 Georgetown - \$139,000
1221 Georgetown - \$150,000
1617 Graham Way - \$157,500
15337 Laverne - \$166,000
15880 Marcella - \$218,000
16221 Maubert - \$166,500
2500 Outrigger - \$139,500
610 Tudor Rd. - \$149,000
793 Wrin Ave. - \$166,500

SAN LORENZO
577 Empire St. - \$180,000
820 Grant Ave. - \$125,000
2127 Luna Ave. - \$115,000
1456 Via Mesa - \$150,000

16121 Via Olinda - \$155,500
596 Via Pacheco - \$146,500

SALES STATS BY CITY

ALAMEDA
TOTAL SALES: 14
LOWEST PRICE: \$104,000
HIGHEST PRICE: \$395,000
AVERAGE PRICE: \$225,250

ALBANY
TOTAL SALES: 6
LOWEST PRICE: \$124,000
HIGHEST PRICE: \$253,000
AVERAGE PRICE: \$202,583

BERKELEY
TOTAL SALES: 23
LOWEST PRICE: \$113,500
HIGHEST PRICE: \$600,000
AVERAGE PRICE: \$288,086

EL CERRITO
TOTAL SALES: 6
LOWEST PRICE: \$159,000
HIGHEST PRICE: \$356,000
AVERAGE PRICE: \$260,417

EL SOBRANTE
TOTAL SALES: 6
LOWEST PRICE: \$121,000
HIGHEST PRICE: \$243,000
AVERAGE PRICE: \$176,083

EMERYVILLE
TOTAL SALES: 6
LOWEST PRICE: \$96,000
HIGHEST PRICE: \$137,000

AVERAGE PRICE: \$175,000

KENSINGTON
TOTAL SALES: 1
PRICE: \$250,000

OAKLAND
TOTAL SALES: 42
LOWEST PRICE: \$79,000
HIGHEST PRICE: \$649,000
AVERAGE PRICE: \$231,000

PIEDMONT
TOTAL SALES: 7
LOWEST PRICE: \$375,000
HIGHEST PRICE: \$900,000
AVERAGE PRICE: \$550,000

SAN LEANDRO
TOTAL SALES: 18
LOWEST PRICE: \$139,000
HIGHEST PRICE: \$304,000
AVERAGE PRICE: \$178,000

SAN LORENZO
TOTAL SALES: 6
LOWEST PRICE: \$115,000
HIGHEST PRICE: \$180,000
AVERAGE PRICE: \$147,000

This list was recorded by Hills Newspaper Reports, Inc. of Walnut Creek. It obtains monthly records from county recorder's office. Sales prices are estimated upon applicable county taxes.

Some help with disposables

Fall is upon us and for some it may be just the right time to clean out the garage or get rid of that unsightly pile in the back yard or the back corner of the house.

Perhaps you've been putting off the task because of "things" lying around you just don't know what to do with: the rest of some varnish from when you finally got around to finishing that table, the oil from the last time you decided to save money and change the oil in the car yourself and the half a can of smelly insecticide that worked so well on those invading ants (it's no wonder they left!).

and conveniently rid your household of these unwanted items, you'd certainly want to know about it. Well, Alameda County Household and Hazardous Waste may be your answer.

You can rest assured knowing that 80-85 percent of the waste that is collected at their facilities is either recycled or reused. For example paint solvent is reused as fuel in industrial applications and motor oil is recycled. This means that only a small percentage of the waste actually makes it to a landfill.

Call the Alameda County Household and Hazardous Waste at (800) 606-6606.

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531-7000

OPEN SUNDAY 2:00-4:30 P.M.



65 MERRIWOOD CIRCLE. New listing! Montclair 2BD/2BA retreat!\$219,000
Tranquil setting, great decks, plus room, level yard. Kate Phillips

- 3362 BRUNNEL DR. Beautiful bay view contemporary with 4BD/2.5BA & great\$459,000
family room. Private, low maintenance outdoor living areas. Stan Hammond
- 2300 LEIMERT BLVD. SF bay view comes with this lovely 4BD/3BA home in\$349,500
top Oakmore location. Great kitchen, master suite, rec room, 4 decks. Don Dunning
- 6675 MOORE DR. New listing! spacious 3BD/2+BA, lam rm off kitchen, huge\$335,000
rumpus, 2-car garage. Private patio/yard, over 3,000 sq ft in excellent cond. Chris Christensen
- 4048 COOLIDGE AVE. Pristine 3BD traditional, beamed ceilings, updated\$269,000
kitchen, bath, lovely floors, great Lincoln Heights location. Charming! Kate Meadow
- 2141 FUNSTON PL. Beautiful tiled kitchen & bay view from this wonderful\$255,000
2BD home on a quiet street in desirable Oakmore. Arnold Fields
- 4414 ANDERSON AVE. Serene garden views from this level-in\$229,500
Redwood Heights home. 3BD, energy efficient. Private. Diane McCan
- 286 COVINGTON. Darling immaculate home in outstanding neighborhood.\$209,000
3BD, new kitchen, formal dining room, central heat & AC. San Leandro schools. Noll Davis
- 3932 REINHARDT DR. Charming 3BD with spacious yard\$195,000
Single level beamed ceilings. Great neighborhood. Diane McCan

SHOWN BY APPOINTMENT

- PIEDMONT PINES CONTEMP. 3BD/2.5BA, dramatic entry, soaring ceilings,\$425,000
gd floor plan, huge mst suite, sunny decks, privacy, serene canyon outlook. Mary Neuberger
- FOUR UNITS IN NORTH OAKLAND. Classic triplex with hwd floors, high\$285,000
ceilings, plus sep house. Owner occupy, rents pay the mortgage. Stan Hammond 839-5846
- ROCKRIDGE/BERKELEY BORDER. Handsome duplex, 2BD units w/hwd flrs,\$259,000
fireplace, new tile baths, garages. Owner occupy or investor. Stan Hammond 839-5846
- CHARMING CRAFTSMAN. Original wood wainscoting & leaded glass. 2+BD,\$255,000
1.5BA, sunny yard & deck. Convenient Grand Lake location. Wendy Callaghan 839-9197
- AFFORDABLE HOME IN UPPER ROCKRIDGE! 2BD/2BA with family room.\$239,000
Living & dining rms with vaulted beam ceiling, deck with hill view. Kate Phillips 436-4100
- BRIGHT AND SUNNY. 2BD, 1.5BA, Spanish Med, vaulted ceiling in living rm,\$229,000
formal dining rm, large family rm. Move-in condition. Nancy & Chris 482-2392
- GLENVIEW TRADITIONAL! Wonderful 3BD/1BA with private deck & backyard.\$219,900
Remod kit & bath, hwd flrs, new paint in & out. Bsmst storage, 1-car gar. Chris Christensen
- CHARMING CRAFTSMAN. 2BD bungalow. Original details & built-ins, formal\$209,000
dining, remod kit, painted in/out, refinished hwd flrs, huge bsmt. Nancy & Chris 482-2392
- EXCELLENT LOCATION! Private setting in lower Redwood Hs. 2BD/1BA, lg\$159,500
eat-in kit opens to deck & yard. Beautiful views. Full bsmt. Chris Christensen 531-7000 x242

1451 LEIMERT BLVD., OAKLAND

- LAKE TAHOE 1-800-858-2463
Vacation Rentals/Sales
- WALNUT CREEK (510) 938-8484
- DUBLIN (510) 803-1627

REALTY by TOM HOLSTLAW



Let me guess up call?

RIGHT PROPERTY • RIGHT PRICE • RIGHT HERE
FEATURED ALAMEDA INVESTMENTS

*3316 LIBERTY - NEW LISTING! 3BD, 1 1/2 BA, 1-level East End charmer\$269,000
Marcia McIntyre 522-5431

*965 SHOREPOINT #304. 1 BD, 1 BA top-floor condo with pool\$83,950

*3140 BALI LN. 2 BD, 2 BA, 1-level "A" model with pool\$207,500

For additional information on these or other properties contact

All my listings are selling!
Let me sell yours!!!

TOM HOLSTLAW

Office 748-1773 Home 522-6672 MSG. 769-SGLD
Galagher & Lindsey Realtors

RIGHT PROPERTY • RIGHT PRICE • RIGHT HERE

INTRODUCING **Gadsby & Associates** HOME HOTLINE 1-800-588-8859
Real Estate
"NOT JUST ANOTHER REAL ESTATE COMPANY"

NO GAMES REAL ESTATE - 31 HOMES TO CHOOSE FROM
NO GAMES HERE ... JUST INFORMATION. First ... Choose a home that fits your lifestyle. Then ... Call toll free for recorded information on the home with the exception of the current price. NO AGENT WILL ANSWER! If you need more information (prices are subject to change) press 0 at the end of the recording to talk to a broker. The call is toll free and there is no obligation.

BR	BA	LIFE STYLE	CITY	HOME#
2	1	Vine-covered Cottage in Alameda	Alameda	2501
5	2.5	Big 5 bedroom home with room to grow	Alameda	2531
2	1	East End of Alameda with in-home office	Alameda	2591
4	3	Costa Brava Home, walk to lagoon	Alameda	2621
2	1	Charming Starter Home in Central Alameda	Alameda	2641
3	2	This home is for entertaining! BIG ROOMS!	Alameda	2681
4	3	Harbor Bay lake home on sunny corner lot	Alameda	2711
4	3	Costa Brava clean & neat, large floorplan, walk to pool	Alameda	2741
4	3	Sunny, bright, ready for immediate occupancy	Alameda	2781
2	1	Daring home with formal dining, full basement, 2-car garage	Alameda	2791
3/2	2/1	Victorian Duplex on corner lot, RV & Boat parking	Alameda	2801
2	1	Central Alameda Location across from park. Walk to shops	Alameda	2811
3	1.5	Large home with formal DR and big view	Oakland	2521
4	3.5	Quiet luxury on a private secluded lot	Oakland	2551
3	2.5	Contemporary home high in the Hills. Sweeping view!	Oakland	2561
3	1	Close to downtown, easy waking access. \$149,000	Oakland	2571
2/1	1/1	Great Duplex near Grand Lake Theater - 2-car garage	Oakland	2611
3	1.5	Classic English Tudor in Trestle Glen	Oakland	2621
3	2	Clean as a whistle with large family room and yard	Oakland	2711
3	1.5	All the work is done, come see for yourself	Oakland	2761
2	1	Old world charm with style and grace. Priced right!	Oakland	2771
3	2	Daring home, large lot just below Mormon Temple. Hot tub	Oakland	2821
3	1	Stylish home on stunning lot with secluded private garden	Oakland	2841
3	1	Spotless home in an above-average neighborhood	Oakland	2851
3	1	Wheelchair accessible all on 1 level. Great country kitchen	Oakland	2871
3	2	Hidden in the hills above Montclair Village	Oakland	2891
2	1	Split level with family room at an unbelievable price!	Oakland	2911
3	2	With this you get a home & a cottage to rent	San Leandro	2541
3	1	If houses could talk this would say buy me now.	San Leandro	2631
3	1.5	Opportunity knocks for contractor-type looking for a home	San Leandro	2661
3	2	Delightful Bay O Vista home on 1 level	San Leandro	2681
		AGENTS WANTED - P/T weekends only. Sal + Com.		9341

VISIT OUR HOME PAGE
at www.worldcompuserve.com/homepages/gadsbys

OPEN SUNDAY • Sept. 29 • 2:00 - 4:30



Montclair Hills • 6856 Armour Drive

This 4 bedroom, 2.5 bath home with traditional floor plan also features wonderful "great room" - kitchen, family room, dining room combination which is perfect for entertaining & everyday living. All the bedrooms upstairs, one is the master suite with its own balcony & filtered bay view.



Offered at \$299,000
For more information
please call Donna Costella
(510) 339-6400 ext. 355

PACIFIC UNION

HARBOR BAY REALTY
SALES • RENTALS • PROPERTY MANAGEMENT
523-1144
885 Island Drive, Alameda (above Longs Drugs)

Catch us on the net, where your home can be viewed by over 25 million people worldwide! <http://cybertimes.com/realtors/hbr/> or <http://holstlaw.com>

- Oakland**
\$49,500 199 MONTECITO. Cute remodeled 1 BD condo in a great location! Owner anxious! Marcia McIntyre 522-5431
- \$68,000 85 VERNON #203. A 1 BD condo in secured building with elevators & convenient to transportation, shopping & Lake Merritt recreation! Anna Woo 855-4340
- \$70,000 2956 TELEGRAPH. Business opportunity! Lovely cafe in the "Phil Hill" Area! Specialties are salads, sandwiches, desserts & espresso! Tere Lee 521-3352
- \$75,000 MONTECITO. Would your dream holiday home in PENDING! Kathy Hirsch 814-4705
- \$85,500 4527 ELLEN. Large single-level home! A 3 BD, 1 BA home with huge rear yard, needs cosmetic touch such as interior paint. Kitchen modernized in the '50s. George & Bev Williams 522-7173
- \$89,000 5207 WENTWORTH. One level bungalow! A 3 BD, 1 BA home with huge rear yard, needs cosmetic touch such as interior paint. Kitchen modernized in the '50s. George & Bev Williams 522-7173
- \$95,000 1920 DENNISON. Business opportunity! Busy cafe with a lot of regular patronage. Some outdoor seating & takeout! Tere Lee 521-3352
- \$130,000 2411 FRUITVALE. A 4 BD home on a large lot with in-home office & newer 2-car garage! Probate Sale! Martha Turner 814-4828
- \$139,000 625 MADISON #208. Spacious & light 2 BD, 2 BA corner unit with 2 balconies! Convenient to shopping & freeway access! Anna Woo 855-4340
- \$139,000 5453 HOLLAND. Gorgeous 2BD, 2BA bungalow! New kitchen & baths, wood floors, master BD has spa & walk-in closet! Two-car garage! Tim Marris 865-6226
- \$179,000 126 FRISBIE. Great 3BD, 2 BA starter home! Hardwood floors, wood trim, private patio & garage! Russ Grant 814-4713
- \$180,000 2007 HIGH. Three units separately owned! 1 BD, one 2 BD & one 3 BD unit with yard in back & 3-car garage! Tere Lee 521-3352
- \$248,500 9990 SIOUX. Breathtaking view! 3BD, 2 1/2 BA custom home with many extras & upgrades! Fred Christensen 814-4811
- \$249,500 311 CHADBOURNE. A 1-level 3BD, 2 BA bungalow with city view! Hardwood floors, patio, deck & 2-car attached garage! Probate Sale! Martha Turner 814-4828
- \$400,000 3823 BROADWAY. Unique commercial building! Featuring kitchen, bar, meeting halls, offices, storage rooms, restrooms, plus parking. Elaine Budka 814-4835
- Martinez**
\$289,500 261 BRIAR. Wonderful home! Hardwood floors, 3 BD, 2 1/2 BA home with modern kitchen, breakfast nook, large patio & deck, large yard! Anna Woo 855-4340
- San Leandro**
\$108,000 894 LEWELLING. Seaside home! 2 BD, 1 BA home with hardwood floors, fireplace, complete pool & a courtyard! Tere Lee 521-3352
- \$142,000 14183 SEAGATE. A gorgeous bedroom condo in a wonderful location! Hardwood floors, fireplace, complete pool & a courtyard! Tere Lee 521-3352
- \$148,000 14255 SEAGATE. A private 2 BD, 2 bath home with washer/dryer & a full upstairs! Tere Lee 521-3352
- \$174,500 13737 SEAGATE. A charming home! 3 BD, 2 1/2 BA home with hardwood floors, fireplace, wonderful gated community, pool & a close to golf course & marina! Stan Marris 814-4818
- \$179,500 2515 OUTRIGGER. Wonderful home! 1 1/2 bath home with tile entry, upgraded kitchen, balcony & garage! Tere Lee 521-3352
- \$244,500 170 HARLAN. Unique investment opportunity! Zoned commercial! 3BD, 1 BA home with hardwood floors, new kitchen & bath, with 2 BD, 1 BA unit underneath! Upstairs! Tere Lee 521-3352
- Albany**
\$172,000 709 JOHNSON. JUST REDUCED! Immaculate 2 BD starter home in excellent location! Hardwood floors, new kitchen & bath, new shopping, transportation, & good schools! Attached garage! Connie Hanna 814-4811
- El Cerrito**
\$257,000 549 COLUSA. OPEN SUNDAY! 3 BD, 2 BA in move-in condition! Hardwood floors, new kitchen & bath, new shopping & transportation! Martha Turner 814-4828
- Vallejo**
\$139,000 451 WHITNEY. Handyman special! Pick your own curtains, paint, tile, etc. This home needs a little TLC! 3 BD, 1 BA home with hardwood floors, fireplace, complete pool & a courtyard! Tere Lee 521-3352

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Deadlines, Policies, Cancellations

Deadlines:

Tuesday/Thursday: 11 a.m. Monday

Friday: 11 a.m. Thursday

Friday: 4 p.m. Friday

Friday: 11 a.m. Thursday

Friday: 11 a.m. Friday

Friday: 11 a.m. Wednesday

Friday: 11 a.m. one week prior to regular deadline

Friday: 11 a.m. previous business day

Policies:

We make every effort to avoid errors in advertisements. Please check your ad the first day it appears. If an error is noticed, call (510) 339-8777 immediately to inform us and to make corrections. We are not responsible for more than one incorrect insertion, or for errors that do not affect the value of the ad. Liability is limited to the cost of space occupied by your ad. We cannot promise the order in which ads appear under one heading.

Cancellations:

Please retain the number you are given at the time you place your cancellation order. No cancellations will be made without a cancellation number. REFUNDS AND CREDITS WILL BE ISSUED FOR REMAINING FULL WEEKS ONLY.

Rates

(510) 339-8777

174,000+ Circulation!

The following rate your ad will appear 8 times during the week!

	1 week	2 weeks	3 weeks	4 weeks	month
1/2 page	31.00	58.90	86.80	114.70	27.90
1/4 page	37.70	72.30	106.90	141.50	34.60
1/8 page	44.40	85.70	127.00	168.30	41.30
1/16 page	51.10	99.10	147.10	195.10	48.00
1/32 page	57.80	112.50	167.20	221.90	54.70
1/64 page	64.50	125.90	187.30	248.70	61.40
Additional 5 words	6.70	13.40	20.10	26.80	6.70

Additional week rate applies only when ad is originally ordered for more than 1 week. Charges for bold face, centered lines and capitalized words.

For other circulation packages, contact the Classified Advertising Dept. at (510) 339-8777.

Mail/Fax-a-Want-Ad Form

Send mail and fax to: 6208 La Salle Ave., Oakland, CA 94611 • Phone (510) 339-8777

Check prices payable to: The Hills Newspapers, Inc. Fax (510) 339-6101

Day ph. # _____

State _____ Zip _____

Classification Name: _____ No. _____

See the Index on first page of the Classifieds for Classification Names and Numbers.)

Number of weeks ad is to run _____

☐ Pymt enclosed ☐ Charge to my ☐ Visa ☐ MC

Exp. date _____

Signature _____

Print name (no abbreviations) _____

TRANSPORTATION

101 Autos

ALL Autos Wanted Full Internal Revenue Service Tax Deduction for 1986 to help the Homeless Children. Please call us at 415-871-0885. We need Vans, Cars, RVS, Trucks. Thank you.

CHEROKEE, 1981, black, 4x2, 4 cylinder, 5 speed, air. Original owner, all records. \$7800 547-6885

CHEVROLET, 1953 Bel Air, 2 door, original cream chocolate, 43,000 miles. \$9,500. Daisy 510-531-3311

JAGUAR, XJ6C, 1977. Very rare 2 door coupe, low mileage, pampered, must sell. \$9,950. 510-235-6063

NISSAN Sentra 1987, 102K, 2 door, 5 speed, excellent condition throughout. \$2400. 597-1744

SEIZED CARS FOR \$175

Porsches, Cadillacs, Chevs, BMW's, Corvettes Also Jeeps, 4 Wheel Drives. Your area. Toll free 1-800-898-9778 ext. A-7037 for current listings

TOYOTA MR2, 1986 Full loaded New engine Asking mid-bid book value, \$3500. 510-482-9294

VOLKSWAGEN, 1972 Westphalia pop-top. Good engine, runs great, looks okay \$1400. Call Alan, 845-3676

BULLETIN BOARD

As a community service The Hills Newspapers is pleased to offer Found, Giveaway and Lost ads free of charge (maximum 15 words for 2 weeks)

201 Announcements

BOY Scout uniforms. Clean out the closet and recycle them to help youngsters. Leave at The Montclair office, 6208 La Salle Ave., Oakland

PARTICIPANTS, especially men, needed for research. Doctoral candidate studying events of mid-life, specifically the death of parents, 1-5 years ago. Information 654-9637, 530-9105

203 Meetings

DREAM - Therapy. Spiritual Direction group October 15 for six weeks. Dr. Roy/ Eleanor Fischer, 654-5987

204 Miscellany

FEMALE square dancer looking for beginner or experienced dance partner. Call Colleen, 865-5645

206 Found

BOSTON Terrier found near Piedmont Ave 653-7547

MEDIUM size white, female dog, brown eye patch, Estates Dr. area, claim or adopt. 339-1200

LAB/ Golden Retriever, 1 year old, spayed female, loving, housebroken. Loves kids. Jays, 832-7126

FOUND black kitten, Oakland Dr. and Solvante Rd., needs a home. Jill, 339-8092

SWEET, Terrier male pup, small, white. Found September 18th in Oakland Rose Garden vicinity 652-0864

FOUND female puppy. Call and describe 665-9069

PRETTY 6 months female lab mix, black and white. Loving, gentle temperament. To adopt 653-5377

207 Giveaway

URGENTLY need temporary foster homes for homeless animals. Need food, cages, litter, traps. Marc 510-444-3204

TWO cats, 1 1/2 years old on death row. 10 days to live. Please help us. 523-9333

"AMANDA", cat, 4 years, FIV positive, healthy/symptomatic, independent. Loving home, risk-free euthanasia. Donation 547-6937

WATERBED, full size chest style with drawers. Hair away. 652-6194

"BROWN", 2 years, brown/white, male, cat, friendly, loving, affectionate. Owner abandoned. Donation. Marc 444-3204

"REX", male, long hair cat, orange, 1 year. Sweet, affectionate. Homeless. Donation. Marc 444-3204

THREE kittens born July 27th. Two white, 1 Siamese. Free to good home. Trained. 865-8111

POTTER's wheel, large and heavy. Free if you can move it. Judy, 525-9081

208 Lost

BACKPACK, black, Skyline/ Shepherd Canyon/ Pinehurst. Mr. Son desperately needs his school work. 376-7151

LOST: 2 year, orange, short haired Tabby, male, purple collar, brown eyes. Montclair area. 336-0366

"TOM" All black DSH cat, still missing. Please return safely. We love you Tom. 530-7522

LAB/ Golden Retriever, 8 year male, September 14. Redwood Heights area. Blackish color "Dingo" cat. 7821

LOST: cat, female, 5 years old. White with gray back, gray tail. Reward. 339-0882

EDUCATION

302 Childrens Schools & Camps

CIRCLE PRESCHOOL

Offers programs for curious children ages 18 months to 6 years. 547-6447

SMILES DAY SCHOOL

Pre-school program 2 1/2 - 5 years. Full-time and part-time. Before and after school program. Pick up and delivery to local elementary schools. 7:30 - 6:00. 339-3830

SEQUOIA Nursery School, parent co-op in Montclair, has openings for 1996. Beautiful park setting, morning developmental program. 658-8504. Local 01200592

303 Instruction & Tutoring

A LEARNING PLACE

Reading, Language Arts, Math, Science, SAT Prep, Diagnostic Testing. Oakland/Berkeley 531-2500

BLOOD Drawing Phlebotomy course by Boston Reed Company. Call 1-800-201-1141. State registered instructor. #2800291

COMPUTER SPECIALIST

We teach Windows '95, upgrade, configure, set-up, advise. \$25/hour. Call Charlie 569-9660

COMPUTER Training: Learn Word, Excel, Word-Perfect, Windows '95, Internet Troubleshooting, installation of hardware. Reasonable rates. Chris 510-524-4602

MATH TUTOR

All levels. Individual and small group tutoring, patient, kind, effective. Experienced, credentialed teacher. Reasonable rates. Call for free brochure, with references. Alan 763-3918

INDIVIDUAL instruction grades 1-12; all subjects; skills; licensed teacher; great results! Seena Clark 568-2336

CHEMISTRY, math specialists. Also, SAT, reading, more. Lessons at your home. Mature, experienced teachers. 525-6634

303 Instruction & Tutoring

GERMAN School, Children and adults, all levels, latest teaching materials, every Saturday, North Berkeley. 525-4305

INJECTION and I.V. Certification course for CNA's, MA's, EMT's by Boston Reed Company. Call 1-800-201-1141

304 Musical Instruction

ROCKENBACH guitar and bass lessons 25 years experience. Very patient. Ages 9-90. 521-5625 message

PIANO Lessons. Jazz, Blues, Classical, more. Experienced, patient. All ages. First lesson free. Ariel, 865-3943

LEARN piano easily, all ages/levels. 15 years experience. Taught with light touch. Leslie 524-3858

GUITAR, beginning/intermediate by education specialist and children's recording artist. Adults welcome! Donna 337-0315

PIANO, organ lessons in your home. All levels and styles. Adults a specialty. Linda, 655-0690

PIANO: creative classical lessons for all ages! Learn right and have fun. Introductory discount for September! Patient, former college/university faculty, local references. Judith Metes, 843-4541

EMPLOYMENT

401 Help Wanted

ABSOLUTELY great job North Berkeley Pharmacy. Full-time/part-time sales positions for intelligent people. Person. 526-6414

ADMINISTRATIVE Assistant, part-time, Excel, Word, Quicken, good telephone manner. Oakland law office. Fax resume: 532-8442

ADMINISTRATIVE Assistant for trial consulting firm, full-time, excellent Mac skills, ability to handle many tasks at one time, detail-oriented, good written and verbal communication, some travel and weekend availability. Salary DOE. Fax resume to: 510-654-6906. Attention: Office Manager

ADMINISTRATIVE Assistant. Part-time 20 hours/week position available with nonprofit children's mental health agency. Requirements: excellent secretarial skills and experience in telephone crisis work in counseling. Competitive compensation and excellent benefits. Resume: PediatricCare, 303 Van Buren Ave., Oakland, CA 94610

ADMINISTRATIVE Assistant, part-time. Phones, wordprocessing, data input, general office. Must be bright, experienced, organized, flexible with excellent telephone manner. Call Donna at: 510-891-9144

ADMINISTRATIVE ASSISTANTS

Olsten Staffing Services is currently recruiting for the following East Bay positions:

- Advertising: MAC Filemaker Pro, Excel, Word essential. Purchasing and ISO experience preferred
- Human Resources: IBM Word, Excel, Type 60 wpm
- HR/CO: Executive Administrative Support
- Many Other opportunities

Please call 510-987-7555 to schedule an appointment or Fax resume to: 510-987-7553

401 Help Wanted

ADMINISTRATIVE Assistant, full-time for an established family owned remodeling company. All around position requires excellent organizational skills and superior English and grammar, bookkeeping and PC literacy a must. \$13-18/hour plus benefits depending on experience. Send resume/cv cover letter to: Winners Construction, 3947 Opal Street, Oakland 94609 or fax: 653-0823

OLSTEN Staffing Services

ADMINISTRATIVE Assistant: Full-time, Montclair Village location. Well-organized, professional, efficient team member needed in small, fast paced financial planning office. 80 key word processing, transcription equipment, WordPerfect 6.1, Windows, Quicken, spreadsheet, math aptitude and expert office skills required. Excellent compensation and benefits. Are you hardworking, good communicator, non-smoking, multi-tasking, detail oriented? Fax resume, salary history to David (510) 339-1611.

ADMINISTRATIVE Assistant, full-time for an established family owned remodeling company. All around position requires excellent organizational skills and superior English and grammar, bookkeeping and PC literacy a must. \$13-18/hour plus benefits depending on experience. Send resume/cv cover letter to: Winners Construction, 3947 Opal Street, Oakland 94609 or fax: 653-0823

ADVERTISING SALES

Classified publications has an openings for a sales representative in its retail advertising department. The successful candidate must have a minimum of 2 to 4 years solid experience in sales. Your primary responsibility will be new sales development and serving of new and existing accounts. We offer a competitive compensation program which includes salary/ commission and benefits. Please respond by mail or fax resume to: Personnel Manager, P.O. Box 1151, El Cerrito, CA 94530 or fax 510-237-7894. EOE

ADVERTISING SALESPERSON

The East Bay Monthly is seeking an ambitious and talented person with proven track record in print ad sales. We offer established accounts, base salary plus earned commission and benefits. Send resume to: The Monthly, 1301 - 59th St., Emeryville, CA 94608 or fax 510-558-9902

APARTMENT Resident Manager for 26 unit, renovated building in Oakland. Leasing and rent collection. 2 years management experience required. 452-2944

APPRENTICE Service Technician. Interested in learning about the plumbing/ drain cleaning trade? No experience necessary, will train. Paid training/ benefits. Must have truck and van. Call today! 510-372-4909

ASSISTANT PROPERTY Manager

Harbor Bay Realty is seeking an energetic and organized Assistant Property Manager. Responsibilities include maintenance supervision and tenant relations. Previous experience preferred. Send or Fax resume to: Linda Grant.

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401 Help Wanted

BOOKKEEPER, part-time 15 hours. Gift manufacturer. Send resume: Willflower & Co., 5770 Hollis, Emeryville 94608

BOOKKEEPER, part-time, flexible hours for retail store. Full-charge, QuickBooks knowledge necessary. Solano Celiars. Fax: (510) 525-4251

BOOKKEEPER, part-time, 5-10 hours/month for Piedmont CPA. Math skills, QuickBooks helpful, experienced 655-1158

BREAD Baking position, entry level. Food preparation experience a plus. Apply in person only, Monday-Thursday 10-1 p.m.: 170-A Heinz Ave., Berkeley

BUSINESS Manager Chemical Sales Firm. Some Training, To: \$35K. Laser Agency, Franklin, Oakland 893-9612

BUSINESS, Thursday through Sunday, private club in Alameda. Experience preferred. Call 510-522-3273

CASHER-Host(ess), evenings, weekends. Will train. Apply in person only: Walker's Pie Shop, 1491 Solano

CASHIER in person, friendly store, good benefits. Apply in person. Berkeley Natural Grocery, 1336 Gilman, Berkeley

CATERING Waitperson-cook- driver- part-time, flexible hours. \$9-\$12 per hour. 530-4819

CHILDCARE Employment, mature individual work Monday- Friday, 9-2 Apply in person, Harbor Bay Club, 200 Packer Landing Rd., Alameda

CHILDCARE Assistant for family day care, part-time. Reliable, fluent English, love kids. Mail resume to: 530-8553

CITY OF OAKLAND CURRENT VACANCIES

TITLE OF POSITION: Architectural Assistant

SALARY RANGE: \$3,127-\$3,839 per month

CLOSING DATE: October 18, 1996

For more information apply in person or please send a self addressed stamped envelope and a resume to:

City of Oakland
Office of Personnel Resource Management
505 14th Street, Suite 101
Oakland, CA 94612

Or you may call 510-238-3526 for more information, no postmarks accepted

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Garage & Estate Sales

Clip 'n go

The Berkeley Voice or The El Cerrito Journal Garage Sale ads must be submitted by Monday at 11 a.m. For more information call 339-8777.

ESTATE SALE

If 7500 sq. ft. filled with antiques, fine furniture and treasures, please isn't something to Sell About, WHAT IS? Characterize your own private dwelling with exceptional finds at this month's showman sale. Antique Art Nouveau sideboard with beveled mirror, 18th century ornately carved German hutch, American Victorian pine set-back cupboard, classic 1930's Art Deco upholstered sofa, three door iron patio furniture, 2 Arts and Crafts chairs, 19th century Art Deco bedroom sets, pine hall tree with beveled mirror, collection of hand tinted Chinese and Persian carpets from the 19th century, museum quality Chinese lacquer desk with inlay and gold tracery and 18th century ceramic busts of Lohan, extensive collection of Chinese furniture carved nests of tables, Emperor's chairs, glassfront bookcase, table with 4 stools, Etageres, chests, tables and desk. Pair of Victorian gothic rosewood bookcases with beveled glass doors, 40x40 walnut and mahogany dining room sets, Drexel dining room set, 3 1800's carved walnut bed dressers, carved fruitwood armoire, antique children's furniture, quality wrought iron patio furniture, 2 Arts and Crafts oak desks, collection of American and French wall clocks, exquisite 1930's Art Deco white baby grand piano plus 3 antique pump organs, 2 sets of china: German, Czech, Occupied Japan, Urnages, Rose Canton and English. Cut glass, crystal and colored glass, vintage costume and estate jewelry, French tapestry, Hummels, Goebel, Cloussone, African art, Japanese vases, 100's of silver, pewter, brass, copper, kitchenware and pottery, fur coats, linens, quilts, wicker furniture, trunks, walnut desks, bookcases, wagon wheels, great selection of quality upcycled and wood furniture, cameras, TVs, old radios, "buck-a-book" clearance, plus a train load more of the usual and unusual make this a "DON'T MISS" sale Saturday and Sunday, September 28, 29, 9-5. No early bird! Great prices on hundreds of books, tapes and CDs. Roll-top desk \$150, jewelry, ethnic crafts, statues, personal housewares. Cash only

ALBANY- 974 Ordway corner of Sonoma. Saturday, 9-3 Household and a bit of everything

ESTATE SALE

ALBANY- 974 Ordway corner of Sonoma. Saturday, 9-3 Household and a bit of everything

ALBANY- 729 Solano Ave. Saturday, Sunday 9-3 Drexel full-size bedroom set, 1890's dresser, 1940's dining set, 4 chairs and hutch, Lu-Ray pastels dishes, jewelry. R. H. Anderson

ALBANY- 636 Adams. Saturday 10-4. Multifamily. Building supplies, collectibles, books, clothes, toys, much more

BERKELEY- 85 Alvarado Rd. Sunday, 10-3 Estate sale, fine contemporary art work, furniture, lamps, furnishings, toys, Oriental rugs

BERKELEY- 471 Orizpey Peak, near Cragmont Saturday/ Sunday, 10-4. Antiques, furniture, clothing, jewelry, toys

BERKELEY- 1953 Hopkins. Epworth Church. Saturday, 10-3. Huge multi-family sale. Baby grand piano, kid's stuff, furniture. Benefits. Gail Austin School

GAIA BOOKSTORE SURPLUS SALE

BERKELEY- 1535 Spruce at Cedar. September 27th, 28th, 29th, 9-5. No early bird! Great prices on hundreds of books, tapes and CDs. Roll-top desk \$150, jewelry, ethnic crafts, statues, personal housewares. Cash only

EL CERRITO- 7230 Fairmont. Saturday, September 28, 9-2. Flea Market. Dealer space available. 233-7521

EL CERRITO- 415 Ashbury Ave. Saturday and Sunday 10-4. No early birds

EL CERRITO- 1343 Liberty Street. Saturday, 10-4. Sunday, 10-3. Furniture, miscellaneous household items

EL CERRITO- Poinsett Park, up Barrett, right on Harris. Saturday, 9-3. Huge neighborhood sale. Toys, kid's stuff, books, furniture

EMERYVILLE- 1021 44th/ Adeline. Saturday, 10-4. Estate Garage. Antique furniture, china/ lace, bric-a-brac, household

GLENVIEW- 1924 E. 38th St. Saturday, 10-2 Kids equipment, toys, household items, furniture, clothing

JACK LONDON SQUARE

Antiques & Collectibles Market. First Saturday every month, 8-4. Next October 5. For information call 510-652-5778

KENSINGTON- 656 Oberlin. Saturday 9-4. Fabric, furniture, local artist. Vintage boy's size 12-16

MONTCLAIR- 6316 Heather Ridge at Thornhill. Saturday, 9-2 Household, kids' stuff. No Early Birds

MONTCLAIR- Gaspar Dr. off Snake. Saturday, September 28, 9-3 p.m. Family Sale!

MONTCLAIR- 136, 144 Glenwood Glade/ Broadway Terr. Saturday, 9-3. Huge sale. No early birds

MONTCLAIR- 6825 Broadway Terrace. Sunday, September 29th, 10-3. Estate Sale. No Early Birds

MONTCLAIR- 2900 Butlers Dr. Saturday, 9-3. Plant Sale. Trees, shrubs, groundcovers, succulents, flagstone, rocks, horticultural advice. Plant disease clinic. Roots 'n Shoots Landscaping. 482-3236

OAKLAND- Glen/ Piedmont Ave. Saturday, 8:30 a.m. 3 p.m. Yard Sale. Furniture, TV, clothes, housewares

OAKLAND- 762 Santa Ray. Saturday, September 28, 9-5. Moving Sale! Household, furniture, much more

ESTATE AUCTIONS

OAKLAND- 5644 Telegraph Ave. Harvey Cline's Gallery. Saturday/ Sunday. Cars, boats, furniture, paintings, clothes, jewelry, rugs, tools, photographs, sport cars, wine. (510) 428-0100

OAKLAND- 440 Sunnyslope Ave. Saturday, Sunday, September 21st, 22nd, 28th, 29th, 9-4. Rose Garden NPA. Antiques and collectibles, kitchenware

OAKLAND- 4409 Arcadia. Saturday, Sunday, 10-4. MOVING SALE. Mission oak desk, Ethan Allen bedroom set, desk, bar cabinet, Lenox set, paintings, records, Hi-Fi, VCR, and more

OAKLAND- 440 Sunnyslope Ave. Saturday, Sunday, 9-4. Half price giveaways. Furniture, books, records. Records: Classical, Opera, Pop. Kitchenware

OAKLAND- 3849 Buell (580 off MacArthur) Hill. Saturday, Sunday, 9-4. Estate, unique. Hundreds tons, lathe, vases, handcrafted sheds, books, antiques, furniture, much more. Daisy

OAKLAND- 1771 Lelimer Blvd. Saturday, 9-4. Multifamily Garage Sale. Women's accessories, clothing, linens, dishes, knitting, embroidery supplies

WORLD TRAVELERS' SALE

OAKLAND- 12801 Skyline (at Weaver Pl.) September 28th, 29th, 9-4. Oneiric rugs, furniture, ethnic arts, fine arts, textiles, wire refrigerator, office/ household furniture, more. Cash only

PIEDMONT- Portsmouth Rd. Saturday, September 28th, 10-4. Yard sale. Furniture, electronics, sporting goods, toys, collectibles and more

PIEDMONT- 70 Dudley Court. Saturday, Sunday 9-3. Estate Sale. Outdoor furniture, flower pots, children's clothes, 1950's collectibles, books, trading cards, sports equipment and more!

PIEDMONT- 799 Magnolia. Saturday, 8-2. Swim team garage sale, come early for great deals!

PIEDMONT- 105 Arbor Dr. Saturday, September 10-5. Antique Afghan, Enari rug, antique oak pedestal table, Old Town Canoe, Nikon camera, old books, Espresso maker, rowing machine. Lots more

PIEDMONT Estate Sale (Berkeley)- 1031 Pardee. Saturday, Sunday, 9-6. Two beautiful pieces (Mason-Hamlin) 19th Century New Adirondack Last Week! reduced. Gigantic ad. Classified. Flia. 510-444-6959

RICHMOND ANNEX- Fresno at Carlson Block

Sale. Saturday, September 28th, 10-5. Household items, furniture, appliances, restaurant equipment and trailer

SAN FRANCISCO PIER 29

Largest Weekly Indoor Antique and Collectible Market in California. Sunday 8:30-5:30. Admission. Parking. 415-959-5316

SAN LORENZO- Grant Ave. off Hesperian

Washington. Sunday 9-5. High School. 8-4. New/used items- 30 vendors. Baked goods

401 Help Wanted

CONSUMER INFORMATION REPRESENTATIVE
"BAKER'S HELP LINE"

Articulate, enthusiastic, experienced bakers needed to respond to consumer telephone inquiries regarding home yeast baking and other SPECIALTY BRANDS food products. Excellent opportunity for experienced bakers who value customer satisfaction and enjoy communication with the public. A pleasant phone manner, a "can-do" attitude, and bread machine experience helpful. Computer competency, good keyboard skills and attention to detail required. Background in Home Economics or experience in the food industry a plus. PART-TIME: Monday-Friday, 9:00 a.m. to 5:00 p.m. Linda Dickert, SPECIALTY BRANDS, a division of BURNS PHILIP FOOD, Inc., 222 Sutter Street, P.O. Box 7004, San Francisco, CA 94120-7004. Fax 415-391-8788.

CONTRACTORS: Sharp, organized, licensed General Contractors, minimum 15 years experience all aspects of construction. Subcontract time and materials on call (2 hours). 1 week job for busy handy person. Call 20-40 hours/week. \$23/hour plus materials. Must be journey/master level in all trades, extremely reliable, punctual, responsible, energetic, quality oriented, clean-cut, non-smoking, excellent people skills, positive attitude. Own tools, truck with insurance. Work region El Cerrito to Castro Valley and Loma Linda. Call only if you are licensed, serious about work, live in the work area. 339-1616.

CONTRACTOR seeking motivated apprentice to learn remodeling trade. Own truck, tools. 444-6662.

COOK immediate opening. Full-time, dinner/lunch. Apply in person: Montclair Golf Course Restaurant, 2477 Montclair Blvd., Oakland 484-4444.

COUNTERPARTS for Montclair Baking. Part-time/full-time positions. Experienced preferred. Not required. Apply in person 8 a.m. - 6 p.m.: 2220 Mountain Blvd., Suite 104, Oakland.

CUSTOMER SERVICE (PRINTING) Part-time. Minimum 1 year Print/Copy Shop experience, near BART. Telephone 835-2551.

CUSTOMER SERVICE
PERMANENT - PART-TIME

Monday, Friday, 10 a.m. - 3 p.m., Emeryville giftware manufacturer requires person with excellent telephone data entry, basic accounting and reasoning skills. Not a telemarketing position. Duties include taking telephone orders and entry into our database. Possibly leading to full-time position. Send resume to: Dave Iverson, 1000 42nd St., Emeryville, CA 94608.

CUSTOMER SERVICE/Cashier, full-time, 40 hours. Must be available 7:30 a.m. - 10 p.m. 7 days Berkeley. Start \$8/hour. 510-848-8787.

CUSTOMER SERVICE

Our client is a large Oakland-based printing company specializing in printing and packaging for the hi-tech industry. They are looking for an experienced Customer Service Representative to provide the vital interface between Sales and Production. The job requires at least 3 years experience in the printing industry. Please mail or fax your application with a recent resume to David Star at Start & Associates, 433 Town Center, Suite 518, Corte Madera, CA 94925. Fax: 415-454-8814.

CUSTOMER SERVICE

We are recruiting experienced customer service reps who WANT TO GROW WITH US. Our client is a fast growing company who is seeking 10 people interested in growing with them! (Shifts are 4 p.m.-midnight, midnight 8 p.m., 8 p.m.-11 p.m. at least 2 years customer service experience, a professional phone voice and can go to work immediately, we want to hear from you! Call Ms. Preston at (510) 839-9520.

ASCOT STAFFING
(All fees paid by employer)

DAYCARE Assistant, full-time or part-time for family home daycare. Supervising, transporting children. Non-smoking. Janine 835-4540.

DELI and Produce Clerk positions available. Experience required. Looking for long-term employment! Medical benefits, vacation pay. Must be flexible. Sea Breeze Market (Berkeley Marina) 466-8119.

DENTAL Hygienist: Come join our beautiful, quality, patient-oriented office (Fridays) Call Beth 510-483-3732.

DENTAL Hygienist, 2-3 days. Skilled, caring, energetic person needed for our Rockridge office. 544-2226.

DIRECTOR to share responsibilities for large preschool. Alameda. Professional office experience, excellent Macintosh skills required. Bilingual child/child education minimum. Administrative experience required. Full-time, salary plus benefits. 510-769-5437.

DON'T QUIT YOUR DAY JOB!

Real Estate Open House assistants wanted weekends only Alameda, Oakland, San Leandro. Real estate license is required. Salary plus commission. 800-588-8859, ext. 934.

DRIVER for geriatric patient. Experience with the frail, elderly. Knowledge of the Oakland/San Leandro area. Must have valid license/good driving record. Apply at Center for Elders, 955 San Pablo, Oakland 94612. Bring current DMV print-out. Fax 510-433-1166. EOE.

ELECTRO-Mechanical Service Technician, Auto-tomatic Door Installer, Commercial/Industrial Knowledge of San Francisco, Low Voltage Wiring. Good DMV is required. Experience preferred. Will consider training. Send resume c/o Service Tech, P.O. Box 24810, Oakland, CA 94623.

ENGINEERS

• Test Audio Sound, Analog, Production
• Test Video Scripts/Scenarios, Good Manufacturing Practices, Windows
• Automation, Programmable Logic Controller, Programmer, G.E. FANUC
• Mechanical CAD, Sheet Metal
• Mechanisms, Semiconductor

TECHNICIANS

• Maintenance for Floppy Duplication Equipment
• Electrical/Mechanical Control Systems
• Programmable Logic Controller, Allen Bradley, Automatic Controls

Western Technical Services, 510-839-9071, fax 510-839-7657.

ESPRESSO Bar counter position available in downtown Oakland, 7:30 a.m. - 3 p.m., Monday-Friday, \$7 per hour. Call 544-9292.

FITNESS Center desk attendant, early mornings and mid-day shifts, some evenings, \$7.50/hour. Call 893-2041, Joe.

FUN, Energetic Real Estate Company seeks enthusiastic hard working self-starter, must have computer experience, accounting knowledge, and quick orientation. Part-time or full-time. \$9-12/hour. Fax resume to: 510-769-2016.

HELP!! Experienced people: Word, Excel, WordPerfect, data entry or reception. Long-term short-term assignments and permanent positions. AppleOne 835-0210.

Hotel Business Center, Part-time 21-26 hours. Three week days, 7-2 p.m., some Saturdays 8-6 p.m. Must: Strong customer service, quick learner, office experience, detail-oriented, Word, MSWord, accurate typist. Plus: Excel, hotel experience. Pay: \$8 or more depending. Long-term opportunity, prefer minimum one year commitment. Resume or letter to Fax: 848-6208.

HUMAN Resources Generalist: Degree, 2 years experience, benefits background, strong administrative skills. 70 wpm, Word, Excel, AppleOne, 835-0210.

INSTALLER San Leandro Contract Furniture Office Products Company seeks motivated, skilled field installers. Class B desired. Computer skills preferred, growth opportunity and excellent stability. Competitive salary and benefits. 510-614-4619.

INSURANCE Agency in Alameda seeks full-time licensed CSR and sales associate. Call 510-523-2924 ask for Office Manager.

JOB SHARE

Administrative position 40 hours/week. Professional, excellent administrative/computer skills. Commercial real estate experience preferred. Fax resume: 510-834-3889.

401 Help Wanted

LANDSCAPE contractor seeks hard working, experienced individual for position of gardener and installation assistant. Strong horticultural skills and knowledge of irrigation systems essential. Clean DMV. Small company, award winning. 510-824-9972.

LANDSCAPE design/build company seeks administrative assistant, part-time position (flexible hours). Want a self-starter, strong organizational skills, with possibility to advance. Typing a must. Knowledge in bookkeeping and computers. Qualified applicants fax resume to: Latta Landscape 510-445-5198 or send to: 2884 Elsie St., Oakland 94608.

LANDSCAPER, plant install/maintenance worker. Must know irrigation, 5 years experience preferred. Resume: Magic Gardens, 729 Heinz Ave., Berkeley 94710.

LICENSED Representatives and unlicensed trainees wanted for subsidiary of Fortune 500 corporation. Securities/Insurance Call/send resume: Waddell & Reed, Inc., 333 Hegenberger, #811, Oakland 94612. (510) 633-1121.

MAINTENANCE, varied shifts, private club, banquet set-up, grounds upkeep. Alameda. Call 510-522-3273.

MANAGER/ASSISTANT MANAGER Large textbook store for CA seeks energetic individual. Commitment to customer service is important. Computer and book experience helpful. Fax resume or just a little note: 510-204-0980.

MANUFACTURING Assistant, Computer Unit. Factory Office Training Benefits \$29K. Laser Agency, 1430 Franklin, Oakland 893-9612.

MECHANIC: MGM Trailer Services, Inc. is seeking persons with experience in all aspects of chassis and trailer repair. Good DMV a must. Vacation/benefits. 510-835-2622.

MEDICAL Assistant/Front Desk, OB/GYN offices in Berkeley and Oakland. Experience preferred. Fax resume: 510-254-8594.

MERCHANDISER

Service reps needed to place small general merchandise items in local area supermarkets. Part-time mornings. Alameda and San Leandro area. \$6.50/hr. depending on experience. (Plus mileage) Call 510-273-9611.

MR. Mopps' Children's Book and Toy Store accepting applications. Varied duties. Some college preferred. Phone home manager for appointment. 525-9333.

OFFICE ASSISTANT

Part-time, permanent for small national wholesale. Filing, mailing and sales support. Flexible hours. IBM-PC and office experience a plus. \$7.50/hour. Resume and salary history. Jobs, P.O. Box 13314, Dept. 636, Oakland, CA 94611.

OWN/DESIGN, 19 years and still the BEST home furnishings store, seeks Creative! Dedicated! Stable! Apply: 3966 Piedmont, Oakland, Great environment!

Part-Time

KPMG, a professional services firm, is seeking part-time assistance in filing, data entry and other administrative duties in our Oakland office. Time commitment of 2-3 hours per day, hours are flexible. Please send resume with experience in a professional office environment and ability to work with minimal supervision. Some college preferred.

Send resume and salary requirements to: K.L. Chin, One Kaiser Plaza, 24th Floor, Oakland, CA 94612. EOE/AAE.

KPMG-Peat Marwick LLP

PART-TIME LANGUAGE INSTRUCTOR

Montclair Language League seeks experienced Spanish language teacher, morning classes. Montclair Elementary School, Monday-Friday. Information, 339-9232.

PART-TIME SALES CLERKS

Lakeshore Learning Materials has been selling fun educational toys for 40 years and we're expanding! We're looking for just the right individuals to help our customers in our San Leandro store and our newest store in Walnut Creek. If you are friendly, outgoing, have a no-nonsense mentality, and high expectations of yourself and others... we want to hear from you! We have great people to work with and lots of growth opportunity! For immediate consideration call (510) 483-9754. EOE M/F/D/V.

PET Sitters and Dog Walkers needed! Oakland, Piedmont, Alameda. Make extra money doing what you love in your own neighborhood. Mature, dependable. 351-1211.

PEDMONT 49 Dudley Court, Saturday, 9-5 Large 10 ft. oak table, life-size Santa Claus. Collectibles, wooden bass drums, Barbie dolls, work truck, baby stroller, table, chairs, pictures, miscellaneous.

PLUMBERS: Journeyman only need apply for new construction in Alameda, Costa Costa, Santa Clara counties. Send resume, P.O. Box 2476, San Leandro 94577. Call 510-352-6003.

PRINTING: Experienced cutter, folder, saddle-stitch and perfect bind operator. Excellent pay and benefits. Call Dan at 510-534-5370.

REAL ESTATE SALES

PLUMBERS: Journeyman only need apply for new construction in Alameda, Costa Costa, Santa Clara counties. Send resume, P.O. Box 2476, San Leandro 94577. Call 510-352-6003.

PRINTING: Experienced cutter, folder, saddle-stitch and perfect bind operator. Excellent pay and benefits. Call Dan at 510-534-5370.

FREE TRAINING!

Quick Licensing, fee reimbursement, and FREE Training for licensed agents. Positions Available with the Bay Area's most innovative real estate company.

Call Karen, Mason McDuffie Monday-Friday, 10 a.m. - 4 p.m. 1-800-499-5551

RECEPTIONIST - WEEKENDS

Montclair real estate office has immediate opening for a dependable front desk receptionist to answer phones and assist with mailings, Saturday and Sunday 9 a.m. to 5 p.m. Must have good communications skills. Call Sally Symons, Pacific Union 339-6480 or fax resume: 339-6519.

RENTAL Agents wanted for booming real estate rental agency. We provide the clients and the leads, you make the matches. Call required. Rental Solutions 510-454-2522.

RESTAURANT - Servers, Hosts/Hostess night auditor. Apply in person Lake Merritt Hotel, 1800 Madison, Oakland.

RETAIL McCaulou's Department Store, Montclair, has opening for full-time/part-time sales associates. Employee discount, profit sharing plan, free parking. Apply in person at 8211 Medea Place, Oakland.

RETAIL Sales/ Customer Service Part-time position available for person with experience in retail sales. Computer skills and ability to do light repairs. Flexible hours, afternoons/weekends. Send resume to 1479 San Pablo Ave., Berkeley 94702. No phone calls please!

ROUTE Driver/ Sales: A good career opportunity for the right person in Route sales in San Francisco. Route sales, grocery or direct sales experience. Computer skills and ability to do light repairs. Flexible hours, afternoons/weekends. Send resume to 1479 San Pablo Ave., Berkeley 94702. No phone calls please!

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401 Help Wanted

SALES Position - retail

Looking for a dynamic person/courteous clerk. Must have great customer service skills and personality plus. We need a quick learner, who can interact with our customers in a very professional manner. Macintosh computer experience a must. Typing 10 key, phone and accounting skills. Must have experience on Point of Sale computerized cash register system and inventory control systems.

Pay dependent on experience. Full-time Tuesday through Saturday 8:15 to 5:15. Benefits, 401K, health, vision and dental. Please send resume (typed) to: Fairweather Office, 260 Oak St., Oakland, CA 94607.

WE ARE HIRING!

We have MANY positions available for the following:

RECEPTIONISTS: Experienced with switchboards, typing 40+ wpm, computer experience, great verbal skills.

SECRETARIES: Experience with MSWord, Excel or ANY OTHER software, typing 55+ wpm, solid verbal experience as Secretary or Administrative Assistant.

YOU MUST BE WILLING AND ABLE TO GO TO WORK NOW!! Ask for Ms. Preston at (510) 839-9520 (Oakland Office) or (510) 945-8367 (Walnut Creek Office).

ASCOT STAFFING (All fees paid by employer)

SECRETARY - Reentry, great Good WordPerfect and data base skills. Permanent, full-time, nice benefits. AppleOne 835-0210.

SECURITY OFFICE Position available for the Community of Harbor Bay. Applications are being accepted for this career position which includes training, competitive salary and a full benefit package. Mail resumes to: Security Director, Community HBI, 3195 McCarty Rd., Alameda 94502. Or stop by and pick up an application.

SERVICE Station cashiers and car wash attendants. Good pay and benefits. All shifts available. Call 339-1084, Tuesday-Saturday.

SHIPPER

Small national wholesaler of upscale gifts. Requires person to pack, pick and ship by UPS. Gift industry experience a plus. \$9 per hour. Send resume, resume and salary history to: Jobs, P.O. Box 13314, Dept. 636, Oakland, CA 94611.

TEACHER, Creative after-school program. Teach recreational classes, arts, crafts, sports, nature. Adults/ experience 658-9222.

TEACHER - Preschool, 12 ECE units required. Full-time. Benefits. Smiles Day School, Inc. Montclair District 339-3830.

TEACHERS, head teachers, aides. Before and after school children's enrichment program. Arts, crafts, sports, music, drama. Health benefits. Resumes to: Adventure Time, Box 5089, Berkeley, CA 94705.

TEACHER/ Special Ed. 9 year. Cerebral Palsy student! Positioning, feeding, driving. Unlabeled/ experience. Piedmont 933-2273.

TELEFUNDRAISERS NEEDED

Stephen Dunn & Associates is looking for mature, articulate, career representatives to raise funds for non-profit organizations: Public Broadcasting, Universities, Health and Environmental Groups. Base pay plus generous bonuses. Permanent part-time. 20-25 hours/week, afternoons/evenings with one weekend shift required each week. Near Berkeley BART (510) 540-5792 ext. 213.

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TELEMARKETER NEEDED: Stephen Dunn & Associates is looking for motivated men and women to sell product. No experience necessary. Be a role model for the Bay Area's most prestigious arts organization. Base pay plus commission. 20-39 hours/week (afternoons/evenings) with one weekend shift required (Saturday mornings or Sunday evenings) each week. Near Berkeley BART (510) 540-5792 ext. 213.

TELEMARKETING, part/full-time for Alameda. I.S.T. Communication company, upbeat person with good speaking voice, salary plus commission. 521-7144.

TELEPHONE solicitor, appointment setter for janitorial company. Must have experience. \$20/hour. Work from office in Oakland. 8 a.m. - 12 p.m., Monday-Friday. 444-0914.

VAN Driver, after school program. Minimum Class-B certified. Clean driving record, experienced with kids. 658-9222.

VETERINARY office front desk, part-time with weekends at busy clinic. Previous veterinary hospital experience. Preferred. Resume: 1410 Everett, Alameda 94601.

VETERINARY Receptionist/ Technician for busy hospital, full-time including Saturdays, wide variety of duties, computer experience a plus but not willing to train. Salary and benefits DOE. Bring resume to: Claremont Veterinary Hospital, 5331 College Ave., Oakland. No phone calls accepted.

WELDER/ Production Manufacturing, MIG-Semi Prints. Days. \$14 Hour. Laser Agency, Franklin, Oakland 893-9612.

WHOLE Earth Access Berkeley, full-time sales help needed in busy shoe and housewares department. Commissions. Experience required. Call Bridget 510-845-3000 or fax 510-848-0326.

402 Independent Employment

Advertisers in this classification offer self-employment opportunities. An investment may be required.

\$1,000's POSSIBLE TYPING Part-time At home. Toll free 800-898-9778, ext. T-7057 for listings.

WILDLIFE/ CONSERVATION JOBS

Game wardens, security, maintenance, etc. No experience necessary. Now hiring. For information call 219-794-0010, ext. 8324, 8 a.m. to 6 p.m., 7 days.

\$1,000's POSSIBLE READING BOOKS Part-time At home. Toll free 800-898-9778, ext. R-7057 for listings.

NO EXPERIENCE NECESSARY \$500-\$900 WEEKLY POTENTIAL Processing Mortgage Refunds. Own hours. Call 800-801-6620, ext. 2283.

CRUISE Ship Jobs! Earn \$300-\$900 weekly Year round positions. Hiring men/ women. Free and product brochure to: Box K, 6208 La Salle Avenue, Oakland, CA 94611.

AMBITIOUS? Work from home in healthy nutrition field with unlimited income potential. Free information pamphlet and information call Danielle, 653-9133.

403 Salon Opportunities

HAIRSTYLIST station, staircases or manicurist room available at Salon de France Call Rafael, 444-8618.

HAIRSTYLIST needed to rent station in upscale Alameda Hair and Make-up Salon. Leave message 510-339-3529.

HAIRSTYLIST or Manicurist needed. Charlie's Beauty Salon, San Leandro. Call Charlie 510-638-6632. See Habiba Espano.

If you are a new graduate of beauty school, have a natural talent with hair and can do work in a first class environment call Jean at 339-4440.

NOW is your opportunity to let your excellence shine, hairstylist station available for an excited, motivated, professional person. Call Salon 510-893-2587. Rental or employee welcome.

406 Employment Wanted

BERKELEY High Students available for part-time work. Career Center 548-5627

CENTRAL American refugees seek employment in housecleaning, gardening, childcare, painting, moving. Skilled and reliable. 864-9011.

407 Employment Information

RESUME: Make yours clearly reflect the job you want. Susan Urquhart-Brown, Career Counselor, 531-2071.

408 Caregiver & Domestic Help Wanted

WILL train healthy, caring person to help wheelchair-paralyzed woman (45). Weekdays 4-7 p.m. Light duties. Good pay. Call, 652-5102 or 232-1306.

409 Childcare Wanted

AFTEP School 4 days, 3-6. Pickup at Berkeley school. Montclair Home Care, non-smoking. 339-1073.

AFTERNOONS - until 7, some housekeeping, cooking, errands, for 5 and 7 year olds. Car. 339-7375.

NANNY, loving, experienced. Excellent references a must. 2 boys, 3 and 7, CDL, English. 652-1339.

CHILD CARE for our 10 year old son in Piedmont. Wednesday and Thursday after school. Driver's License. Call Margaret or Don at 510-655-0255.

LIVE-IN nanny, 2 and 4 year olds, private quarters, plus car available, experience, references. 597-0385.

AU PAIR nice Alameda family seeks live-in childcare for 4 year old and housekeeping. Fluent in English, valid driver's license, references and a full year commitment required. Car provided. Child in school 5 days/week. 510-769-6270.

CHILD CARE needed Monday-Friday for twin infants in Alameda. Live-in/out. 522-6309.

NANNY, full-time, live-out, for 4 year old and 6 month old daughters, Oakland. Excellent English, references, own car. 531-1707.

EXPERIENCED nanny for two children 10 and 4, Monday, Tuesday, Thursday, Friday, 3-6:30 p.m., \$120/week. Must have own car, references. English speaking, reliable. Call 654-7022.

PART-TIME Monday-Friday, 3-6 p.m. for 2 children, 6 and 10, in our Oakland home. Must have own car, CDL, speak English, references. 888/2022.

CAREGIVER, 2 boys, 10 and 7, after school 3-6:30 p.m., Monday-Friday. Must have car, CDL, good references. 547-3653.

AFTER SCHOOL, 12 and 8 year old, 4-5 days, 3-6. Driving, homework. Ellen Lake, days 465-7728; evenings 272-9262.

PART-TIME childcare wanted for happy 14 month old girl. Mondays, Wednesdays in Glenview. Experience, fluent English, car, fun-loving personality required. Nancy 482-5426.

CHILD CARE wanted for a mellow, happy 4 1/2 year old boy, hours 3-7 p.m. Non-smoking, car needed, experienced, 20-25 hours/week, references. Montclair 601-5745.

LOVING childcare needed for 6 year old girl in Piedmont home. Must have car and CDL. Non-smoking. References 3-6 p.m. experience. Evenings required. Call 482-8090 evenings.

ENERGETIC Babysitters needed in Crocker Highlands, Monday through Friday, 2:30 p.m. - 6:30 p.m. for 10 year old boy and 6 year old girl. Light housekeeping. Car required. Non-smoking. English speaking. Experience preferred. Please call 839-3676.

CHILD CARE after school, Piedmont. Ages 10 and 12. Need car. 601-0822.

410 Shared Childcare

SEEKING happy toddler age 1-3 to share wonderful nanny, part-time, Glenview. Prefer our home but flexible. 530-3844.

TEN month old born Mormon Temple seeks playmate. Our wonderful sister is experienced, 100% love, fun, responsible. Our house or yours. 8-6 Tuesday, Wednesday, Friday. 530-8466.

STUDIO APT. RENTALS

Oakland & Piedmont

1000 sq. ft. studio in duplex. Hardwood floors, laundry, garage. 3016-652-7719

Two 1000 sq. ft. studio available October 1, 1996. Separate eating area, large kitchen, block Lake Merritt, Grand Ave. 510-654-1550

Two 1000 sq. ft. studio, Art Deco style, hardwood floors, large windows, eat-in kitchen, large bath, laundry, new active fireplace, easy commute, call okay.

Two 1000 sq. ft. studio in great turn-of-century building, lots of closets, including cable, shops, etc. 510-839-7329

Excellent studio condo, fully furnished, hardwood floors, laundry, close to downtown. 510-763-7130

Meritt view unit, completely furnished, television, microwave, balcony, parking. Minimum 1 year lease. 422-6676

1 BED. APT. RENTALS

Oakland & Piedmont

ASANT NEIGHBORHOOD

Two 1000 sq. ft. studio, fully furnished, hardwood floors, laundry, close to downtown. 510-763-7130

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725 1 BED. APT. RENTALS

Oakland & Piedmont

\$655 NEAR PIEDMONT. Secure entrance, parking, laundry, balcony, new carpet. SF bus. No pets. 652-7719

\$665 CHARMING old, quiet secure building. Sunny Lake view, parking available. 336 Wayne. 547-1055

\$675 GLENVIEW 1 bedroom unit. Quiet neighborhood, great location. Washer/dryer. No pets. 531-0955

\$675 HUGE 1 bedroom, security building, view, laundry, parking, patio, much more. Leave message 658-4152.

\$675 UTILITIES included. Oakland Rose Garden. Large eat-in kitchen, hardwood, unusual older building. Nancy 658-8315.

\$695 UPPER HARRISON 3952 Harrison-Large 1 bedroom, deck, AEK, new paint, flooring, refrigerator! Parking, intercom, elevator. Call 531-6669.

\$695 GLENVIEW. Quiet, woody duplex. 1 bedroom, hardwood floors, appliances, dishwasher, laundry. Cats okay. 530-0234

\$700 LARGE 1 bedroom near Lake. Hardwood floors, garage, water and garbage paid. \$100 discount for first month. 522-6600

\$710 LARGE, clean 1000 sq. ft., bedroom, dining, living, breakfast room, fireplace, hardwood floors, garage, huge fenced yard. Pets okay. Fourplex. 47th Ave. 843-7178

\$731 ROCKRIDGE fourplex. Upper unit. Hardwood floors, parking extra. College! Taft. #A8616-B Homefinders 549-6450

\$735 ELEGANT, deck view, carpets, storage, security building, boarding Piedmont. 1 Kellon Court. HMC 654-4854

\$750 LAKESHORE Ave. 1 bedroom, large unit, 960 sq. ft. Hardwood floors, huge closets, tile kitchen and bath. Laundry, elevator, intercom. Call 451-9062

\$750 ONE bedroom plus den, street view, new carpet, drapes, AEK, elevator, intercom entrance, laundry room, storage, quiet building, garage. 832-0655

\$750 UTILITIES paid. Rockridge duplex. Sunny garden, parking, laundry, Broadway/Terrace. #A8471-B. Homefinders 549-6450

\$775 PIEDMONT. Charming, older 1 bedroom apartment with sunroom. Separate entrance. Sunny. Pets negotiable. 855-0419

\$800 LARGE 1 bedroom, fireplace, balcony, dishwasher, garbage disposal parking, walk-in closet. 836-1396

\$825 HUGE, sunny 1 bedroom, 1200 sq. ft., upper unit in 4-plex, hardwood floors, formal dining, kitchen nook, many closets, backyard and parking available. 832-4782

\$850 ART DECO Award winning building near Lake. Formal dining room. Rooftop garden. Amenities. 415 Bellevue. 893-7543.

\$850 UPPER GRAND, 1+ bedroom, view, appliances, hardwoods, laundry, near transportation, storage. Cats okay. 601-1656

\$865 HUGES. Quiet, beautiful building. Formal dining room. Gleaming hardwood floors, custom drapes. Nice kitchen, dishwasher, garbage disposal. Security building, garage, 1 block to SF transportation, shopping. Lease required. 938-9755.

\$865 SPACIOUS 1000 sq. ft., Mediterranean, formal dining, den, hardwoods, view, remodeled kitchen. 835-1461

\$925 UPPER GRAND/ROSE GARDEN Spacious, elegant 1 bedroom, in magnificent, Mediterranean style building, hardwoods, roof deck, parking, laundry, all utilities included. 491 Crescent. 841-5975

\$925 LAKESHORE Ave. 1 bedroom, large sunny unit. 962 sq. ft. Huge living room, breakfast room. Tile kitchen and bath, view of Lake Merritt. Laundry, elevator, intercom. Call 451-9062

\$1100 PARKWOODS Condo. Balcony, fireplace, garage, washer/dryer, new appliances. Security. Available October 1st. 415-772-0402

BEST BUYS IN TOWN! \$540 1 Studio 452-3577 \$555 1 Bedroom 452-0162 \$625 1 Bedroom 452-0162 \$650 1 Bedroom 893-0711 \$725 1 Bedroom 452-0162

ASK ABOUT SPECIAL! FREE first month's rent. Large remodeled 1 bedroom, new kitchen! Bath. \$495. Near Highland Hospital and Highway 1-580. 261-3487

Spacious Apartments 452-2141

1 Bedrooms \$610-\$670 Balcony, Pool, Microwave Dishwasher. Parking Two blocks to Lake and Grand Lake Theater

520 Van Buren Avenue. "Adams Point"

STUNNING Prime upper Grand Avenue modeled flat in the SF tradition. Elegant building. Large, sunny, formal, top floor, wood fireplace, separate dining, all new gourmet kitchen, granite countertops, hardwood floors, etc. Near 5th Ave. Cats okay. \$995. For appointment 436-5759

726 2 BED. APT. RENTALS Oakland & Piedmont

\$495 TWO bedroom near Lake. On-site management. Quiet, well-managed building. Water/garage paid. 451-1899

\$650 LAKE MERRITT FIND! 485 Shaw, 2 bedroom, good light. Quiet 7-plex. Fresh paint, carpet. Two blocks to Lake. Laundry. Call 531-6969

\$700 GREENIDGE Drive, fourplex off Keller Ave. above I-580. Carpets, drapes, stove, refrigerator, balcony, storage, coin laundry, parking. 464-4697

\$700 LAUREL District, 3810 Redding, recently remodeled kitchen and bath, central heat. Includes water, on-site laundry and parking. 527-7837, evenings.

\$700 TWO bedroom, 1 1/2 bath, 2 level apartment. Laundry hook. Above MacArthur. 531-7514.

\$720 SPACIOUS townhouse in quiet fourplex on nice residential street. New paint, carpet and blinds. Dishwasher, disposal, gas range. Private patio and large yard, off-street parking. 2509 Bartlett near Deering. 601-1780

\$745 SECURE, sunny apartment in oldest, most beautiful building on Lakeshore Ave., 1800 Lakeshore. 465-0721.

\$750 FALL SPECIAL On hill near Lake Merritt, garage available. CPS/SELECT 834-9471.

\$750-421 Staten. Modern security building, AEK, laundry, parking, balcony, near transportation. No pets. 763-9155.

\$750 LAUREL District, intimate, quiet, well maintained fourplex on private cul-de-sac with security access. Close to Mills and Holy Names Colleges. Non-smoking. 3773 Hill St. above MacArthur. 530-4583

\$750 SPACIOUS 2 bedrooms plus. Duplex. Carpeting, fireplace. Harrison Street location. Newly painted. 635-0861 evenings.

\$750 TWO bedroom duplex near Skyline. Garage, security system, quiet cul-de-sac. First, last, deposit. No pets. 510-562-7112; 635-7292.

\$775 3761 HARRISON, near Rose Garden. Two bedrooms, 2 baths, newer building, patio, parking, coin laundry! Agent 523-1166.

\$785 LAKE Merritt, spacious, like a condo, private balcony, sunny, near shops and transportation. 452-5034

726 2 BED. APT. RENTALS

Oakland & Piedmont

\$795 GRAND Lake area, sunny 2 bedroom, top floor of smaller older building, hardwood, new paint, tile bath/kitchen, Levolors Cable ready laundry on premises. Garage. Cat okay. 839-7353

\$795 SUNNY 2 bedroom apartment in quiet six-plex near Piedmont Theater. SF view, parking. 654-6413

\$815 LINCOLN Avenue 2 bedroom triplex, near unit with large yard and garden. Laundry. 339-1734

\$825 LAUREL, modern 2 bedroom near Lakeshore, quiet, view, balcony, laundry, indoor parking, dishwasher. 530-3846

\$825 TWO bedroom, garage, \$800 two bedroom, off-street parking. Fruitvale duplex, decks, lovely yard, SF Bay views, separate laundry, 1-800-568-8859, ext. 531

\$850 GREAT BUILDING 415 Lagunitas, Big 2 bedroom, 2 bath. Good light, one block to shopping, transportation. Laundry, elevator. Must See! Parking available. Call 839-9008

\$850 QUIET Glenview duplex, 3930 Elston. Appliances, mini-blinds, carpeting, hookups, garden, garage. Available October. Quiet, non-smoking, long-term. No dogs. 510-534-1341.

\$870 EXCELLENT location, close to Grand Avenue shopping, Piedmont border, comfortable, completely renovated. Large kitchen. Ample storage. Small building. Private garage available. No pets. 444-6130

\$875 GLENVIEW, new drapes, paint, 1 block shopping, transportation. View, garage, laundry, Cat okay. 482-4446.

\$895 VALUE/CONVENIENCE 434 Lee St., 2 bedroom, 2 bath in a quiet building. Top floor, good light. Elevator, laundry, 1 block to Grand/Lake Merritt. Call 531-6018

\$940 MONTCLAIR condo, large 2 bedroom, security building parking. Elevator, laundry. Convenient shops/transportation. 525-4866

\$975 COMPLETELY renovated in Adams Point. Security, filtered view, deck, pool, double parking, laundry. 569-8077

\$1000 ROCKRIDGE architecturally remodeled two levels, 1 1/2 bedrooms, 2 baths, deck, storage, deposit. 510-658-4450, 510-653-3853

\$1100 TWO bedroom near Mormon Temple. Laundry, hot tub, alarm, yard, no pets. Deposit. 482-5591

\$1650 TWO baths, new condo, plus lot! Washer/dryer, fireplace, 2 parking spaces, vaulted ceilings, pool, recreation center. 180 Caldecott Lane HMC 654-4854

727 3+ BED. APT. RENTALS Oakland & Piedmont

\$1125 REMODELED 3 bedroom, 2 bath in older well-maintained 4-plex. Adams Point. Hardwoods, granite marble counter top, cable, fireplace, no pets! Smoking in building, dishwasher, one parking space. 832-7097

\$1150 GLENVIEW. Three bedrooms, hardwoods, carpet, laundry, yard, deck, carpet. 415-703-7048, daytime; 510-654-4677, evenings.

COTTAGES FOR RENT 741 Oakland & Piedmont

\$595 GARDEN, deck, spa, quiet, secure, laundry, furnished. Shopping, bus. Utilities paid. Cat okay, non-smoking. First/last. 510-652-0306

\$599 UTILITIES paid. Studio Convection oven. Sixte floors, spa, two acres. Skyline. #A8654-B Homefinders 549-6450.

\$825 GLENVIEW 1 bedroom, secluded, charming and small. Includes all utilities. No pets. Agent 653-8996

HOMES FOR RENT 745 Alameda

749 4+ BED. HOME RENTALS Alameda

\$1500 CASITAS Townhouse, 4 bedroom, 2 1/2 bath, family room, and unit. Immaculate. Available October 1. No pets, non-smoking. 522-0104 Owner

750 Albany & Kensington

ALBANY, Kensington, El Cerrito; two, three, four bedroom cottages, flats, and houses. Berkeley Connection. 845-7821

\$2200 KENSINGTON 5 bedrooms, 3 baths, family room, Bay view, large yard. Miriam, 525-4600, 845-8326

751 Berkeley

753 2 BED. HOME RENTALS Berkeley

\$1295 NORTH Berkeley new 2 bedroom duplex. Yard, parking, laundry. Lincoln/Shattuck. #A8632-B Homefinders 549-6450.

\$1400 NEAR Ashby BART, fireplace, hardwood floors, yard, deck, upgraded kitchen! Bath, 2 alcoves. 420-0233

\$1500 NEW 2 bedroom, 1 1/2 baths house. Skyline. High ceilings. Studio. Laundry. Beautiful secluded garden. Available November 1st. Near 4th Street Shopping Center. Call 510-528-1879

BERKELEY CONNECTION RENTALS \$5 off with this ad on regular subscription

FREE PREVIEW • FREE PHONE USE FREE TO LIST • UNLIMITED COUNTER UPDATES MONEY BACK GUARANTEE 845-7821

2840 COLLEGE AVENUE • (510) 559-1975

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★ LEADING RENTAL SERVICE ★ • UPDATED HOURLY 7 DAYS A WEEK • • FREE TO LIST • • FREE PREVIEW • • E-MAIL/FAX SERVICE AVAILABLE • \$5 OFF REGULAR WITH THIS AD!

2158 UNIVERSITY AVE. • 549-6450

STOP! Searching for a Rental... RENTAL SOLUTIONS Will do for you... (510) 644-2522 10 a.m. - 6 p.m., 7 days Landlords Can List Free!

754 3 BED. HOME RENTALS Berkeley

\$2000 HILLS 3 bedroom, 2 bath. View, fireplace, deck. Charming Grass. #A4848-B Homefinders 549-6450

\$2100 ELMWOOD District, 3 bedroom, 1 1/2 bath. Restored 1906 house with garden, fully furnished with housewares, linens. Virginia. 510-953-9231

List Your Rentals With Us 339-8777

755 4+ BED. HOME RENTALS

Berkeley

\$2350 IMMACULATE 4 bedroom, 2 1/2 bath North Berkeley Hills Home, family room, views, fireplace. 236-8912

756 El Cerrito & North

\$850 Two bedroom, family dining, private yard. Close to I-80, BART. \$1275 deposit. 483-3422, 232-5071

\$1050 EL CERRITO Comfortable older 2 bedroom, nice condition, carpets, garage, near BART. Non-smoking. Agent 528-9661

\$2375 THREE bedroom, 2 1/2 bath, sunny, country club. Panoramic Bay views, El Cerrito. 237-6777; 527-7111

759 Oakland & Piedmont

761 2 BED. HOME RENTALS Oakland & Piedmont

\$650 LAUREL District, clean 2 bedroom, 1 bath, 2 blocks below I-580, hardwood floors. 536-1053

\$690 TWO bedroom, 1 bath, loft house with yard, parking, 20 foot ceilings great clean space, cat. 2141 E. 19th St., Oakland. Jan at 415-625-6941

\$825 UPPER Laurel 1 1/2 bedrooms, unfurnished house. Sunny, Hill views, fenced yard, nice area, laundry hookups. Lease 848-7836 day, 854-3439

\$875 TWO bedrooms, 1 bath, hardwood floors, formal dining room, kitchen nook, gas space, cat. Charming Fruitvale area, on Pleasant street, 1 block below MacArthur Blvd. Call Michele 531-7005

\$925 CHARMING 2 baths, attic Bayview Ave. Remodeled kitchen. New paint. Hardwoods. Deposit/references. 855-4516

\$1000 OAKLAND Hills, Valentine St., comfortable, 2 bedroom house, den, fireplace, hardwood floors, freshly painted, large yard. Available October. 523-1149.

\$1025 LAUREL District 2 bedroom, 1 bath, garage, fireplace, hardwood floors. Quiet neighborhood. 582-8126

\$1150 ROCKRIDGE flat, well-maintained, new paint, earth tones, short shower, electric. Parking. No pets. 685-6174

\$1200 NEAR Mormon Temple, charming 2 bedroom plus den. Fireplace, yard, deposit required. 408-234-2482

\$1300 MONTCLAIR unique, rustic home. Decks, fireplace, hardwood floors, laundry. Great kitchen. 848-6855

\$1350 GREAT house and yard. Adams point area. 2 baths plus garage. 839-6607.

\$1500 MONTCLAIR 2 bedroom. Hardwoods, view, yard, garage, pets okay. Moore/Shepherd #A8673-B Homefinders 549-6450.

762 3 BED. HOME RENTALS Oakland & Piedmont

\$950 DIMOND 3 bedrooms, hardwood floors, fireplace, laundry, formal dining room, large kitchen. 261-1988

\$1050 CHARMING Oakland two story Victorian, 2 baths, wood floors, fireplace. Dog welcomed. 834-2062

\$1400 OAKLAND Hills furnished 3 bedroom, 2 baths, fireplace, hot tub, deck, laundry, 6 month lease. Call Helen 510-635-7059

\$1500 TOWNHOUSE, lovely, great view, 2 1/2 baths, immaculate, beautifully landscaped yard with hot tub. Available immediately. 532-4569

\$1675 PIEDMONT redecorated 3 bedrooms, dining, washer/dryer, deck. Close to transportation. Non-smoking. No pets. 658-0203, 12-6

\$1700 PIEDMONT BORDER, 3 bedrooms, 1 1/2 baths, hardwood floors, fireplace, view, AEK, washer/dryer, security system, 3 car carport. 339-9662

\$1885 MONTCLAIR, contemporary home. Hardwood floors, fireplace, decks, Canyon view, washer/dryer, refrigerator, garage. 939-0200

\$2200 THREE bedroom, 2 1/2 bath, newer home with immaculate hardwood floors, large kitchen, carpeted upstairs bedrooms, deck and manicured yard. View, private street, double garage, off Redwood Rd. Call Chuck (Agent) 763-9901.

Public Notices

September 13, 1996

Statement was filed with County Clerk of Contra Costa County on September 13, 1996

The Journal September 18, 26, October 3, 10, 1996

FICTITIOUS BUSINESS NAME STATEMENT

File No. 96-5514

The Name of the Business

Home Assembly Tech, 1720 D Laguna St., Concord, CA 94520

is hereby registered by the following owner:

Anthony Glen Hubbard, 1720 D Laguna St., Concord, CA 94520

This business is conducted by an individual

The registrant commences to transact business under the fictitious business name listed above on

September 3, 1996
Statement was filed with County Clerk of Contra Costa County on September 3, 1996
The Journal September 26, October 3, 10, 17, 1996

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-5665
The Name of the Business:
Delta Cruise Hotline, 8425 Brentwood Blvd #B2, Brentwood, CA 94513
is hereby registered by the following owner:
Delta Travel Advisors, Inc., 8425 Brentwood Blvd #B2, Brentwood, CA 94513
This business is conducted by a corporation
The registrant commenced to transact business under the fictitious business name listed above on

Statement was filed with County Clerk of Contra Costa County on September 11, 1996
The Journal September 26, October 3, 10, 17, 1996

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-5451
The Name of the Business:
Foust and Associates, 1414 Newhall Plwy, Concord, CA 94521
Is hereby registered by the following owner:
James B. Foust, 1414 Newhall Plwy, Concord, CA 94521
This business is conducted by an individual.
The registrant commenced to transact business under the fictitious business name listed above on

Statement was filed with County Clerk of Contra Costa County on August 29, 1998
The Journal September 26, October 3, 10, 17, 1996

FICTITIOUS BUSINESS NAME STATEMENT
File No 96-5634

The Name of the Business:
Letter-Perfect Transcription Service, 525 Dohmann Lane, Pinole, CA 94564-2311.
Is hereby registered by the following owner:
Sarah J. Maroff, 525 Dohmann Lane, Pinole, CA 94564-2311

This business is conducted by an individual.
The registrant commenced to transact business under the fictitious business name listed above on September 1, 1996.

Statement was filed with County Clerk of Contra Costa County on September 10, 1996
The Journal September 26, October 3, 10, 17, 1996

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-5743
The Name of the Business:
The Unity For Prosperity Investment Club, 2952 Gilma Dr., Richmond, CA 94806
Is hereby registered by the following owners:
Linda Getson, 2952 Gilma Dr., Richmond, CA 94806
Vivian N. Lindsay, 3236 Highpoint Ct., Richmond, CA 94806
Ralph M. Douglas, 340 Falcon Way, Hercules, CA 94547

CA 94806
This business is conducted by a General Partnership.
The registrant commenced to transact business under the fictitious business name listed above on September 13, 1996
Statement was filed with County Clerk of Contra Costa County on September 13, 1996
The Journal September 26, October 3, 10, 17, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-5771
The Name of the Business:
F - P Trucking, 98 Broadway, Richmond, CA 94804

Fred Perez 62325 Cypress Ave., El Cerrito, CA 94530

This business is conducted by an individual. The registrant commenced to transact business under the fictitious business name listed above on September 16, 1996

Statement was filed with County Clerk of Contra Costa County on September 16, 1996

The Journal September 26, October 3, 10, 17, 1996

T.S. No. GM-31903-F Loan No. 30-341406-A NOTICE OF TRUSTEE'S SALE YOU ARE IN DEFAULT UNDER A DEED OF TRUST DATED 6/25/92. UNLESS YOU TAKE ACTION TO PROTECT YOUR PROPERTY, IT MAY BE SOLD AT A PUBLIC SALE. IF YOU NEED ANY INFORMATION CONCERNING THE NATURE OF THE PRO

FEEDING AGAINST YOU, YOU SHOULD CONTACT A LAWYER. A public auction sale to the highest bidder for cash, cashier's check drawn on a state or national bank, check drawn by a state or federal credit union or a check drawn by a state or federal savings and loan association, or savings association, or savings bank specified in Section 5102 of the Financial Code and authorized to do business in this state will be held by the duly appointed trustee as shown below, of all right, title, and interest conveyed to and now held by the trustee in the hereinafter described property under and pursuant to a Deed of Trust described below. The sale will be made, but without covenant or warranty, expressed or implied, regarding title, possession, or encumbrances, to pay the remaining principal sum of

and late charges thereon, as provided in the note(s), advances, under the terms of the Deed of Trust, interest thereon, fees, charges and expenses of the Trustee for the total amount (at the time of the initial publication of the Notice of Sale) reasonably estimated to be set forth below. The amount may be greater on the day of sale. TRUSTOR: MANUEL ESPINOZA AND MARTHA ESPINOZA, HUSBAND AND WIFE, AND ESTEBAN RAMIREZ, A SINGLE MAN Duly Appointed Trustee: EXECUTIVE TRUSTEE SERVICES, INC. Recorded 7/2/92 as Instrument No. 92-168362 in Book 17639, page 650 of Official Records in the office of the Recorder of CONTRA COSTA County, California, Date of Sale: 10/18/95 at 10:00 AM Place of Sale: AT THE MAIN STREET ENTRANCE TO THE

CREEK, CALIFORNIA Amount of unpaid balance and other charges: \$138,975.10 Street Address or other common designation of real property: 629 31ST STREET RICHMOND, CALIFORNIA 94805 APN# 519-240-008-4 The undersigned Trustee disclaims any liability for any inaccuracy of the street address or other common designation, if any, shown above. If no street address or other common designation is shown, directions to the location of the property may be obtained by sending a written request to the beneficiary within 10 days of the date of first publication of this Notice of Sale. Date: September 17, 1996 ESTATE TRUSTEE SERVICES, INC. 15455 SAN FERNANDO MISSION BLVD. SUITE #208, MISSISSIPPI HILLS, CA 91345 818-361-4488 RICK SONN

1996
The Journal September 26, October 3, 10, 1996

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-5306
The Name of the Business.
X-Treme Steam Carpet Clean, 515 Ridgeview
Ct., Pleasant Hill, CA 94523
Is hereby registered by the following owner:
Timothy Michael Green 515 Ridgeview Ct.
Pleasant Hill, CA 94523
This business is conducted by an individual.
The registrant commenced to transact business
under the fictitious business name listed above
August 22, 1996
Statement was filed with County Clerk of Co

The Journal September 26, October 3, 10,
1996

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-5427

The Names of the Businesses:

1) PLANET, 2) PIA, 2761 Sargent Ave., S
Pablo, CA 94806

Are hereby registered by the following owner:

Piruz Vargha, 2761 Sargent Ave., San Pablo
CA 94806

This business is conducted by an individual.

The registrant commenced to transact business
under the fictitious business name listed above
August 26, 1996

Statement was filed with County Clerk of Contra Costa

The Journal September 26, October 3, 10,
1996

FICTITIOUS BUSINESS NAME STATEMENT
File No 96-5658

Berkeley High 1996 Football

Oct. 4 — McClymonds
Oct. 11 — at Skyline
Oct. 18 — at Livermore*
Oct. 25 — San Ramon*
Nov. 1 — at Amador Valley*
Nov. 8 — at Monte Vista*
Nov. 15 — California*
*East Bay Athletic League

Albany High 1996 Football

Sept. 28 — at Alameda*
Oct. 4 — El Cerrito*
Oct. 11 — at Kennedy*
Oct. 18 — Richmond*
Oct. 26 — at Bishop O'Dowd
Nov. 1 — at De Anza*
Nov. 9 — at Encinal*
Nov. 16 — Piedmont*
*ACCAL

St. Mary's High 1996 Football

Sept. 28 — El Cerrito*
Oct. 5 — Kennedy*
Oct. 11 — at Richmond*
Oct. 19 — Terra Linda
Oct. 25 — at De Anza*
Nov. 2 — Encinal*
Nov. 9 — Piedmont*
Nov. 16 — at Alameda*
*ACCAL

El Cerrito High 1996 Football

Sept. 28 — at St. Mary's*
Oct. 4 — at Albany*
Oct. 11 — Alameda*
Oct. 18 — Kennedy*
Oct. 25 — Richmond*
Nov. 1 — Marin Catholic
Nov. 7 — De Anza*
Nov. 15 — Encinal*
*ACCAL

Public Notices

In Sight, 1812 Hoover Court, Concord, CA 94521 is hereby registered by the following owners:
John Lilly, 1812 Hoover Court, Concord, CA 94521
Windle Lilly, 1812 Hoover Court, Concord, CA 94521
Jody Fogal, 1812 Hoover Court, Concord, CA 94521
This business is conducted by a General Partnership.
The registrant commenced to transact business under the fictitious business name listed above on September 11, 1996.
Statement was filed with County Clerk of Contra Costa County on September 11, 1996.
The Journal September 26, October 3, 10, 17, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-5442
The Name of the Business:
Interstate Safety Glass Co., 1411 Stradella Ct., Walnut Creek
Is hereby registered by the following owners:
Mike Nouralishahi, 6032 Lincoln Ave., Carmichael, CA 95608
Zohi Khodamrad, 6032 Lincoln Ave., Carmichael, CA 95608
This business is conducted by Individuals-Husband and Wife.
The registrant commenced to transact business under the fictitious business name listed above on August 29, 1996.
Statement was filed with County Clerk of Contra Costa County on August 29, 1996.
The Journal September 26, October 3, 10, 17, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-5538
The Name of the Business:
Snack Attack Vending, 2313 El Monte Dr., Oakley, CA 94561
Is hereby registered by the following owners:
Yvette Erindina Romero, 2313 El Monte Dr., Oakley, CA 94561
Jesus Alberto Sanchez, 2313 El Monte Dr., Oakley, CA 94561
This business is conducted by a Co-Partners.
The registrant commenced to transact business under the fictitious business name listed above on September 4, 1996.
Statement was filed with County Clerk of Contra Costa County on September 4, 1996.
The Journal September 26, October 3, 10, 17, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-5711
The Name of the Business:
StarNet 2000, 17 Kingsbury Court, Alameda, CA 94501
Is hereby registered by the following owner:
Bruce Rene Fitzgerald, 17 Kingsbury Court, Alameda, CA 94501
This business is conducted by an individual.
The registrant commenced to transact business under the fictitious business name listed above on September 13, 1996.
Statement was filed with County Clerk of Contra Costa County on September 13, 1996.
The Journal September 26, October 3, 10, 17, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-5840
The Name of the Business:
Bayside Realty Group, 412 North Wildwood, Hercules, CA 94547
Is hereby registered by the following owner:
Patricia Ann Morris, 412 North Wildwood, Hercules, CA 94547
This business is conducted by an individual.
The registrant commenced to transact business under the fictitious business name listed above on September 19, 1996.
Statement was filed with County Clerk of Contra Costa County on September 19, 1996.
The Journal September 26, October 3, 10, 17, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-5649
The Name of the Business:
H.D.I. International, 417-B W 19th St., Antioch, CA 94509
Is hereby registered by the following owner:
Charles Warren Harper, 417-B W 19th St., Antioch, CA 94509
This business is conducted by an individual.
The registrant commenced to transact business under the fictitious business name listed above on September 10, 1996.
Statement was filed with County Clerk of Contra Costa County on September 10, 1996.
The Journal September 26, October 3, 10, 17, 1996.



CAL DIGEST



Men's water polo

The No. 3 ranked California men's water polo team defeated visiting Pepperdine, 13-8, last Saturday at Spieker Aquatics Complex. The Bears improved to 3-1 on the season.

Cal broke a 6-6 tie with junior captain Brent Albright's goal with 3:14 left in the third period, and proceeded to outscore Pepperdine, 7-2, the rest of match for the 13-8 victory.

The Bears were led by sophomore Ryan Flynn's three goals. Albright, junior Jeff Moloughney and senior Baran Dilaver added two goals apiece.

Cal had a 3-1 lead after the first period, but Pepperdine came roaring back in the second period with four points. Albright's goal with 14 seconds left in the second period gave Cal a slim 6-5 halftime lead.

In third period, the Waves Todd King again tied the match on a goal with 5:33 left in the quarter. That would be the closest Pepperdine would get as the Bears rattled off six straight goals before the Waves Alex Rodriguez scored a two-point goal with 1:03 left in the match. Redshirt freshman Robert Palmer scored Cal's final goal with three seconds left for the final 13-8 margin.

The Bears will next face Pacific, Thursday, Sept. 26 at 3:30 p.m. in Stockton. Cal will then host an Alumni match, Saturday, Sept. 28 at 9:00 a.m. at Spieker Aquatics Complex, before head-

ing down to Santa Barbara to play the UC Santa Barbara Gauchos, Sunday, Sept. 29 at 1:00 p.m.

Women's soccer

The Cal women's soccer team continued its strong start to the 1996 season with a win and a tie in a pair of road games last week. The Bears, now 6-1-1 on the year, began with a 2-2 tie at Michigan Sept. 20. Then on Sept. 22, Cal beat host Michigan State, 3-1.

Freshman Kim Brown and junior Mary Oades are tied for the team lead with six goals apiece. As a team, the Bears have already totaled more goals (24) in eight games this year than they did for all of 1995 (20 goals).

Women's volleyball

The Cal women's volleyball team (2-5) opened the Pac-10 Conference season on the road, and lost a pair of matches to Arizona State, 3-1, and #25 Arizona, 3-0.

Against the Sun Devils, Jessica Dinaberg knocked down 16 kills, while Michelle Wickman added 11 kills and 14 digs. Taking on the Wildcats, freshman Brook Coulter paced the Bears with 10 kills and nine digs.

The Bears travel to USF on Tuesday, Sept. 25 for a non-conference match before returning home for the weekend to take on Pac-10 opponents Washington (Fri. Sept. 27) and Washington State (Sat. Sept. 28).

Women's golf

The California women's golf

team posted its best team finish ever, as it took third place at the 18-team Brigham Young Cougar Invitational Sept. 16-17 in Provo, Utah.

The Bears turned in a 649 team score over the 36-hole tournament, 20 shots behind first place Washington (629) and six strokes back of runner-up Oregon State (643). The tourney, held at the par 72, 5,920-yard Hobbie Creek Golf Course, was shortened to 36-holes (from 54-holes) after inclement weather on Monday. The Bears 649 score is also the lowest team total in school history.

Individually, the Bears were led by freshman Lisa Yamane (San Francisco/Mercy HS) who tied for second place with an 11-over-par 155, finishing five strokes back of winner Dodie Mzuca of Washington (150). Yamane's finish is the highest ever for a Cal women's golfer, bettering Julie Lee's seventh place finish at the San Diego State tourney last fall. Sophomore Tara Fox (Napa/Vintage HS) tied for 10th place at 161, her top finish ever at Cal.

Cross country

The Cal men's and women's cross country teams opened the 1996 season at the Fresno State Invitational on Sat. Sept. 21. The Golden Bear women finished third and the Cal men were seventh, as Stanford won both competitions.

The Cal women were led by sophomore twins Elissa and Lori Riedy, with Elissa finishing 14th (18:24) and Lori 17th (18:35) over

the 5,000-meter course.

For the Cal men, Simon Mudd finished 28th (26:55) and Peter Egerton was 30th (27:02) over the 5-mile course. The Bears' next competition is Saturday, Sept. 28 at the UC Davis Invitational.

Men's soccer

The Cal men's soccer team had one of its best weeks in recent memory and perhaps in history as the Bears knocked off the "Soccer News" No. 7 Santa Clara Mustangs, 1-0, and No. 8 UCLA Bruins, 2-1.

The overtime victory against UCLA was Cal's first triumph over the Bruins since 1984, when Cal defeated UCLA, 4-3. These wins position the Bears well for an at-large bid to the NCAA tournament, however, the automatic bid that goes to the MPSF champion is the prize the Bears are eyeing.

Under Mallon, the Bears have gotten off to their best start in 10 years with a mark of 7-0-1 and despite playing less than half of its schedule, the Bears have already eclipsed their win total from last season.

In 1986, Cal started the season 8-0, going on to win 15 games securing a berth in the NCAA soccer tournament.

Duplicating this achievement in 1996 would put Cal soccer back on the map and complete the mission the team set out on during its August training camp.

Cal Football

Sept. 28 Oregon State
Oct. 5 at USC*
Oct. 19 at Washington*
Oct. 26 UCLA*
Nov. 2 Arizona*
Nov. 9 at Arizona*
Nov. 16 at Oregon*
Nov. 23 Stanford*
*Pac-10 Games

Hoop coach clinic Oct. 12

St. Joseph's High is running a coaches clinic on October 12 from 9 a.m. to 3 p.m. Costs \$35 in advance and \$40 at the door.

Included among the speakers are Lute Olsen from the University of Arizona, Billy Kennedy from the University of California at San Diego, Phil Matthews, Steve Lutz from UCLA and Frank Northgate High. For information, St. Joseph coaches contact Chris Rivers or Gordy at 814-7145.

A's Luncheon

The Oakland A's Bonanza luncheon of the 1996 season will be held Friday, Sept. 27 at the Oakland Convention Center. The luncheon will be served at noon. Many items to be raffled include a photo of Carney Latorre autographed, and a fresh baseball by Vida Blue.

The last tailgate of the season will be on Sept. 29, Coliseum starting at 10 a.m.

Vivian and Ai Lopez with 1 year old Alessandra.

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Wall-to-Wall Comfort



It's been one year this month since Dick's Carpet One opened its Berkeley store at 1065 Ashby Avenue (the company has a sister store in Oakland at 444 Lesser Street). To celebrate one extremely successful in business, store manager Caryl Green, above, has purchased some wonderful wool runners at a great price which she will pass along to her customers. There will also be 25 to 40 percent off on most items in the store. These include 100 percent wool rugs from New Zealand, Egypt, Holland and Belgium. "This is the best selection of rugs we've had since opening for business," said Green. "We have lots of patterns we've never had before. For more information on Dick's Carpet One, please call Green at 883-2111.

Book Review

Whether 'tis wiser add on or ... move

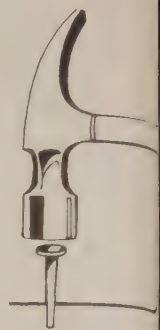
BY BRIAN GARDNER

("Adding to a House: Planning, Design & Construction," by Phillip S. Wenz, hardcover, 240 pages, 60 black-and-white and color photographs, 75 drawings. Available from the Taunton Press, 63 South Main St., P.O. Box 5506, Newton, CT 06470-5506, \$34.95, or from the Builders Booksource at 1817 Fourth St. in Berkeley.)

Trying to decide whether to move to a new home or to add on to the existing one can be a daunting task. On the other hand, moving into a different home seems easier than living with the disruption created by renovation work. On the other hand, though, staying in a home that has a floor plan which you are basically comfortable with tips the scale back the other way.

When you consider the fact that any additions to your existing home can be done to your exact specifications, you have another solid reason to stay in the home you already own. But then again, you might find another house with more room that you like even better ... What to do? Well, before you make a decision to move, why not sit down with a cup of java, get seated in your favorite, very comfortable recliner,

on? Conversely, what would moving? What are the five



and read through *Adding to a House*, by long time contractor and remodeling expert Phillip Wenz.

Whether you are a homeowner considering adding on or a contractor wanting to get into this segment of the building market, Wenz's systematic architectural approach takes the reader step-by-step through the complex process of adding space to any type of home.

The three main sections set the tone for this very complete work. "The Architecture of Additions;" "Conditions, Problems and Solutions;" and "Designing and Building" cover nearly every aspect of, well ... adding to a house.

In the first chapter, "To Add or Not To Add," Wenz offers some very logical but helpful advice. What is the case for adding

bility for adding on? And there's a bility test: "To pass the feasibility and qualify to enter the preliminary phase," writes Wenz, "a project as if it will work on all levels several panels that chart the various projects, which can be in the initial phase when one is if adding on is the right way.

In Chapter 2, "Three Ways On," the author begins to employ a blend of diagrams, text and completed addition projects, and after color photos, which how dramatic add-ons can be. A home in particular was completed by a two-story room but the most discerning eye would pressed to tell it is even the same results in this addition are the least.

Ever heard of a remuddle? Chapter 3, "Designing for C. Featured along with other information are three examples of and a little humor to boot. In examples the author provides and ponders if perhaps an failed taco stand and the desire color of one's car really did these remuddles. You decide.

The book is easy to read, with plenty of diagrams, drawings both color and black-and-white depicting every aspect of the text. Another example of the book is in Chapter 10. Here, the to take on City Hall.

Well, not exactly, but there's

See BOC

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Park

continued from page 3

ramps. There are so many unexpected touches — set back between two of the houses (the "Higgins" and the "Thorton") — a fruit tree cluster, including an apple, a plum and an apricot. A secluded circular bench, shaded by a dogwood tree is also tucked in. The warmth of a tall brick wall, cloaked in ivy (it is the rear facade of the landmark First Unitarian Church) forms the backdrop of this secret garden within a garden.

A half-dozen mature palms, the signature tree of Victorian gardens, are strategically placed throughout the park, recreating once again a frequently seen feature in former days. Other trees include Japanese maple, Monterey cypress, plane, and a stand of lombardy poplar (whose leaves shiver and shimmer as afternoon breezes sweep in from the Bay).

Nearly all the houses required new foundations and reconstructed stair entrances. The new entry for the reception hall (known as the "Nile") is particularly elegant.

The Nile's rich dark Edwardian tones contrast with its nearby earlier Victorian era neighbors. (They tend to feature trim and front doors in muted pastels — mauves, peaches, grays and greens.)

A wisteria-clad Craftsman portico now graces the front of the Nile's auditorium. Wisteria is also twining its way across the "Robinson," a Queen Anne cottage which once stood on the banks of Sausal Creek in East

Oakland's Dimond district. At the cottage's former location wisteria vines were a prominent feature, now it will be once again. The range of plantings (many are perennials, but there are also crops of day lilies and agapanthus) are similar in tone to the pastels of the houses.

A recent addition to the park is a newly constructed bandstand, set out on the lawn beyond the fountain. Several generous size urns spilling over with trailing pink geraniums stand in place on the bandstand, framed by flanking trellises. Over time the honeysuckle vines will fill out and cover the bandstand's sides. Is it any wonder the Park has become a popular site for weddings?

Walking tours of Preservation Park are an excellent way to learn more about the houses' history and to learn more about the gardens. Call the City's Walking Tour Hotline — 238-3234 to find out dates and times.

Published this year and available at local book stores is a remarkable book *Through These Doors: Discovering Oakland at Preservation Park*, beautifully illustrated and full of information about the generations of Oaklanders from every walk of life who once lived in these homes.

Acknowledged at the back of the book are the hundreds of people, city staff, design professionals, community advisors and committed volunteers who made this city asset possible. For information on upcoming events at the park or to learn about renting the facilities call 874-7580.

Assistance with this article provided by Susanne Hirshen-Monsen, Blair Prentice and Helaine Kaplan-Prentice.

Early preparation produces splendid color for holidays

BY BUZZ BERTOLERO

It's early to think about Christmas, but it is not too early to get last year's poinsettia plants ready. Pinch back all the growth 25-30 percent to encourage side shoots and fertilize every two weeks through October with fish emulsion or any other liquid plant food.

Keep fuchsias blooming

throughout the fall by picking off the spent flowers and feeding them monthly with 0-10-10.

To get French lilacs to bloom next spring, cut off the water and fertilize them now. The stress created from the lack of water and whatever cold we get this winter should do the trick.

(Listen to Buzz Bertolero on Saturdays, 6-8 a.m. on KNBR 68, "The Sports and Gardening Leader.")

Plant now for beautiful bulb blooms winter through spring

BY DOMINIC GAMACHE

Many of the bulbs that you will find in your local nursery or garden center are native to regions of the world with climates similar to ours here in Northern California.

"Long, warm dry summers with short periods of heavy rain in the winter have helped bulbs evolve to become the ultimate drought-tolerant plants," says Barry Lehrman from East Bay Nursery in Berkeley.

"The lack of needed care makes most bulbs among the easiest plants to grow. The only requirements bulbs have are a half day or more of sun, reasonably well-drained soil and enough water to prevent them from drying out during the growing season."

Bulb-blooming season begins in the fall with extremely fragrant paperwhite narcissus, which bloom six to eight weeks after planting, can be extended through early summer with lilies and alliums. Bay Area favorites include watsonias, hardy gladiolus, freesias, species tulips, grape hyacinths and others that naturalize well to give years of spring color and enjoyment.

Tulips and hyacinths, beloved by East Coast gardeners, need to be treated as short-lived or annual plants. Barry would like to remind you to "chill these for four to six weeks under 50 degrees to promote larger flowers

on longer stems. If you put them in the refrigerator, be sure to store them in a paper bag away from fruits and vegetables."

Some of the more shade-tolerant bulbs include scillas, hardy cyclamen and snowdrops. The naturally long flower stems make most bulbs excellent candidates for cut flower arrangements.

Barry also notes that the compact growth habit of bulbs makes them ideal for container growing for those who don't have a garden but would like to enjoy the beauty of bulbs. Many types can be "forced" indoors in decorative containers to brighten up dreary winter days.

Paperwhites and other narcissi, freesias and hyacinths can fill the room with sweet perfume. Other bulbs that are easy to bring into bloom in winter include: tulips, crocus and amaryllis. Outdoor bulbs in pots can cheer up a patio, deck or front stoop on dull or rainy days.

The planting of bulbs is best done in mass groupings since a bulb usually produces a single flower stem. "Depending upon size, five or more bulbs per square foot will give maximum impact," said Barry.

Plant more per square foot and you will have cut flowers without losing the garden show. Typically bulbs are planted at a depth of two to three times their diameter. Compost and bulb food should be added to the soil at planting time to ensure good drainage and proper nutrition.

Visit East Bay Nursery, 2332 San Pablo Ave. in Berkeley. Tuesday through Saturday, 8:30 a.m. to 5 p.m. Or call 845-6490.



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BY AIDAN HARTY

Piedmont Grocery dishes up finest in customer service



Piedmont Grocery was founded in 1898 by H.F. Sack. Despite fierce competition from the big chains, Piedmont Grocery thrives on excellent produce and commitment to customer service.

For small independent retailers in an increasingly competitive and corporate dominated market, a commitment to excellence in customer service is the cornerstone of success. The commitment has been both a guiding principle for Piedmont Grocery since it was founded in the 19th Century. "We haven't varied much from our original philosophy," said H.F. Sack, President of Piedmont Grocery. "We're a customer-oriented business and that's the reason we've been able to stand out of our being a full-service store for a number of years."

Piedmont Grocery was founded in 1898 by H.F. Sack. Its original site was next to the Kerry Hotel on Piedmont Avenue. After a fire in 1902 the store moved down the block to its current location at 4038 Piedmont Avenue.

Sack's father worked for the grocery business. I think he started around 1928. He worked in all departments of the store and was eventually given the opportunity to take control of the business," said Sack. The building itself is the property remain in the ownership of the store's founders. From the beginning Piedmont Grocery set its sights on a niche market and on going an extra mile for its customers. "We've always been high-quality with as much variety as we could carry. We've focused on specialty foods and imported items."

Although the store's commitment to customer service never changed, changing lifestyles and economic attitudes sometimes made it necessary to change the way it did business. In 1958, for example, the store stopped home delivery.

The problem is people aren't used to it. When I was a delivery driver a lot of homes and apartments had a little cubby-hole where groceries could be dropped

off. Nowadays people would have to be at home to receive the groceries. But people aren't available all the time. It's just not a convenient way to do it anymore.

"I don't know of anyone who delivers. Safeway started delivering awhile back, they stopped fairly quickly. Can you imagine? Be at home by 4:30 to meet the grocery guy? I don't think so. It doesn't work."

Although the grocery store has kept pace with changing public tastes, its traditional feel allowed it to capitalize on the failings of the large chain-stores. It continues to attract a clientele which is fed up with the sort of crowded, impersonal and stressful shopping found at large supermarkets.

To those customers it provides services neglected by the larger stores. "People can call in and have an item ready to pick up. A lot of stores don't do that. Also sometimes customers come in to order something obscure or out-of-the-ordinary," says Larson who says such requests are usually not a problem. "Unless it just isn't made anymore we can get it for you at a reasonable price, naturally."

Most crucial to the success of the store, Larson says, is the consistency of its customer base. Customers at Piedmont grocery come from a cross-section of society and form a "pretty eclectic group." At the same time they share qualities that are hard to pin down. "They tend to gravitate towards our style. Now I don't know how that describes them. They don't tend to shop at Safeway a lot. They do, I mean we do have cross-shoppers. Everybody does."

Over the years the store has grown in size. Its present site originally comprised three stores, all have now been combined under one roof. It appears to have reached its optimum size. The future includes the possibility of opening another store.

"I see us changing some things but I don't see us changing our philosophy," said Larson.

Book

continued from page 2

advice provided so that the necessary permit process is a little better understood.

The best plan is to gather planning and zoning information early take the preliminary design sketches to the zoning office and get on the planning commission calendar as soon as possible. The author also advises that you seek variances only when absolutely necessary, make friends with your neighbors, don't start on the working drawings until after the hearing and have a backup plan.

This may not be the most enjoyable part of adding to your house but like the fellow who speeds past the "last gas for 200 miles" sign on the interstate without looking at his gas gauge, you will be happier having gotten this part ironed out way before you get very far down the add-on road.

While there is an abundance of valuable information within the three main sections, coming to the end of the third one doesn't mean you've run out of useful text. In Appendix I, II and III, the reader will find useful checklists which will help steer the add-on project down the right path. These checklists can be copied and used as worksheets separate from the book — keeping it in pristine condition to refer to later, as needed.

A bibliography section is a nice addition, but would have been more complete if the addresses of the publishers were included so that the writing for those books pertinent to your project could be less time consuming.

All in all, as with the many other books produced by the Taunton Press, flaws are happily few and far between. Their books provide information for a wide variety of needs. True to that reputation, this is a book that will be helpful for both those that have decided to add on to their home and those that are still undecided.

Brian Gardner is an award-winning journalist, Oakland native, and Sales and Marketing director with Bay Area Pool and Spa of Oakland.

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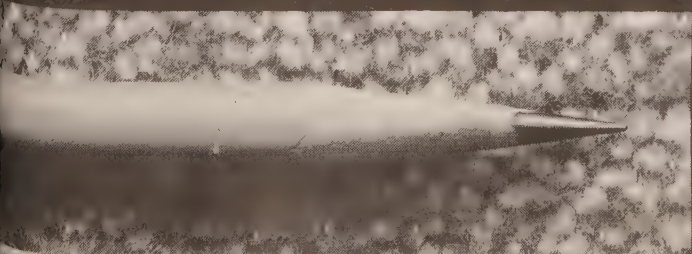
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changing oil regularly and doing other regular maintenance. These things add up to the dealer when he's calculating your car's resale value. A storage unit can be the perfect solution. Let's face it, cleaning out the garage may not be anyone's favorite sport, but five years from now, if your car is worth an estimated \$6,000 at trade-in time, and you have maintained its value by an added 10%...that's worth \$6,600. Cleaning out and storing the stuff in your garage now makes sense!

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La Salle Clock on Lakeshore has some 1,000 clocks in stock.

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1,000 clocks, La Salle Clock and Weather Co. expanded to accommodate a large selection of grandfather clocks.

Howard Miller, Seiko and Linden clocks are featured as well as unusual gift items for any occasion. Browse through the fascinating collection at La Salle Clock, 3344 Lakeshore Ave., in Oakland.

Magic carpet ride to bigger location

Persian Mercantile Co., one of Northern California's oldest and most respected Oriental rug importers, has opened a new 3,100-square-foot showroom in North Berkeley at 1601 Martin Luther King Jr. Way (at Cedar).

For decades, this family-run business, established in 1924, was strictly wholesale. They opened their current Berkeley Way warehouse to the public in 1976 with spectacular success, catering to the designer resource trade as well as individual home-furnishings consumers. About 80 percent of their inventory is bought directly, while the remaining is purchased through other importers, estate sales, or private sellers.

The new showroom offers exceptional lighting and display facilities, including swinging arm racks and point-of-sale information systems. The display and labeling system allows customers to browse at their leisure in a relaxed atmosphere. Each rug is clearly labeled with its price, design type and country of origin.

Persian Mercantile Co. pioneered the industry's most consumer-friendly environment for Oriental carpet shopping. Their five-day approval service, mothproofing guarantee, and two-year trade-in guarantee assure customer satisfaction.

The purpose of the approval service is to increase the comfort level of the consumer in an industry often dominated by itinerant auctioneers, high pressured sales tactics, and fraudulent "going-out-of-business" sales. Consumers are allowed to view a rug in their home without obligation for up to five days. Once a decision is made to purchase a carpet, they can return it for exchange within two years. A cleaning and restocking fee is charged for trade-ins, but is usually no more than 10 percent of the value of the

rug. Persian Mercantile carefully selects rug manufacturers overseas prior to contracting production. Only the most accomplished weaving facilities are hired, and virtually all suppliers are checked for illegal child labor violations. Persian Mercantile supports the Kaleen rug labeling program in India, which requires certification based on random checking of looms by the India-based Carpet Export Promotion Council.

"With the advent of the Iranian rug embargo nearly a decade ago, importers shifted the burden of creative product development to traditional rug weaving centers like Turkey, Nepal, India and Romania," said owner Leon Mayeri.

"The result has been an explosion in design and color, including the innovative use of both natural and chrome dyes and William Morris-inspired patterns. Yet one thing hasn't changed. There is no mistaking the time-honored beauty and character of a fine handmade rug."

Call 843-0552; Fax 849-9363; or contact the store by e-mail: contactinfo@permer.com

Sound night's sleep rests on good mattress

BY AIDAN HARTY

How did you sleep last night? Did you wake up feeling tired and groggy rather than refreshed and relaxed? If so the culprit may not necessarily be that extra cup of coffee you had yesterday. It may surprise you to learn that your bed, no matter how expensive or sophisticated, may be the cause rather than the cure of your discomfort.

Berkeley Design Shop wants to revolutionize the way you sleep by restoring the body to a state of natural balance and energy equilibrium. "One of the reasons I'm so enthusiastic about it is that it's improved the quality of my life," said owner Mike Lavin.

The body needs correct support for comfortable sleep and Berkeley Design Shop has long been at the vanguard of attempts to maximize comfort by optimizing the body's alignment on the mattress. According to Dr. Karl-Heinz Umbach of the Hohenstein Institutes in Germany, though, there is a second dimension of comfort, equally important, called "thermophysiological," concerned with the way your bed transports or obstructs the heat and moisture emitted by your body. It literally means the microclimate that exists under the sheets.

Metabolism causes the human body to produce around 80 watts of heat while sleeping. The body, however, needs to retain a temperature of about 98.6 Fahrenheit, which is only possible if this heat is dissipated. We lose this heat mainly through the skin and from there it passes into the

bedding. If the thermal insulation of the bedding is too low then the heat content of the body falls and we become restless and disturbed. Eventually we wake up shivering and uncomfortable.

If, on the other hand, the thermal insulation of the bed is too high, such as when we lie on and under synthetic fibres or a down comforter less heat is flowing from the body than is produced and body heat rises.

To alleviate the resulting discomfort we begin to sweat. Under normal circumstances evaporation on the skin cools the body. But this cooling can only take place if the bedding absorbs or transports the moisture. If the bedding restricts rather than eases the passage of moisture then heat begins to rise despite our sweating. Blood pressure rises as a result, the heart rate goes up and we again awaken sweaty and uncomfortable.

"People who sleep warm sleep badly," says Lavin. "We're sitting there in these hothouses, wondering why we can't sleep." Lavin took just a month to incorporate Umbach's conclusions into the design of his beds. Research out of the UK has confirmed that wool is a fabric which readily absorbs moisture and allows effective body cooling. "I think we are unique in that we put wool in every single mattress," says Lavin.

"In Germany it's virtually unheard of that you don't have a layer of wool in the mattresses. I've searched for some explanation for this. I think there's a folk wisdom to it which the research merely confirmed."

See SLEEP, page 7



Rites of Fall

"For man, autumn is a time of harvest, of gathering together. For nature, it is a time of sowing, of going abroad." — Edwin Way Teale. Welcome to Harvest Festival at Orchard Nursery. At this year's festival, fall planting and decorating workshops, barnyard mals, scarecrows, pumpkins, music, coloring contests, lots more family fun. Orchard Harvest Festival is every weekend from Sept. 28 through Halloween Saturday, Sept. 28, you'll find "Designers in Action," floral design experts will teach you some of the trade; "Stay Healthy this Winter," invites you to flu and pneumonia shots from a licensed RN at a \$10 cost; be entertained by Riff Raff, a progressive jazz who will perform from 11 a.m. - 3 p.m. On Sunday, Sept. 29, learn to make one of the most welcome garden gifts, "English Garden In-A-Basket." Then hear from the pros "So... Why is Fall for Planting?" Orchard Nursery is located at 4010 Mt. Diablo Blvd., Lafayette; open daily 9 a.m. - 5 p.m. Call 284-4474 for more information.

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Ashby Lumber: not just surviving, but thriving

BY AIDAN HARTY

Chain supply and hardware stores have long been the bane of their smaller independent counterparts. Traditional and oriented towards their local communities, the independents find it difficult to compete with the saturation advertising and the rock-bottom prices of their big competitors. Many have been forced to close their doors forever. But, it is possible to survive and even thrive in such a harshly competitive environment and Ashby Lumber of Berkeley is living proof. The significant result of the chains is that we've been forced to look elsewhere for business," said Rick Kelley, Sales Manager at Ashby. To avoid being steamrolled by the big stores, as happened to quite a few independents, Ashby Lumber had to be flexible enough to adapt to a changing business environment. The company succeeded in this by targeting corners of the market overlooked by the chains. In response to warehouse outlets focused on niche marketing. We offer more complete services and are more customer-oriented. We have a lot of long orders with the military and corporations," said Kelley. The company has progressed over the years from being a small neighborhood hardware and lumber store into being a service store with a door and window room, a plumbing showroom, a mail order department and a complete family service. Ashby Lumber has been a family-run business since the store was bought by Jeff Hogan in 1968. Hogan, whose father ran a lumber yard in Oakland in the last century, started out with three employees. Today the firm has



Kathy Brown, owner of Ashby Lumber in Berkeley, takes stock of building materials with company president Jeff Hogan outside the store on Ashby Avenue in Berkeley.

two full service locations, in Berkeley and Pleasant Hill, and over 70 employees.

From the start superior customer service has been a priority at Ashby. Taking to heart Mr. Hogan's motto, "I'd rather have one customer a hundred times rather than 100 customers only once," means the company does as much as possible to keep customers coming back.

A tradition emphasizing quality service allowed Ashby to capitalize on the weaknesses of the chain stores: their poor staff training and impersonal customer service.

"There is no such thing as an untrained employee at Ashby," said Kelley.

There are regular meetings to keep sales staff aware and informed about products and services. Employees take the time to come to know individual customers and their personal needs. Low employee turnover helps to reinforce the bond between company and customers. The result has been a loyal stable base of customers, "people who prefer to shop at independents."

"It's tough to be an independent business in the sales environment that competitors offer. But we know from cross-shopping that we are competitive," said Kelley.

Part of the problem is that the public assumes that the chain stores offer the cheapest prices. But Ashby products are competitively priced and sometimes even undercut those of the chains.

Boiled down to its essence the Ashby formula for success, according to Kelley, includes: a solid customer base, a lot of repeat business, well-trained staff and specialty niche marketing.

Visit Ashby Lumber located at 824 Ashby Avenue in Berkeley. Or call 824-4832 for more information or to find out about the free classes for homeowners which are held on a regular basis at the store.

Sleep

continued from page 6

"In the United States there is a tendency for product substitution to bring in something at a lower price. Inevitably something, some knowledge got lost along the line."

For over 20 years, Lavin's firm has been manufacturing mattresses, specialized alternatives to Sealy Simmons or Serta. "We're very tightly focused on systems for sleep. I'm reasonably sure there's nothing quite like us in the world," said Lavin.

Lavin has long concentrated on the problem of correct support for the human body. Since people vary enormously in weight, shape and sleeping position, mattresses need to be tailored to fit individual needs.

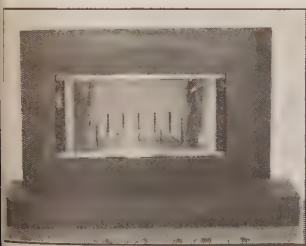
Using a pressure mapping computer Lavin can examine how a body, in normal sleeping posture, is aligned on the mattress. From there he can prescribe the right mix of springs, foam and adjustable slats to optimize support for the body and arrive at the preferred spinal alignment.

"Say I have a shoulder problem," Lavin explains. "The first step is to take a pressure reading. If the pressure at the shoulder is too high then the problem may be corrected by engineering a mattress with less pressure on that area."

Sometimes though the chain of cause and effect is not so obvious. Pressure on the shoulder, for example, may have been caused by the way the individual is twisting and turning while in bed. In that case the solution, says Lavin, is to keep the body in a neutral position and alter the mattress design to allow for that.

The sophisticated pressure-mapping system that Lavin uses was imported from Germany. Lavin's store is probably the only one in this country that has it. It is no coincidence that creating mattresses with zones of support is exactly what they're doing in Europe said Lavin. "A lot of this research, this sort of quality-of-life research is being done in a European university setting."

Lavin has been practical and forward-thinking enough to integrate both the latest research and newest diagnostic tools available. The result is sleeping systems which are unique. When he's finished, "there won't be any place like this in the world."



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10th Annual Alameda County HOME & GARDEN Fall Show

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seasons of change

Transform your home and garden this fall by attending the 10th Annual Alameda County Fall Home & Garden Show. This spectacular three-day show is held at the Alameda County Fairgrounds in Pleasanton October 4-October 6. Show hours are 1 p.m.-8 p.m. on Friday, 10 a.m.-7 p.m. on Saturday and 10 a.m.-6 p.m. on Sunday. Admission for adults is \$5.00, and children under 12 are free, so bring the entire family to enjoy the festivities.

a new look for fall

The Alameda County Fall Home & Garden Show is celebrating its' tenth year as the East Bay's finest and most popular home products show. A wide range of high quality exhibitors, plus professional how-to seminars, have kept Bay Area

residents coming back year after year. Much of the credit for its success goes to Show Coordinator Kari Damron and Assistant Show Coordinator Lisa Babcock who work year-round to acquire exhibitors whose products and services consistently exceed the

expectations of showgoers.

Homeowners who are looking to transform their homes from the inside out will discover exciting design and product options that meet all styles and budgets. Before attending the show, take an inventory of what your home

home & garden

needs. If it's windows, you'll be ready to track down the many exhibitors offering shutters, stained glass, budget mini-blinds or custom window treatments. If it's a whole new look for your kitchen or bathroom, the remodeling/contractor exhibitors should be the first on your list. Ask these experts about kitchen cabinets, Corian surfaces, appliances and floor coverings. From the many other exhibitors find solutions for projects requiring lighting fixtures, heating and air conditioning, closet organization, ceiling fans, building supplies, alarm systems and even cookware. With home remodeling, the outside is as important as the inside. The show's experts will show you how to upgrade and beautify the exterior of your home with vinyl siding, wood-deck renewal, sun rooms, roofing, fresh paint, and cool-weather landscaping.

show features

Several special show features are guaranteed to please everyone. This fall, an entire building, as well as outdoor exhibits, will be devoted to landscape displays put together by the tri-valley's best landscape artists. Among the featured landscape exhibits are water gardens, koi ponds, concrete borders, patios and decks, and various types of lawn and garden products and services.

Back for the eighth

consecutive year is the popular FTD Floral Competition. Top FTD florists compete for awards in this themed competition. This years theme features Thanksgiving Day Arrangements. Among the

the main auctions at 1 p.m. on Saturday and Sunday.

You won't want to miss our informative series, held on Saturday and Sunday, which include



award categories include "Peoples' Choice" award, judged by show attendees. You'll find FTD's display in the Hall of Commerce building where you can vote for your favorite Thanksgiving Day arrangements.

Taking center stage at the show is a fabulous Estate Auction featuring antiques, exotic furnishings and collectibles from all over the world. Viewing begins on Friday, Saturday and Sunday when the show opens - with

to instruction on household projects, garden related topics, and FTD Florists will be featured in our line-up.

fall renewal

Capital Show introduces the Alameda County Home & Garden Show annually in both the fall and spring. This year we are celebrating our tenth anniversary with this fall's show. Kari Damron, Show Coordinator for

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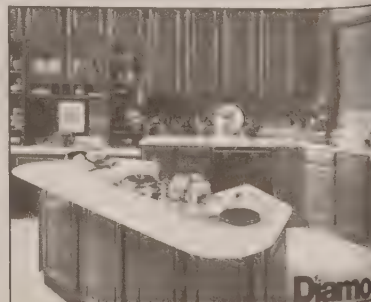
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"Each season of the year brings its own time of wonder and beauty. Fall gives us a moment to watch the changes and enjoy the array of new colors," says Kari. "We begin to think of the days now not being far away. Family & friends stopping by to visit, creating new memories. But, it is still time for that new garden, bath, roof, spa, windows, or new landscaping. You can wish it...this show

home & garden values - don't miss an opportunity to win valuable prizes in our "Exhibitor Bingo" game. It's a great way to see the entire

new shows
Capital Showcase proudly announces the addition of three more shows to its popular show line-up. The



show, with many chances to win. "Exhibitor Bingo" is a combination scavenger hunt and traditional bingo game, where attendees pick up a bingo card upon entering the show and search for letters located throughout the show. Winners are selected on each day of the show, winning a wide variety of prizes donated by exhibitors from the show.

opportunities

For business owners, The Alameda County Fall Home & Garden Show is a marketing tool which can bring thousands of homeowners directly to your 'doorstep,' where you can showcase your product or service. For information on the few remaining exhibit spaces, contact Kari Damron, Show Coordinator, at (510) 682-7227.

first of which is the Contra Costa Fall Home & Garden Show, being held at the newly renovated show site at the Concord Pavilion. This show was previously only held in the spring, but thanks to the Pavilions' improved site, our fall show kicks off on November 1, 2 & 3, 1996. For information on exhibiting in the Contra Costa Fall Show, contact Patti Woodard at (510) 682-7227.

Capital Showcase is also excited about our brand new East Bay Home & Garden Shows which will be held annually at the prestigious Jack London Square in Oakland. The East Bay Spring Home & Garden Show kicks off on May 2, 3 & 4, 1997 and the East Bay Fall Show will be held on September 19, 20 & 21, 1997. Ex-

hibitor interest in participating was enthusiastic following our announcement of this great new addition to our show line-up. Many of our quality exhibitors have already signed up for these exciting shows. For information on exhibiting in these brand new shows, contact Kari Damron at (510) 682-7227.

For more information on all of our shows, you can visit our web page on the World Wide Web. You can find out exhibiting information, and visit a "Virtual Show" to pinpoint just what you're looking for. Visit our web page at: <http://www.capshow.com>

For our out of town visitors and exhibitors, the "Official Host Hotel" for the Alameda Home & Garden Show is the Wyndham Garden Hotel, located at 5990 Stoneridge Mall Road in Pleasanton. For reservations, call (510) 463-3330 and ask for the Home & Garden rate.

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when:

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where:

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Pleasanton

hours:

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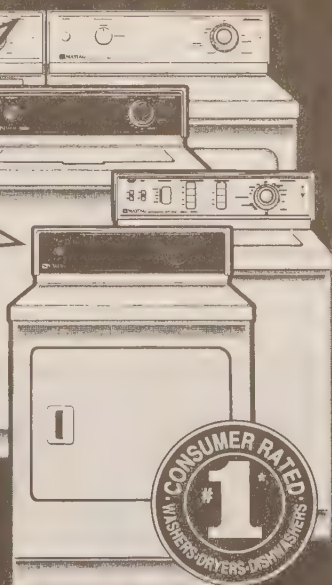
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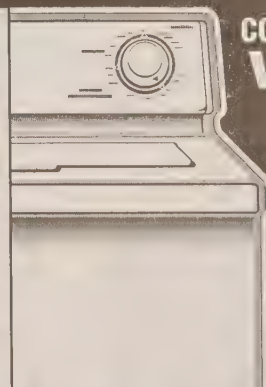
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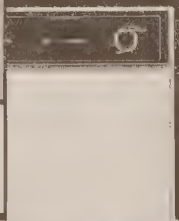
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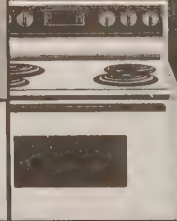


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Whenever remodeling, start at the beginning

BY PAUL WINANS

All of us deal with problems. Much of life goes well, but there are those situations that we really would prefer not to have to deal with. These problems vary from person to person, with many of us experiencing, at one time or another, very similar circumstances.

In a remodeling project there are usually, if not always, some problems. Despite the best efforts of all the participants there will probably be at least one time when something unexpected occurs that no one wants to have to address.

What can you do to make sure that the problem is handled satisfactorily?

Start at the beginning. When you are making the decision about which remodeler to work with, one of the things to consider is, "What will it be like to talk to this person about something that neither of us wants to talk about?"

What does this mean? You are, in part, choosing the remodeler because of his or her ability to hear what you have to say, and deal with resolving this matter in a mutually satisfactory way. These are real skills and many people you might encounter in the remodeling business have not fully developed them yet.

Despite the best efforts of all there will be at least one time when the unexpected occurs.

In fact, the stereotype of a general contractor includes poor listening skills and a healthy dose of something like this: "I don't care what you think! I'm the remodeler and I know more than you anyway!"

The stereotype, like most stereotypes, is generally inaccurate. But you are certainly trying to avoid just such a situation.

The last thing you want when you have a problem is having to resolve it with someone who does not want to hear what you have to say.

The best way to find out if the remodeler you are talking to has such skills is to talk to people he has worked with. Ask them how the remodeler handled a problem. How good

See REMODEL, page 11

The essence of autumn

BY GAIUS ROBINSON

Wreaths are the symbol of the continuity of nature; one season following another, no beginning or end. This circular symbol announces our hope for a bountiful harvest and unbounded hospitality. One of the most home-enriching tasks in the fall is paying tribute to the change of seasons by hanging an autumn wreath on your front door. Somehow the rich colors or crunchy textures seem to make us more aware of nature's beauty and inevitable changes.

Another symbol of harvest time is the use of grain such as wheat or rye stems bound together. They remind us of wheat sheaves that have long been symbols of prosperity and abundance. Medieval brides carried not fresh bouquets but bunches of wheat to symbolize the bride's hopeful fertility. Both of these shapes, wreaths and sheaves are symbols from our past that still have meaning and beauty today.

If you are searching for a wonderfully different fall look for your front door, you might try a wreath or sheaves enhanced with lunaria seed pods. These beautiful paper thin seed pods look like oval shavings of mica or the exotic capiz shells from the Philippines. You can use short four- to five-inch long stems of the lunaria pods as an addition to a eucalyptus wreath or for something truly unique make a wreath entirely of lunaria stems.

A gorgeous addition to the traditional bunches of wheat would be adding a full stem of crisp, iridescent lunaria pods at the back of the grain and then tying it with raffia for an informal look to go on your front

door.

Lunaria pods have an unusual texture to use in the fall that can be carried into the holiday season by adding a rich gold ribbon or inserting a few "silk" poinsettia blossoms to the display.

Lunaria pods are available this time of year from your florist or you can start now to grow your own. The botanical name is from the Latin "luna," which means moon. The pods have a moonlike white glow that inspired their botanical name. This old-fashioned garden plant does so well in the Montclair area, it has gone wild on many of our wooded trails and roadsides. Lunaria's common names are money plant and sweet honesty. The seed pods give it the money plant name because when the thin paper-like casings are removed a white roundish "coin" is revealed. The seeds are trapped between the paper-like layers and the white iridescent "coin" stays on the stem to be exposed when something rubs past the dried plant and the cover layer falls off.

Amazingly enough the deer never touch these delicate looking flowers, leaves or seed pods. Lunaria thrive in acid soil (our pine trees in the hills give our soil an acid touch) and do well in partial sun or even deep shade. You can collect seeds yourself from lunaria "roadsideia" or buy them from a local seed vendor.

Planting lunaria seeds is very simple. In the fall, find the spot you wish to grow money plant. Be sure it is not the middle of an ivy patch, the leaves often inhibit growth. Then simply scatter the seeds over the area. You can lightly



Gracing the entryway, a wreath welcomes both the change in season.

prepare the soil by raking or lightly digging a bed for the seeds

The seeds germinate effortlessly if simply scattered. Our winter rains should provide just enough mois-

ture and then next spring should have a mass of flowers

See ESSENCE

Garden Center comes on hand

The Oakland East Bay Garden Center Inc. has a library with emphasis on plants, gardening and horticulture.

The books are available to Bay Area residents for an annual fee of \$2.

The library, located in the Garden Center Building in Lakeside Park, 666 Bellevue Ave. in Oakland is open Thursdays 11:45 a.m. to 2:30 p.m. (except holidays). For more information call 482-5252.

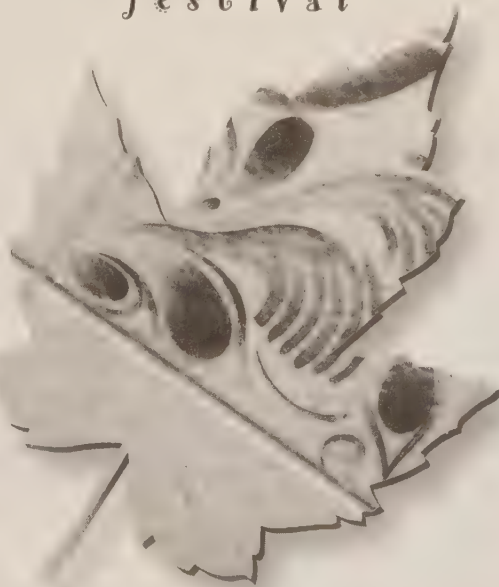
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Remodel

Continued from page 10

...was he? Did he focus on the problem or on why he was right? You were wrong? Would they be right again?

...you have done all your homework and now have a remodeler with not just good general contracting and building skills but also good people skills working for you. All involved in the project are optimistic and positive. And then something goes wrong.

...that's the thing. You never know what is going to be a problem. They come in so many shapes and sizes. A person's problem is "no problem" for somebody else. What can you do to resolve the situation? Try to be as unemotional about the situation as possible. Keep in mind that no one usually tries to make things worse than they need to be, even though it might seem to you that only someone bent on making your life completely miserable could have created this problem!

Take a moment and identify the problem. Be objective. Maybe write down what you are concerned about. If you said this to someone, would it make sense to them?

In this process of preparation, take a look at the documents that form the foundation of your working relationship.

The contract you both signed and its attached scope can sometimes offer an answer that no one realized already existed.

Now bring the problem to your remodeler's attention. When you do so be prepared to hear what he has to say. It is unreasonable to expect him to listen if you have no interest in what he has to say.

Try reflecting back what you hear. This is a very useful technique to uncover the "real problem." Sometimes we bring expectations to tense situations that get in the way of really hearing what the other person has to say. Reflecting back, "Here is what I think you said ..." helps let the other person know you are listening and you do care about their perspective.

Remember, all involved need to

feel that they are not being taken advantage of.

A resolution that leaves one participant feeling unfairly dealt with can come back to haunt the relationship. Why? Because you can count on the fact that there will be more problems!

Write down what is decided with a time by which the solution is to be implemented. Note, also, any costs involved and what portion is to be handled by whom. Everybody should have a copy of this information.

The presumption in all the above is that you and your remodeler can resolve the dispute. If you can not then you need outside help.

If the contract you and your remodeler signed is a good one, it will include a dispute resolution clause. This clause might provide for mediation first. You might mutually engage a mediator from a local dispute resolution service to work with you.

If that is not successful then arbitration, using an orderly process that is designed to provide a binding decision in a short amount of

Try reflecting back what you hear: a technique to uncover the "real problem."

time, might be the final step.

Most people prefer this to litigation, because of the uncertainty about time and costs that seems to be an inherent part of going to court.

Boy, what a drag! I know. But the only real way to avoid a problem working with a remodeler is to not do anything to resolve the problems you have with your house! Now, is that a solution?

Be clear, complete and calm. And, by the way: good luck!

Paul Winans, CR, is co-owner of Winans Construction, Inc., an Oakland-based general contracting firm founded in 1978. He can be reached at 653-7288.

A unique silent partner

BY JENNY BICKLE

There are hundreds of reasons why companies and business people have "silent" business partners: For brain power, support or financial assistance, but here is one you may not have thought of: a storage unit at your nearest mini-storage warehouse.

A typical "self" storage, or mini, has a variety of uses, and a wide range of sizes from a closet size, to something with the capacity of a triple wide garage.

Most of these units have eight-to 10-foot ceilings, so you should think in terms of cubic feet when you calculate just how much storage space you'll need.

The benefits of using a storage unit for business begin to unfold when you ponder how you can make your business work space more efficient for your work force. Most businesses are now more cost conscious, and utilizing people and space wisely is a key issue in overhead savings.

If you need to hire another salesperson, technician, researcher or secretary, but don't have the room for them, review the space you do have and note any extra, unused business equipment. This includes file cabinets that are filled with "dead" files only held for tax purposes, furniture not in use—in short, anything that doesn't get used on a regular basis.

These things can all be stored to make the room you need for that extra, important person, and to make your floor space do more work for you—and the cubic feet in a storage unit is much cheaper than any office space you can find anywhere in the Bay Area.

Retailers can use storage units for inventory control, taking advantage of quantity discounts or seasonal purchases, and storing articles until they are needed on the showroom floor.

Storage is useful to organize inventory as well. Items for different seasons or sale dates can be placed in separate units for quick, efficient retrieval, plus in minimizing shrinkage because your employees or delivery personnel have access only to the unit to which you give them a key.

Your show floor can look fresh, professional and uncluttered when

The benefits of using a storage unit begin to unfold when you ponder how you can make your business work space more efficient.

you display only what you need and store all the rest, and better customer service can be a planned part of your business when you can fill an order on short notice because you have back up inventory or parts in a nearby storage unit. Holiday decorations and theme displays can be ordered in advance and stored until you're ready to use them.

Small businesses that usually work out of their garages can really benefit by storage units because they can warehouse all their parts, tools and equipment and use their garage again to park their vehicles. Dis tributors get the best use from a storage company that has multiple locations so they can service town around the East Bay.

Certainly, if you've decided to remodel your business, rather than relocate, storage can play a big part in making the job easier. You can store all your business furniture or equipment and materials until the remodel is finished, and you're ready for business again. Or rotate items into and out of storage as the remodel progresses, and until you're back to normal.

A number of storage facilities grant discounts on multiple unit rentals to businesses, some will accept deliveries for you, and with your written permission, place the goods into your unit and call you upon arrival.

Several have fork lifts on their premises to unload trucks. Most will bill you and accept credit cards giving you a computer print-out of all your business transactions with them for tax purposes.

All these ideas can make an off site, self-storage unit a major benefit to any company, and in essence give you the assistance of a "silent partner" for your business.

Jenny Bickle is vice-president of marketing for AAAAA Rent-A-Space. She invites you to call (800) 5A SPACE to see what AAAAA Rent-A-Space has to offer you. AAAAA Rent-A-Space has locations all over the Bay Area.

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The spacious showroom at Berkeley Design Center invites you to stop by and browse through its first collection of samples.

Design plans at BDC

Are you dazzled by product ads but daunted by showrooms that sell only to the trade? In May 1990 architect İnan Sabuncuoglu opened Berkeley Design Center (BDC) as an answer to his problem.

"Part of our approach is to bring the unique and newest products from trade shows and magazines to where the public can buy them," said Sabuncuoglu.

Berkeley Design Center is an 8,000-square-foot quality showroom presenting the most extensive collection of the finest quality building and interior design products in an architecturally unique environment.

At BDC the manufacturer and distributor exhibit products in one showroom to reach designers, architects, custom home builders and remodeling contractors.

Commercial products are available from the latest trade shows. The showroom, staffed by a licensed architect and qualified sales people, has served as a resource library and a specification center for those in the building industry. "We've attempted to make his like a walk-through catalog," said Sabuncuoglu. All products are clearly marked with price and availability.

The Berkeley Design Center showroom is a working studio that allows designers to use a vast number of samples and colors for complete vignettes to help their clients visualize the design concept. Samples can be checked out so clients can see how they would look in their existing interior.

In addition to finish materials Berkeley Design Center has unique lighting systems and fixtures from Koch & Lowy, Shaper and Reluct as well as architectural windows and doors by Blomberg Window Systems and gourmet appliances from McPhail's Appliances.

Also displayed are Corian countertops and shower enclosures by Eurosurfaces, an extensive collection of Jado faucets and door hardware, bath enclosures by Alumax, custom cabinet refacing by Segale Brothers and elegant, extremely efficient masonry heaters by European Masonry Heaters Co.

Beyond the display items Berkeley Design Center also has a library of catalogs of kitchen and bathroom fixtures and lighting for special order.

From handmade to the latest designs in Spanish and Portuguese tiles, decorative accessories and bathroom fixtures are displayed in a very open and relaxed environment ranging in style from classic to contemporary.

Berkeley Design Center also has unique and unusual materials such as bamboo flooring, which is prefinished, durable and naturally resistant to moisture.

Ipcork, another unusual product, is a natural cork flooring—virtually maintenance free with great looks, an ideal surface for kitchens and family rooms.

Berkeley Design Center fulfills a human need to see and touch products and offers very personalized and pleasant service. Many people are sent here by designers and architects who know what they want, so there are no heavy sales pitches.

The sales staff is very knowledgeable and available for consultation. "We like the products to sell themselves on their own merit," said Sabuncuoglu.

If you are in the middle of a remodeling project or are planning to start one, you must visit the Berkeley Design Center, 3195 Adeline Street, Berkeley (one block south of the Ashby BART station). Showroom hours are Monday through Friday 10 a.m. to 6 p.m. and Saturday 11 a.m. to 3 p.m. Call 652-6064.

Let daylight in with Solatube

Simply put, Solatube tubular skylights bring sunlight indoors like nothing else. What's more they do it without the cost, heat gain, light loss and leaks of traditional skylights.

Invented and patented just eight years ago, Solatube tubular skylights feature a high-tech mirrored tube, which runs from the roof surface to the ceiling, capped with a new generation polycarbonate tube to a diffuser at ceiling level.

Solatube comes in two sizes—the original 10-inch diameter size and a new 16-inch diameter size. The 10-inch model offers an optional integrated ventilation fan, an optional enclosed light or both in a special three-in-one unit.

Solatube is made of quality materials. The roof top dome is made of UV-protected, injection-molded polycarbonate. The roof flashing is made of a variety of profiles of molded polypropylene with special UV-resistant additives.

The tube is made of aluminum

and lined with Spectralight 2000, a proprietary, highly reflective film surface. The ceiling diffusers come in clear and tinted colors, flush and convex shapes and in a variety of trim colors. All components meet or exceed ASTM standards.

Solatube is tough

With a 10-year warranty against corrosion, peeling and material defects, the entire unit is sealed to lock out dust, bugs and moisture. Guaranteed not to leak the rooftop dome can withstand impact, heat and the sun's ultraviolet rays without cracking or yellowing. It meets all applicable building codes and has received ICBO approval.

Solatube is affordable

A single 10-inch unit costs between \$350 and \$500 depending on roof type and/or length of run. Plus Solatube virtually eliminates heat loss/gain between the room's interior and the outside reducing the need for daytime electric lights and

lowering heating/cooling and electric bills.

Solatube is efficient

It gathers and focuses natural light and then can deliver at least 10 percent to interior spaces. A 10-inch Solatube can illuminate 100 square feet of living area. A 16-inch Solatube can brighten up to 200 square feet of interior space. Solatube provides exceptional illumination even on cloudy days.

Solatube is a snap to install

The sleek, smooth 10-inch sign fits easily between rafter ceiling joists, requiring no structural changes. The tube can be angled around obstructions. In cases, a single unit can be installed by a professional in less than two hours.

Solatube is distributed in the Bay Area by The Natural Light Co. in San Leandro. Call 521-0.

Home improvement cash

BY SHAUN AGHILI

Question: We purchased a 25-year-old house a couple of years ago with 5 percent down. We are coming to the realization that we really need to add an additional bathroom. We were also told that some repairs must be done to the roof soon. The bank has told us that refinancing to get cash back or to get an equity line of credit is not an alternative for us due

to our nonexistent current equity position on this property. We need about \$20,000 and are not willing to charge up our credit cards. Is there a more sensible way to do this?

Answer: I do agree that charging all this money on a credit card is not wise. You should look into an FHA Title I home improvement loan. These loans are getting very popular in California, for two reasons:

1) As rates continue to climb since a few months ago, homeowners are

not willing to refinance their fixed rate on current mortgages. A homeowner with a 7.5 percent 30-year fixed first mortgage of \$200,000 is not motivated to finance to a higher rate to get \$15,000 for home repairs. 2) The slow real estate market has caused some home owners to have considerable equity in their property. The situation is worse for owners who bought their houses

See FHA page

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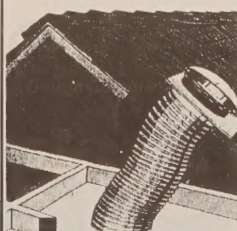
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A quiet, garden moment



Photo by Jeff Lindquist

Stop by Berkeley's Westbrae Nursery on Gilman Street for a fine assortment of riverstone, rock, pond liners, pumps and garden art including ones like our pensive friend above.

Essence

Continued from page 12

leaves—but NO flowers. This is a biennial plant, which means you must wait two years for your money plant to produce flowers. Perhaps that is why they call it money plant, you have to wait two years for your deposit to mature and give you dividends! The leaves from the first year plant are deciduous, so they usually disappear when our cold weather arrives. The next spring however, you will be treated as early as mid-February to tall stems of purple or white flowers. The stems are heavily branched and the blossoms last about three weeks on the plant. Very soon after the flowers drop, small oval green seed pods are in their place.

They continue growing to about the size of an elongated quarter by early June. You may harvest them at this time and use in fresh arrangements as long as they are put in water. They are a beautiful texture to add to wedding bouquets or graduation ar-

rangements. It is wise however to cut them wearing gloves, as they have tiny spines that prick and irritate hands. Remove the spines by holding the top of the branch in one hand and gently scraping off the spines with a paring or florist knife in the other. This also has to be done with stems you've harvested later in August when the green seed pods have turned a beige-paper shade.

August and September is the time for the unveiling of your two-year-old dividend. Each flat pod has two thin "paper" casings on either side of the "coin." Hold the single pod in your fingers and gently rub the "coin" between your thumb and index finger. The two casings will fall off as well as the five to seven flat seeds. Save the seeds for planting this fall.

Each branch usually has 100 to 200 pods, so cleaning your home-grown lunaria is time-consuming. Yet when you reveal a branch of shimmering mica-like ovals you will feel it was time well spent. They seem as delicate as butterfly wings, with a light catching quality that transcends normal dried leaves or flowers.

You can use this essence of autumn sparingly in dried arrangements, or make a lavish wreath of only money plant to decorate your door. You use a simple straw wreath as your foundation for the wreath. Cut the stems in five-to-six-inch long pieces and insert in the wreath in a circular plan. It is a bit like paving the straw with coins or silvery white.

The finished wreath is well worth all your effort if you have grown it from seed. If you purchase the lunaria pods and simply add them to a straw wreath, you still have the quintessential Bay Area wreath to grace your portal.

If you prefer more color or different textures in your design, you can easily mix your money plant with other harbingers of fall such as preserved oak leaves or dried eucalyptus. Whatever you use be prepared for the admiration of your guests the moment they arrive at your festive front door.

Gaius Robinson is the owner of Montclair Florist located in Montclair Village. Call her at 339-9177.

FHA

Continued from page 12

initial down-payment. Although the market is on the rebound, it will take a while for borrowers to gain equity in their properties.

A Title I loan allows a borrower to get up to \$25,000 regardless of current equity position in their property for home improvement purposes. This loan will be a second lien on the property, with a typical term of 20 years and can be repaid at any time with no prepayment penalties. The application process is simple and fast and there would be no out-of-pocket cost,

since an appraisal is not needed.

Let me also caution you about three things regarding this loan:

A) Loan proceeds of a Title I loan must be used for home improvements purposes only. You cannot pay off credit cards or buy a new car with part of the money.

As a matter of fact, a final inspection will be conducted to ensure that the loan proceeds were used for their intended purpose. If you also need to do bill consolidation, look at alternatives with your financing professional.

B) Make sure that you deal with a reputable contractor. Not only must he be licensed and bonded but if he cannot furnish you with several recent, verifiable references, you are

better off showing him the door.

C) Make sure that you get the applicable city permits for room additions and major improvements.

Finally, let me add that FHA offers a very attractive program for investors or prospective home buyers interested in purchasing fixer-uppers. Good luck with your home improvement project!

Shaun Aghili is a Certified Financial Planner and a California real estate broker. He is a senior lending officer at Mission Hills Mortgage in Pleasant Hill and author of the "No-nonsense Guide to Mastering Personal Finance," available on CD ROM soon. Call 274-3396 or <http://www.netcom.com/aghili/>.

Time for a house cleaning? Here's some help

It is upon us and it may be just right time to clean out the garage and rid of that unsightly pile in the yard.

Perhaps you've been putting off the task because of "things" lying around you just don't know what to do with the rest of some varnish

from when you finally got around to finishing that table, the oil from the last time you decided to save money and change the oil in the car yourself and the can of smelly insecticide that worked so well on those invading ants (it's no wonder they left!).

If there were a way to quickly and

conveniently rid your household of these unwanted items, you'd certainly want to know about it. Well, Alameda County Household and Hazardous Waste has the answers to these and your other waste disposal problems. Give them a call at (800) 606-6606.

Gate House restored



The Spring Estate Gate House, designed by John Hudson Thomas in 1913 had lost much of its character from remodeling. The present owners called on Berkeley's Jack Hoyt Architects to create a new personality for the home. The result harkens back to the celebrated Bay Area tradition that included such notables as Julia Morgan and Bernard Maybeck. The carport seen in the photo references the original Gate House's architectural details.

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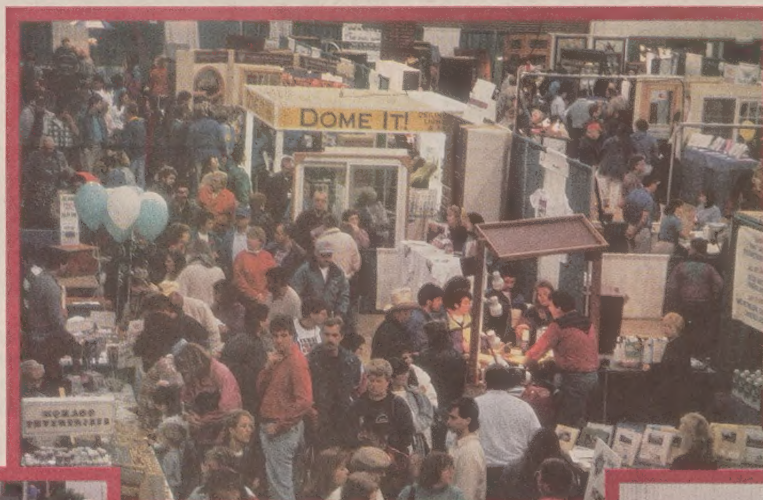
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